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ABSTRACT

Results of a survey of salaries of full-time administrators at public, doctoral-granting institutions for 1985-1986 are presented. Rank order distributions of 12-month administrative salaries are provided for 156 state universities in 49 states and 33 university systems in 27 states. Salary data for 151 universities in 47 states are also arranged into the nine regions defined by the Equal Opportunity Commission. A separate table indicates salaries paid to officers of university systems which have a separate administrative structure for multiple general academic institutions, at least one of which has doctoral offerings. Specific positions are covered under the following administrative categories: president (chancellor), academic officers, business officers, student affairs officers, administrative officers, public/relations/development officers, research officers, and deans (directors). Newly reported positions are the Dean of Dentistry, Dean of Health Professions, Dean of Public Affairs, and the combined position of Graduate Dean and Vice President of Research Services. Salaries paid for positions with a dual function are identified. To provide anonymity, the universities are not identified with their salaries, but are listed separately. (SW)

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A RANK-ORDER DISTRIBUTION OF TWELVE-MONTH ADMINISTRATIVE SALARIES

INTRODUCTION

This study is the nineteenth annual administrative salary survey conducted by the University of Arkansas. The universities invited to participate comprise a representative group of public, doctoral-granting institutions. To provide anonymity, the universities are not identified with their salaries. Also, when the number of respondents for a particular position was less then three, the data were omitted.

The salaries are distributed in rank order to facilitate comparisons of a participant's relative standing with other universities. A salary enclosed in parentheses identifies that salary as being paid for a position with a dual function. Salaries within parentheses are included in the position average. If two salaries were reported for one position, both salaries are included under that position title.

Several salaries in Table I are also coded with an asterisk. The asterisk indicates that the salary is from an institution which is a member of the National Association of State Universities and Land-Grant Colleges (NASULGC). A new feature of the survey this year is the addition in Table I of an average for only those salaries paid at institutions belonging to NASULGC. It is printed above the average for all salaries.

Salaries are reported only for full-time administrators. The study includes officers whose responsibilities and function range from the director of a single office to the university president. Reporting guidelines provided with the questionnaire have enabled the inclusion of these salary data, with few exceptions, exactly as reported by the responding institutions.

The University of Arkansas wishes to thank all respondents for participating. The primary purpose of this study has always been to provide comparable and comprehensive information in a timely manner that will be useful to participants, particularly in the preparation of annual budget requests.

A RANK-ORDER DISTRIBUTION OF TWELVE-MONTH ADMINISTRATIVE SALARIES

DESCRIPTION

TABLE I

The first section provides the ranking of salaries paid among all participating universities. Questionnaires were sent to one hundred sixty-nine universities in fifty states. From this group, replies were received from one hundred fifty-six institutions in forty-nine states.

Several salaries in this section have been printed with an asterisk. The asterisk indicates that the salary is from a university which is a member of the National Association of State Universities and Land-Grant Colleges (NASULGC). This year a feature has been added to Table I to calculate the average salary for only those institutions belonging to NASULGC. There are now two average salaries printed after each position's rank order of salaries.

TABLE II

The second section is a series of tables showing the salaries paid among the one hundred fifty-six participants arranged into the nine regions defined by the Equal Employment Opportunity Commission (the New York and Boston regions are combined). The responding universities in each region are enumerated at the beginning of the appropriate section.

TABLE III

The third section of the study is a table of salaries paid to university system officers. For purposes of this survey, a university system is defined as one which has a separate administrative structure for a system of multiple general academic institutions, at least one of which has offerings at the doctorate-granting level. Questionnaires were sent to thirty-five university systems in twenty-eight states, and replies were received from thirty-three university systems in twenty-seven states.

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TABLE I

A RANK-ORDER DISTRIBUTION OF TWELVE-MONTH ADMINISTRATIVE SALARIES PAID AMONG ONE HUNDRED FIFTY-SIX UNIVERSITIES IN FORTY-NINE STATES

This table summarizes the data for one hundred fifty-six universities in forty-nine states. For making these data available, the University of Arkansas is grateful to the following universities:

*Arizona State University
*Auburn University
Ball State University
Bowling Green State University
California State University, Los Angeles
Central Michigan University
Central Missouri State University
City University of New York Graduate School and University Center
City University of New York Herbert H. Lehman College
*Clemson University
Cleveland State University
College of William and Mary
Colorado School of Mines
*Colorado State University
East Tennessee State University
East Texas State University
*Florida State University
*Georgia Institute of Technology
Georgia State University
Idaho State University
Illinois State University
Indiana State University
*Indiana University - Bloomington
Indiana University of Pennsylvania
Indiana University - Purdue University at Indianapolis
*Iowa State University of Science and Technology
*Kansas State University
*Kent State University
Lamar University
*Louisiana State University and A & M College
Louisiana Tech University
Memphis State University
*Miami University
*Michigan State University
Michigan Technological University
Middle Tennessee State University
*Mississippi State University
*Montana State University
Morgan State University
New Jersey Institute of Technology
New Mexico Institute of Mining and Technology
*New Mexico State University
*North Carolina State University at Raleigh
*North Dakota State University
North Texas State University
Northeast Louisiana University
Northern Arizona University
Northern Illinois University
Northwestern State University of Louisiana
Oakland University
*Ohio State University
*Ohio University
*Oklahoma State University
Old Dominion University
*Oregon State University
*Purdue University
*Rutgers, The State University - New Brunswick
Rutgers, The State University - Newark
Sam Houston State University
South Dakota School of Mines and Technology
*South Dakota State University
*Southern Illinois University at Carbondale
Southern Illinois University at Edwardsville

*Member of National Association of State Universities and Land-Grant Colleges.

TABLE I (Continued)

*State University of New York - Albany
*State University of New York - Binghamton
*State University of New York - Buffalo
*State University of New York - Stony Brook
Stephen F. Austin State University
*Temple University
Tennessee Technological University
Texas A & I University
*Texas A & M University
*Texas Southern University
*Texas Tech University
University of Akron
*University of Alabama
*University of Alabama - Birmingham
University of Alabama - Huntsville
*University of Arizona
*University of Arkansas
*University of California
*University of California - Davis
*University of California - Riverside
University of California - Santa Barbara
University of Central Florida
*University of Cincinnati
University of Colorado at Boulder
University of Colorado at Denver
*University of Connecticut
*University of Delaware
*University of Florida
*University of Georgia
*University of Hawaii at Manoa
*University of Houston
*University of Idaho
*University of Illinois at Chicago
*University of Illinois at Urbana-Champaign
*University of Iowa
*University of Kansas at Lawrence
*University of Kentucky
*University of Louisville
University of Lowell
*University of Maine at Orono
University of Maryland - Baltimore
University of Maryland Baltimore County
*University of Maryland at College Park
*University of Massachusetts
*University of Michigan at Ann Arbor
*University of Minnesota - Twin Cities
*University of Mississippi
*University of Missouri - Columbia
*University of Missouri - Kansas City
*University of Missouri - Rolla
University of Missouri - St. Louis
*University of Montana
*University of Nebraska - Lincoln
*University of Nebraska at Omaha
University of Nevada, Las Vegas
*University of Nevada, Reno
*University of New Hampshire
*University of New Mexico
*University of North Carolina at Chapel Hill
University of North Carolina at Greensboro
*University of North Dakota
University of North Florida
University of Northern Colorado
University of Northern Iowa
*University of Oklahoma
*University of Oregon

*Member of National Association of State Universities and Land-Grant Colleges.

TABLE I (Continued)

*University of Rhode Island
University of South Alabama
*University of South Carolina, Columbia
*University of South Dakota
*University of South Florida
University of Southern Mississippi
University of Southwestern Louisiana
*University of Tennessee - Knoxville
University of Texas at Arlington
*University of Texas at Austin
University of Texas at Dallas
University of Texas at El Paso
University of Toledo
*University of Utah
*University of Vermont
*University of Virginia
*University of Washington
*University of Wisconsin at Madison
*University of Wisconsin at Milwaukee
*University of Wyoming
*Utah State University
*Virginia Commonwealth University
*Virginia Polytechnic Institute and State University
*Washington State University
*West Virginia University
Western Michigan University
Wichita State University

*Member of National Association of State Universities and Land-Grant Colleges.

TABLE I (Continued)

PRESIDENT OF A SYSTEM OF MULTI-CAMPUS INSTITUTIONS

RANK	SALARY	
1	132,500	*
2	120,000	*
3	110,000	*
4	108,760	*
5	106,641	*
6	106,090	
7	102,000	*
8	100,000	*
9	(100,000)	*
10	96,000	*
11	92,820	*
12	92,000	*
13	91,100	
14	90,000	*
15	84,996	
16	84,750	*
17	81,053	*
18	78,000	*
19	67,000	
AVERAGE "*"	99,635	
AVERAGE ALL	97,037	

PRESIDENT OF A SINGLE UNIT INSTITUTION

RANK	SALARY	
1	144,000	*
2	141,250	*
3	135,660	*
4	130,000	*
5	120,833	*
6	120,000	*
7	118,800	
8	117,000	*
9	112,800	*
10	110,000	*
11	105,450	
12	105,000	*
13	104,130	
14	104,000	
15	104,000	*
16	104,000	*
17	102,000	*
18	102,000	*
19	102,000	*
20	101,000	*
21	101,000	
22	100,000	*
23	100,000	*
24	100,000	*
25	100,000	
26	100,000	*
27	99,900	
28	99,800	*
29	99,367	*
30	98,500	*
31	98,500	*
32	97,350	
33	95,000	*
34	95,000	*
35	95,000	
36	95,000	
37	95,000	
38	94,150	*
39	93,900	*
40	93,279	*
41	93,000	*
42	92,911	
43	92,500	*
44	92,400	*
45	92,280	*
46	92,000	
47	92,000	*
48	92,000	*
49	92,000	*
50	91,972	
51	91,745	
52	91,228	*
53	90,929	*
54	90,650	*
55	90,125	
56	90,000	*
57	90,000	*
58	89,804	*
59	89,230	
60	89,000	
61	87,896	*
62	87,500	
63	87,000	*
64	86,525	*
65	86,300	
66	86,300	
67	85,800	
68	85,000	
69	85,000	
70	84,000	
71	84,000	*
72	83,928	*
73	83,500	
74	83,000	*
75	83,000	
76	83,000	
77	82,824	
78	82,405	*
79	82,200	
80	82,000	
81	82,000	
82	81,500	*
83	81,054	*
84	81,000	*
85	80,445	*
86	80,250	
87	80,000	*
88	80,000	
89	80,000	
90	79,800	*
91	79,212	*
92	79,060	*
93	79,060	*
94	79,060	*
95	79,060	*
96	78,750	
97	78,215	*
98	78,120	
99	78,120	
100	78,043	*
101	78,012	
102	78,000	
103	78,000	*
104	78,000	*
105	77,000	*
106	75,500	*
107	75,459	
108	75,144	*
109	75,135	*
110	75,048	*
111	75,000	
112	74,500	
113	74,500	
114	74,200	*
115	74,000	
116	73,295	
117	73,000	
118	72,764	*
119	72,528	*
120	72,252	*
121	71,335	
122	71,335	
123	71,335	
124	71,335	
125	70,700	*
126	70,700	*
127	68,000	*
128	67,442	*
129	67,000	
130	65,000	
131	65,000	
132	65,000	
133	64,512	*
134	62,400	
135	58,500	
136	58,000	
AVERAGE "*"	91,092	
AVERAGE ALL	87,599	

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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
PAID 1985-86

TABLE I (Continued)

ACADEMIC OFFICERS:
ACADEMIC VICE PRESIDENT/
VICE CHANCELLOR

RANK	SALARY
1	137,000
2	(106,080)*
3	105,500 *
4	(99,100)*
5	(97,000)
6	96,000 *
7	95,000 *
8	94,600 *
9	(93,500)*
10	(92,700)*
11	92,220 *
12	92,181 *
13	(91,200)*
14	91,000 *
15	90,000 *
16	89,100 *
17	89,100
18	(88,000)*
19	88,000 *
20	87,200 *
21	86,700 *
22	86,000
23	85,500 *
24	85,300 *
25	84,507 *
26	83,724 *
27	83,330 *
28	82,672
29	82,500 *
30	82,300 *
31	81,648
32	81,500 *
33	81,115
34	80,760
35	80,600
36	80,500
37	80,500
38	80,500 *
39	80,300
40	(80,000)
41	80,000 *
42	79,500 *
43	78,200 *
44	77,640 *
45	77,476 *
46	77,400 *
47	77,372 *
48	77,160
49	(77,000)*
50	75,600
51	75,336 *
52	75,000
53	74,844
54	74,808 *
55	74,700 *
56	74,544 *
57	(74,532)
58	74,300
59	74,200
60	74,004 *
61	74,000 *
62	74,000 *
63	73,800
64	73,000
65	(72,100)*
66	72,100
67	72,000
68	71,100
69	70,800 *
70	70,550
71	(70,512)
72	70,500
73	70,350 *
74	70,282
75	68,500 *
76	68,500
77	68,500 *
78	68,500
79	68,004
80	68,000 *
81	68,000 *
82	68,000 *
83	67,700
84	67,700 *
85	67,641 *
86	(67,567)*
87	67,000 *
88	66,000 *
89	65,800
90	65,750 *
91	65,627
92	65,250 *
93	64,200
94	63,700
95	63,500
96	63,275
97	63,264
98	63,180
99	63,000
100	63,000
101	62,880
102	62,400 *
103	62,040 *
104	61,987 *
105	61,692
106	61,309 *
107	60,683
108	60,542 *
109	60,000 *
110	59,920
111	59,010
112	57,000
113	55,650
114	55,000
115	54,000 *
116	54,000 *
117	52,402
118	(51,534)
119	50,000 *
120	49,802

AVERAGE "*" 77,589

AVERAGE ALL 74,705

ACADEMIC OFFICERS:
PROVOST

RANK	SALARY
1	(117,030)*
2	(106,080)*
3	(104,340)
4	99,600 *
5	(96,000)*
6	95,150 *
7	(92,700)*
8	91,900 *
9	91,300 *
10	(91,200)*
11	90,000 *
12	90,000 *
13	88,000 *
14	(88,000)*
15	(88,000)*
16	87,780 *
17	87,000 *
18	84,264 *
19	81,700 *
20	81,000 *
21	80,750
22	80,340 *
23	(80,000)
24	79,100 *
25	79,000 *
26	77,476 *
27	77,400 *
28	77,000 *
29	(77,000)*
30	76,061 *
31	76,000 *
32	75,500
33	75,500
34	75,350 *
35	75,000 *
36	(74,532)
37	74,529
38	73,700
39	73,500
40	73,100 *
41	72,800 *
42	72,500 *
43	(70,512)
44	70,488
45	68,503
46	(67,567)*
47	(51,534)

AVERAGE "*" 84,776

AVERAGE ALL 82,037

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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
PAID 1985-86

TABLE I (Continued)

ACADEMIC OFFICERS:
DIRECTOR OF LIBRARIES

RANK	SALARY	
1	$88,000	*
2	$87,890	*
3	$81,000	*
4	$80,000	*
5	$78,000	*
6	$78,000	*
7	$77,600	*
8	$76,570	*
9	$76,404	*
10	$73,800	*
11	$73,700	*
12	$73,000	*
13	$72,000	*
14	$72,000	*
15	$71,526	*
16	$71,500	
17	$70,900	*
18	$70,080	*
19	$69,900	*
20	$69,600	
21	$69,100	*
22	$68,751	*
23	$68,747	*
24	$68,000	*
25	$67,155	
26	$66,727	
27	$66,600	*
28	$66,500	*
29	$66,084	
30	$66,000	
31	$65,321	*
32	$65,280	*
33	$65,200	*
34	$65,002	*
35	$65,000	*
36	($65,000)	*
37	$63,738	*
38	$63,600	*
39	$63,000	*
40	($62,950)	*
41	$62,944	*
42	$62,907	
43	$62,640	*
44	$62,500	*
45	$62,500	*
46	$62,500	*
47	$62,157	*
48	$61,850	*
49	$61,662	*
50	$61,500	*
51	$61,500	*
52	$61,425	*
53	$61,000	
54	$60,312	*
55	$60,300	
56	$60,250	*
57	$60,192	*
58	$60,000	*
59	$60,000	*
60	$60,000	*
61	$59,844	*
62	$59,827	
63	$59,400	*
64	$59,225	*
65	$58,440	*
66	$58,416	*
67	$58,400	
68	$58,320	*
69	$58,200	*
70	$58,165	*
71	$58,000	*
72	$58,000	*
73	$57,700	*
74	$57,300	*
75	$57,000	*
76	$56,880	
77	$56,484	
78	$56,200	*
79	$56,000	*
80	$55,800	*
81	$55,400	
82	$55,356	*
83	$55,274	
84	$55,000	*
85	$54,720	*
86	$54,500	*
87	$54,450	*
88	$54,072	
89	$54,050	*
90	$54,027	*
91	$54,000	
92	$54,000	
93	$53,815	*
94	$53,527	
95	$53,404	
96	$53,400	
97	$53,148	
98	$53,000	*
99	$53,000	
100	$52,928	*
101	$52,500	*
102	$52,441	
103	$52,247	
104	$52,200	*
105	$51,800	
106	$51,699	*
107	$51,500	*
108	$51,480	
109	$50,575	*
110	$50,280	*
111	$50,055	
112	$49,500	
113	$49,300	
114	$48,700	
115	$48,375	
116	$48,300	*
117	$48,250	*
118	$48,193	
119	$48,162	
120	$48,125	
121	$48,041	*
122	$48,040	
123	$48,012	
124	$47,800	*
125	$47,700	
126	$47,592	
127	$47,021	
128	$47,000	*
129	$47,000	*
130	$46,500	
131	$46,452	
132	$45,376	*
133	$45,210	
134	$45,168	
135	$44,656	
136	$44,153	*
137	$43,560	
138	$43,012	
139	$42,016	
140	$42,000	
141	$41,771	
142	$41,000	
143	$40,815	
144	$39,655	
145	$39,000	
146	$38,980	
147	$36,662	
148	$34,379	
149	$27,416	
AVERAGE "*"	$61,736	
AVERAGE ALL	$57,417	

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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
PAID 1985-86

TABLE I (Continued)

ACADEMIC OFFICERS:
DIRECTOR OF AFFIRMATIVE ACTION PROGRAM

RANK	SALARY
1	68,300 *
2	65,838 *
3	56,85C *
4	56,508 *
5	56,268 *
6	56,175 *
7	55,640 *
8	55,60C *
9	55,374 *
10	54,649 *
11	54,6CC *
12	54,57C *
13	53,350 *
14	53,332 *
15	52,60C
16	51,750 *
17	50,75C *
18	49,10C *
19	(48,952)*
20	48,56C *
21	48,322
22	48,30C *
23	48,25C *
24	48,222
25	(48,14C)*
26	47,80C *
27	47,628
28	47,500 *
29	47,50C *
30	46,125 *
31	46,037 *
32	46,032
33	45,50C *
34	45,384 *
35	45,000 *
36	45,000 *
37	44,845 *
38	44,50C
39	43,764 *
40	43,75C *
41	43,70E *
42	(43,70C)
43	43,02C *
44	43,00C *
45	42,96C *
46	42,80C *
47	42,692
48	42,627 *
49	42,50C *
50	42,400 *
51	42,064 *
52	42,00C
53	41,82C *
54	41,80C *
55	41,524 *
56	41,40C *
57	41,200 *
58	41,167
59	41,00C *
60	41,00C *
61	39,917
62	39,850
63	39,70C *
64	39,60C *
65	39,50C *
66	39,40C
67	39,303
68	39,25C
69	38,50C *
70	38,432
71	37,668 *
72	37,361 *
73	37,300
74	37,00C *
75	36,70C *
76	36,51E *
77	36,40C
78	36,348 *
79	36,00C *
80	36,00C *
81	35,543 *
82	35,52C
83	35,02C *
84	35,000
85	34,50C
86	34,234 *
87	34,00C *
88	34,000
89	34,00C *
90	33,915
91	33,634 *
92	33,36C *
93	33,25C
94	33,00C *
95	32,70C *
96	32,694 *
97	32,616
98	32,00C
99	31,90C
100	31,697
101	31,616
102	31,60C
103	30,55E *
104	30,40C *
105	30,285
106	30,207 *
107	30,00C
108	29,897
109	29,366 *
110	29,203
111	28,40C
112	(28,20C)
113	28,09C *
114	28,024
115	28,00C
116	27,951
117	27,800
118	26,796
119	26,340 *
120	26,20C *
121	25,78E

RANK	SALARY
122	21,252 *
AVERAGE "*"	42,82C
AVERAGE ALL	40,412

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TABLE I (Continued)

ACADEMIC OFFICERS:
DIRECTOR OF COMPUTING SERVICES

RANK	SALARY	
1	90,727	*
2	75,150	*
3	75,000	*
4	74,000	*
5	72,096	*
6	71,420	*
7	71,300	*
8	71,288	*
9	71,000	*
10	70,500	*
11	70,000	*
12	69,000	*
13	68,040	*
14	67,925	*
15	67,500	*
16	67,100	*
17	66,000	
18	65,258	*
19	65,112	*
20	65,028	*
21	65,000	*
22	65,000	*
23	64,584	
24	64,335	
25	64,323	*
26	64,100	*
27	63,840	*
28	63,607	
29	63,516	*
30	63,472	
31	63,070	*
32	63,000	*
33	(62,950)	*
34	62,800	
35	(62,011)	*
36	62,000	*
37	61,945	*
38	61,936	*
39	61,803	*
40	61,800	
41	61,700	*
42	61,440	*
43	61,235	*
44	61,068	*
45	61,000	*
46	61,000	*
47	60,340	
48	60,000	
49	59,400	*
50	59,000	*
51	58,891	*
52	58,643	*
53	58,600	*
54	58,000	*
55	57,700	
56	57,348	*
57	57,300	*
58	57,093	*
59	57,000	*
60	56,700	*
61	56,512	*
62	56,240	*
63	56,000	
64	56,000	*
65	55,728	
66	55,500	*
67	55,458	*
68	55,158	
69	55,000	
70	55,000	*
71	55,000	*
72	55,000	
73	54,948	*
74	54,600	*
75	54,500	
76	54,450	*
77	54,204	*
78	54,012	
79	54,000	
80	53,615	*
81	53,500	*
82	53,478	
83	53,300	*
84	53,071	*
85	53,004	
86	53,000	*
87	52,600	
88	52,300	
89	52,200	*
90	52,000	*
91	52,000	*
92	51,500	*
93	51,350	*
94	51,084	
95	51,000	*
96	51,000	
97	50,923	
98	50,674	
99	50,666	
100	50,509	*
101	50,410	*
102	50,300	
103	50,100	
104	50,100	
105	50,100	
106	50,058	
107	49,500	
108	49,500	*
109	49,300	
110	49,000	
111	48,597	
112	48,534	*
113	48,500	*
114	47,484	
115	47,436	*
116	47,400	*
117	47,353	
118	46,650	
119	46,632	
120	46,620	
121	46,285	
122	46,200	
123	45,500	
124	45,210	
125	44,373	*
126	44,164	*
127	(43,700)	
128	43,500	*
129	43,440	*
130	43,100	*
131	42,996	
132	42,968	
133	42,900	*
134	42,564	
135	42,400	
136	42,000	*
137	41,412	*
138	41,350	*
139	41,232	
140	41,205	
141	39,716	
142	38,950	
143	38,616	
144	38,000	
145	37,344	
146	36,970	
147	35,625	*
148	33,135	

AVERAGE "*" 58,274

AVERAGE ALL 55,007

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TABLE I (Continued)

BUSINESS OR FISCAL OFFICERS:
VICE PRESIDENT FOR BUSINESS

RANK	SALARY
1	116,000 *
2	101,000 *
3	(91,600)*
4	(90,000)*
5	89,400 *
6	89,129 *
7	89,000
8	88,000 *
9	88,000 *
10	87,550 *
11	87,500 *
12	86,700
13	85,750
14	85,488 *
15	85,200 *
16	84,408 *
17	83,900 *
18	83,000 *
19	81,620 *
20	(80,300)*
21	80,000 *
22	79,900
23	79,649 *
24	79,440 *
25	79,000 *
26	78,500 *
27	78,000
28	77,500 *
29	77,000 *
30	77,000 *
31	76,950
32	76,850 *
33	76,576 *
34	76,500 *
35	76,320 *
36	75,608 *
37	75,608 *
38	75,592 *
39	74,500
40	74,107 *
41	73,656 *
42	73,000 *
43	72,000
44	72,000 *
45	71,928 *
46	71,900
47	71,900
48	71,748
49	71,500 *
50	70,500 *
51	70,000
52	70,000 *
53	70,000
54	69,271 *
55	69,000
56	68,604 *
57	68,503
58	68,500 *
59	68,500
60	(68,406)
61	68,000 *
62	67,700
63	67,522
64	67,303
65	67,200
66	67,152 *
67	67,100 *
68	67,000
69	67,000
70	66,522 *
71	66,504
72	66,400
73	66,400
74	66,000 *
75	66,000 *
76	65,700
77	(65,580)
78	65,250 *
79	65,208 *
80	65,179
81	65,081 *
82	65,004 *
83	65,000 *
84	65,000
85	65,000 *
86	64,680
87	64,606 *
88	64,398 *
89	63,552 *
90	63,264
91	(63,200)
92	63,200
93	63,000 *
94	63,000
95	62,555
96	62,500
97	61,800
98	61,600
99	61,512
100	61,500 *
101	61,200 *
102	61,200 *
103	61,000 *
104	60,700 *
105	60,500 *
106	60,500 *
107	(60,420)*
108	60,200
109	(60,000)*
110	60,000
111	59,580
112	59,568
113	59,010
114	(59,000)
115	58,750
116	58,700
117	58,600 *
118	58,200
119	58,164 *
120	57,700
121	56,978
122	56,411
123	56,200
124	55,200
125	54,600 *
126	53,560 *
127	51,250 *
128	48,700
129	47,783
130	46,643 *
AVERAGE **	72,635
AVERAGE ALL	69,627

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TABLE I (Continued)

BUSINESS OR FISCAL OFFICERS: CONTROLLER

RANK	SALARY	
1	77,600	*
2	74,580	*
3	70,114	*
4	69,600	*
5	68,000	*
6	67,095	*
7	65,500	*
8	65,000	*
9	63,819	*
10	(63,200)	
11	62,280	
12	62,200	*
13	(61,200)	*
14	61,000	*
15	61,000	*
16	60,780	*
17	60,000	*
18	(60,000)	*
19	59,400	*
20	(59,051)	*
21	58,674	*
22	58,650	*
23	58,806	*
24	57,800	
25	56,350	*
26	55,573	*
27	55,550	
28	55,080	*
29	55,042	*
30	55,001	*
31	55,000	
32	55,000	*
33	55,000	
34	55,000	*
35	(54,887)	*
36	54,600	*
37	54,075	
38	54,000	*
39	54,000	
40	53,700	*
41	53,592	*
42	53,500	*
43	52,700	*
44	52,570	*
45	52,500	
46	52,500	
47	52,500	*
48	52,464	*
49	52,286	*
50	52,200	
51	52,055	*
52	52,000	
53	51,820	*
54	51,811	
55	51,761	
56	51,630	
57	51,400	*
58	51,360	
59	51,089	*

RANK	SALARY	
60	50,530	
61	50,159	*
62	50,004	*
63	50,000	*
64	49,990	
65	49,965	*
66	49,767	
67	49,700	*
68	49,176	
69	49,000	
70	48,900	*
71	48,900	*
72	48,700	*
73	48,500	*
74	48,500	
75	48,465	*
76	48,312	*
77	48,272	
78	48,000	*
79	48,000	*
80	48,000	*
81	47,090	
82	47,045	*
83	46,834	*
84	46,800	
85	46,752	
86	46,704	
87	46,072	
88	45,725	*
89	45,550	
90	45,456	
91	45,000	
92	44,496	*
93	44,148	*
94	44,100	
95	43,600	
96	43,300	
97	43,294	*
98	42,210	*
99	42,144	
100	41,533	*
101	41,472	
102	41,191	*
103	41,143	
104	41,045	
105	40,833	
106	40,338	*
107	40,090	*
108	40,060	
109	40,000	
110	39,600	
111	39,140	
112	39,058	*
113	38,900	*
114	38,808	
115	38,584	
116	37,440	
117	37,248	*
118	35,991	*
119	35,931	*
120	34,622	
121	32,736	

RANK	SALARY
122	32,716
123	31,883
124	30,416
AVERAGE "*"	53,045
AVERAGE ALL	50,268

BUSINESS OR FISCAL OFFICERS: TREASURER

RANK	SALARY	
1	(80,400)	*
2	73,000	*
3	(72,000)	*
4	(68,406)	
5	(61,200)	*
6	60,800	*
7	58,000	*
8	57,600	*
9	56,500	
10	56,175	*
11	56,000	
12	55,922	
13	53,120	*
14	51,395	*
15	50,040	*
16	45,475	*
17	45,300	*
18	41,300	*
19	40,000	*
20	39,220	*
21	37,142	
22	37,000	*
23	36,050	*
24	35,416	
25	34,178	
26	33,640	
27	27,500	*
AVERAGE "*"	51,872	
AVERAGE ALL	50,473	

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TABLE I (Continued)

BUSINESS OR FISCAL OFFICERS:
BUSINESS MANAGER

RANK	SALARY	
1	(80,400)	*
2	68,700	*
3	67,736	*
4	67,140	*
5	65,100	*
6	63,600	*
7	63,000	
8	60,000	*
9	59,827	
10	58,000	
11	57,700	*
12	57,600	
13	56,500	*
14	(54,887)	*
15	53,136	*
16	52,701	*
17	52,600	*
18	52,500	*
19	52,320	*
20	52,200	*
21	52,000	*
22	50,387	
23	50,000	*
24	48,033	*
25	47,041	
26	46,000	
27	45,800	
28	45,236	*
29	44,975	
30	44,700	
31	44,504	*
32	44,400	
33	43,524	
34	43,451	*
35	43,056	
36	41,705	
37	41,100	*
38	40,891	
39	39,440	*
40	39,116	
41	38,640	
42	38,628	
43	37,920	
44	37,035	
45	35,534	*
46	35,000	
47	34,400	
48	33,500	*
49	29,744	
50	28,591	
51	25,992	
52	24,645	*
53	24,495	*
AVERAGE "*"	51,399	
AVERAGE ALL	47,455	

BUSINESS OR FISCAL OFFICERS:
INTERNAL AUDITOR

RANK	SALARY	
1	59,500	*
2	58,000	*
3	56,000	*
4	56,000	*
5	54,590	*
6	54,500	*
7	54,300	*
8	53,616	*
9	53,000	*
10	51,500	*
11	50,900	
12	50,036	*
13	48,996	*
14	48,400	
15	48,216	*
16	48,135	*
17	47,210	*
18	(46,791)	*
19	46,700	*
20	46,000	*
21	45,754	*
22	45,600	*
23	45,084	*
24	44,843	*
25	44,643	*
26	44,300	*
27	43,750	*
28	42,787	*
29	42,600	*
30	42,371	
31	42,200	*
32	42,072	
33	41,250	*
34	40,836	*
35	40,680	*
36	40,488	*
37	40,400	
38	40,000	*
39	39,500	*
40	39,401	*
41	39,396	*
42	39,300	*
43	39,058	
44	38,948	*
45	38,764	
46	38,500	*
47	38,400	*
48	38,304	
49	38,210	*
50	38,156	*
51	38,061	
52	37,944	*
53	37,840	
54	37,825	
55	37,752	
56	37,740	*
57	37,500	*
58	37,400	*
59	37,389	
60	37,300	
61	37,200	*
62	37,044	*
63	36,691	
64	36,614	*
65	36,500	*
66	36,228	
67	36,071	
68	36,000	
69	35,962	
70	35,934	
71	35,730	*
72	35,500	*
73	34,968	*
74	34,657	
75	34,450	*
76	34,164	
77	33,996	*
78	33,800	*
79	33,069	
80	33,050	
81	32,964	*
82	32,640	
83	32,220	
84	32,100	*
85	32,000	
86	31,828	
87	31,671	
88	31,254	
89	31,100	
90	31,000	
91	30,800	*
92	30,600	*
93	30,224	*
94	29,930	
95	29,870	
96	29,581	*
97	29,500	*
98	29,390	
99	29,000	
100	28,825	*
101	28,059	
102	27,102	*
103	25,800	*
104	25,200	
105	19,992	
106	19,736	
107	19,100	*
AVERAGE "*"	41,055	
AVERAGE ALL	38,634	

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TABLE I (Continued)

BUSINESS OR FISCAL OFFICERS:
BUDGET OFFICER

RANK	SALARY	
1	83,500	*
2	68,918	*
3	(67,000)	
4	(65,626)*	
5	64,500	*
6	63,900	*
7	63,800	*
8	62,000	
9	61,512	*
10	(61,417)*	
11	60,912	*
12	60,750	
13	60,000	
14	60,000	*
15	59,700	*
16	(59,670)*	
17	59,300	*
18	58,900	*
19	58,000	*
20	57,024	*
21	56,830	
22	56,600	*
23	55,920	*
24	55,590	
25	55,000	*
26	(54,887)*	
27	54,431	*
28	54,200	*
29	54,000	
30	53,400	*
31	53,154	
32	53,136	*
33	53,076	*
34	53,015	*
35	53,000	
36	53,000	*
37	52,406	*
38	52,400	*
39	52,388	*
40	51,980	
41	51,589	*
42	51,000	*
43	50,748	*
44	50,250	*
45	49,368	*
46	49,159	*
47	49,150	*
48	49,000	
49	48,888	*
50	48,700	*
51	47,902	*
52	47,830	*
53	47,300	*
54	47,232	
55	47,050	
56	46,464	*
57	46,418	*
58	46,350	*
59	46,188	
60	45,900	*
61	45,672	
62	45,000	*
63	45,000	
64	44,900	*
65	44,664	
66	44,655	*
67	44,527	
68	44,520	*
69	44,400	
70	44,303	*
71	44,000	
72	43,920	
73	43,620	
74	43,600	*
75	43,356	*
76	43,020	*
77	42,956	*
78	42,636	
79	42,230	
80	42,000	*
81	42,000	*
82	41,361	*
83	41,300	
84	41,200	*
85	41,000	*
86	40,915	
87	40,500	*
88	40,473	*
89	40,000	*
90	40,000	*
91	39,775	*
92	39,300	*
93	39,235	*
94	39,140	
95	39,000	
96	38,738	*
97	38,534	
98	38,500	
99	38,500	
100	37,600	*
101	37,557	*
102	37,500	*
103	37,389	
104	37,361	*
105	37,360	
106	36,845	*
107	36,616	
108	36,283	*
109	36,200	
110	35,505	
111	35,412	
112	35,000	
113	34,884	
114	33,990	
115	33,900	*
116	33,540	
117	33,400	*
118	33,050	*
119	31,000	
120	30,800	*
121	30,500	
122	30,000	
123	17,855	
AVERAGE ***	48,896	
AVERAGE ALL	46,025	

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TABLE I (Continued)

BUSINESS OR FISCAL OFFICERS:
DIRECTOR OF PERSONNEL

RANK	SALARY	
1	81,240	*
2	76,000	*
3	75,600	*
4	73,700	*
5	72,695	*
6	69,552	
7	68,100	*
8	67,100	*
9	(67,000)	
10	66,300	*
11	63,200	*
12	62,800	*
13	62,138	*
14	62,073	*
15	62,000	*
16	61,400	*
17	60,650	*
18	60,500	*
19	59,956	
20	59,200	
21	57,928	*
22	57,500	*
23	56,254	
24	56,079	
25	55,540	*
26	55,158	
27	55,100	*
28	55,008	
29	54,967	*
30	54,410	*
31	53,900	*
32	53,815	*
33	53,575	*
34	53,550	
35	53,481	*
36	53,000	*
37	52,990	*
38	52,841	*
39	52,325	*
40	52,000	*
41	51,750	*
42	51,610	*
43	51,300	*
44	51,000	*
45	50,500	
46	50,400	*
47	50,400	*
48	50,000	
49	49,834	
50	49,476	*
51	49,251	*
52	49,250	
53	49,047	*
54	49,000	
55	48,900	*
56	48,588	*
57	48,500	
58	48,400	
59	48,300	
60	48,042	*
61	48,033	*
62	47,902	*
63	47,300	*
64	47,232	*
65	46,800	*
66	46,500	
67	46,341	*
68	45,900	*
69	45,838	
70	45,780	*
71	45,700	*
72	45,675	*
73	45,415	
74	45,369	*
75	45,200	
76	45,005	*
77	45,000	
78	45,000	*
79	45,000	
80	44,880	
81	44,064	*
82	44,035	*
83	44,000	
84	44,000	*
85	43,752	*
86	43,715	
87	43,550	*
88	43,320	
89	43,200	*
90	43,175	*
91	43,044	*
92	42,500	
93	42,432	
94	42,375	
95	41,974	
96	41,880	*
97	41,785	*
98	41,730	*
99	41,700	*
100	41,500	*
101	40,750	
102	40,332	
103	39,996	
104	39,668	
105	39,396	*
106	39,396	*
107	39,337	
108	39,312	*
109	39,024	*
110	39,000	
111	38,617	
112	37,992	
113	37,860	
114	37,800	
115	37,750	
116	37,500	
117	37,361	
118	37,000	
119	36,845	*
120	36,624	
121	36,565	*
122	36,300	
123	36,050	
124	36,000	*
125	36,000	
126	35,445	
127	35,178	*
128	35,120	*
129	34,560	
130	34,345	*
131	33,700	*
132	33,200	
133	33,135	
134	32,740	*
135	32,465	
136	32,089	*
137	32,009	*
138	31,997	*
139	31,828	
140	31,557	
141	31,117	
142	29,725	
143	29,223	
144	26,600	*
145	26,149	
146	26,047	
147	(25,940)	*

AVERAGE "*"	49,237
AVERAGE ALL	46,520

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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
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TABLE I (Continued)

STUDENT AFFAIRS OFFICERS:
VICE PRESIDENT FOR STUDENT AFFAIRS(SERVICES)

RANK	SALARY
1	87,900 *
2	85,000
3	84,360
4	83,700 *
5	83,200 *
6	82,700 *
7	82,000
8	80,000 *
9	78,999 *
10	78,280 *
11	77,000 *
12	76,560 *
13	74,500 *
14	74,220 *
15	73,635 *
16	73,538 *
17	73,500 *
18	73,200 *
19	73,000 *
20	72,900 *
21	72,250 *
22	72,200 *
23	72,000
24	72,000 *
25	70,766 *
26	70,543 *
27	70,008 *
28	70,000 *
29	70,000 *
30	70,000
31	69,900 *
32	69,800 *
33	69,700
34	69,525 *
35	69,300
36	69,300 *
37	69,200
38	69,000 *
39	68,800 *
40	68,686
41	68,604 *
42	68,350
43	68,200 *
44	68,160
45	67,530 *
46	67,473 *
47	67,400 *
48	67,140 *
49	66,510
50	66,200 *
51	65,600 *
52	65,537
53	64,500 *
54	64,300
55	64,008
56	63,750
57	63,463 *
58	63,379 *
59	63,300
60	(62,796)
61	62,720 *
62	62,700 *
63	62,400 *
64	62,370 *
65	62,250
66	62,100 *
67	62,000
68	61,200
69	61,100
70	60,979 *
71	60,972
72	60,945 *
73	60,900 *
74	60,480 *
75	60,068
76	60,000 *
77	60,000 *
78	60,000 *
79	59,868 *
80	59,582
81	59,568
82	59,500 *
83	59,000
84	58,950 *
85	58,822 *
86	58,300 *
87	58,250 *
88	58,224 *
89	58,200
90	58,000
91	58,000 *
92	57,845 *
93	57,371 *
94	57,130
95	57,000 *
96	57,000 *
97	56,600 *
98	56,520
99	56,437 *
100	56,230 *
101	56,160 *
102	56,000
103	55,500 *
104	55,400 *
105	55,060
106	55,000
107	55,000 *
108	54,750
109	54,124
110	54,060
111	53,753
112	53,594
113	53,550 *
114	53,500
115	52,395
116	51,450
117	50,900
118	50,154 *
119	50,000 *
120	47,908 *
121	47,700
122	45,000
123	44,040
124	43,600
AVERAGE "*"	63,689
AVERAGE ALL	63,835

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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
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TABLE I (Continued)

STUDENT AFFAIRS OFFICERS:
DEAN OF STUDENT AFFAIRS

RANK	SALARY	
1	66,400	*
2	64,956	
3	64,788	
4	63,504	*
5	62,618	
6	(62,796)	
7	60,000	*
8	59,700	*
9	57,750	*
10	57,500	*
11	57,300	*
12	57,466	*
13	56,993	*
14	56,676	
15	56,500	*
16	55,680	
17	55,572	*
18	55,000	*
19	55,000	*
20	55,000	
21	54,542	
22	54,070	*
23	54,041	*
24	54,000	
25	53,575	*
26	53,400	
27	53,148	
28	52,000	*
29	51,996	*
30	51,720	*
31	51,269	*
32	51,000	*
33	50,793	*
34	50,200	*
35	50,028	*
36	50,003	
37	50,000	*
38	49,500	*
39	49,450	*
40	49,440	*
41	49,404	*
42	49,000	
43	48,800	*
44	48,700	*
45	48,500	*
46	48,500	
47	48,340	
48	48,234	
49	48,200	*
50	47,500	
51	47,250	*
52	47,196	
53	46,416	
54	46,321	*
55	46,300	
56	46,000	*
57	45,658	*
58	45,114	*
59	45,020	
60	45,000	*
61	44,820	*
62	44,653	*
63	44,368	*
64	44,217	
65	44,000	*
66	43,783	
67	43,350	*
68	43,000	
69	42,755	*
70	42,697	
71	42,374	
72	42,168	
73	42,111	
74	42,000	*
75	41,500	*
76	41,316	*
77	41,000	
78	40,032	
79	39,551	
80	39,045	*
81	38,650	*
82	38,473	*
83	38,086	
84	37,500	*
85	36,500	
86	36,375	
87	36,225	*
88	35,919	
89	35,808	
90	35,719	
91	35,000	
92	34,265	*
93	34,008	
94	33,800	*
AVERAGE "*"	48,976	
AVERAGE ALL	48,046	

STUDENT AFFAIRS OFFICERS:
DEAN OF INTERNATIONAL STUDENTS

RANK	SALARY	
1	78,584	*
2	74,821	*
3	67,800	
4	63,369	*
5	59,274	*
6	57,089	*
7	55,950	*
8	52,596	
9	50,652	
10	48,600	*
11	48,000	*
12	46,935	
13	46,900	*
14	45,500	*
15	45,500	*
16	44,566	*
17	43,676	*
18	42,783	*
19	42,550	*
20	42,525	*
21	42,500	*
22	41,376	*
23	40,900	*
24	40,868	*
25	40,657	*
26	40,656	
27	39,468	
28	39,060	*
29	39,000	*
30	39,000	
31	38,500	*
32	38,383	
33	37,668	*
34	37,100	*
35	36,840	*
36	36,228	
37	35,930	*
38	34,824	*
39	33,564	*
40	33,000	*
41	33,000	*
42	32,958	
43	30,800	*
44	30,300	
45	29,760	*
46	29,733	
47	29,350	*
48	29,285	*
49	29,213	
50	28,199	*
51	27,969	*
52	27,800	*
53	27,314	*
54	26,680	
55	26,302	
56	26,070	*
57	24,264	
58	22,000	*
59	21,000	
60	20,000	
AVERAGE "*"	41,024	
AVERAGE ALL	39,586	

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TABLE I (Continued)

STUDENT AFFAIRS OFFICERS:
DIRECTOR OF ADMISSIONS

RANK	SALARY
1	67,410 *
2	61,300 *
3	61,237 *
4	(59,398)*
5	58,637 *
6	57,800 *
7	57,766 *
8	56,500 *
9	55,766 *
10	55,344 *
11	(55,032)*
12	54,590 *
13	54,233 *
14	54,120
15	54,095 *
16	54,000 *
17	54,000 *
18	(53,575)*
19	53,000 *
20	52,970 *
21	52,800
22	(52,780)*
23	52,550 *
24	52,363 *
25	52,070 *
26	52,064 *
27	51,266
28	51,000
29	51,000
30	(50,784)*
31	50,640 *
32	50,300 *
33	50,000 *
34	49,900
35	49,780
36	49,300 *
37	49,146
38	49,104
39	49,083
40	49,000 *
41	48,672
42	48,340 *
43	48,000
44	48,000 *
45	48,000
46	47,860 *
47	47,712 *
48	47,032 *
49	47,000 *
50	46,658
51	46,500 *
52	46,300
53	46,279
54	(46,103)*
55	46,000
56	45,895 *
57	45,750 *
58	45,450
59	45,439
60	45,289 *
61	45,056 *
62	45,000
63	44,700 *
64	44,500 *
65	44,400 *
66	44,380 *
67	44,100
68	44,000 *
69	43,775
70	43,500
71	43,240
72	43,012
73	43,000 *
74	42,932
75	42,840 *
76	42,705 *
77	42,506
78	42,400
79	42,348 *
80	42,312
81	42,225
82	42,092 *
83	42,024 *
84	42,012 *
85	42,000
86	41,857 *
87	41,700 *
88	(41,650)
89	41,587 *
90	41,411 *
91	41,365 *
92	(41,189)
93	41,100 *
94	41,000 *
95	40,800
96	40,600
97	40,033 *
98	40,000 *
99	39,900
100	39,867 *
101	39,348 *
102	(39,120)*
103	38,858
104	38,856 *
105	38,855 *
106	38,550 *
107	38,325 *
108	38,000 *
109	38,000
110	37,908
111	37,800 *
112	37,700 *
113	37,026 *
114	36,400 *
115	35,900 *
116	35,695
117	35,627 *
118	35,601
119	35,592
120	35,363 *
121	35,000 *
122	35,000 *
123	34,965
124	34,130 *
125	34,086
126	33,353 *
127	33,234
128	33,233
129	32,583 *
130	32,161
131	31,720 *
132	31,360 *
133	31,200
134	30,500
135	29,916
136	29,700
137	29,050
138	29,027 *
139	28,517
140	28,248 *
141	(28,242)
142	28,149
143	27,610
144	27,313 *
145	27,000
146	24,387
AVERAGE "*"	45,143
AVERAGE ALL	43,324

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TABLE I (Continued)

STUDENT AFFAIRS OFFICERS:
REGISTRAR

RANK	SALARY
1	63,650 *
2	62,108 *
3	60,400 *
4	(59,396)*
5	58,700
6	58,442
7	57,361 *
8	56,718 *
9	56,040 *
10	56,000 *
11	55,500 *
12	55,158
13	(55,032)*
14	54,000 *
15	54,000 *
16	(53,575)*
17	53,106 *
18	(52,780)*
19	52,301 *
20	51,611
21	51,066
22	51,000 *
23	(50,784)*
24	50,500 *
25	50,400 *
26	50,000 *
27	49,812
28	49,500 *
29	(49,450)*
30	49,113
31	49,000
32	48,850
33	48,536 *
34	48,500 *
35	48,430 *
36	48,411 *
37	48,300
38	47,712 *
39	47,515
40	47,450 *
41	47,401 *
42	47,379 *
43	47,133 *
44	47,100 *
45	47,000 *
46	46,832 *
47	46,720 *
48	46,135 *
49	(46,103)*
50	45,736 *
51	45,246
52	45,100 *
53	44,985 *
54	44,280 *
55	44,004 *
56	44,000
57	43,900 *
58	43,801
59	43,800 *
60	43,800 *
61	43,700 *
62	43,559
63	43,475 *
64	43,457 *
65	43,345 *
66	43,272
67	43,089 *
68	43,000 *
69	42,942 *
70	42,932
71	42,610
72	42,200
73	42,100 *
74	42,000 *
75	42,000 *
76	41,796 *
77	41,700 *
78	(41,650)
79	41,600
80	41,484 *
81	41,483
82	41,300 *
83	41,191
84	(41,189)
85	41,150 *
86	41,000 *
87	40,768
88	40,500 *
89	40,368
90	40,100
91	40,040
92	40,000
93	40,000 *
94	40,000 *
95	40,000 *
96	39,781
97	39,652
98	39,628
99	39,408 *
100	39,300
101	39,139
102	(39,120)*
103	39,016 *
104	39,000 *
105	38,874 *
106	38,868 *
107	38,761
108	38,750
109	38,622 *
110	38,517 *
111	38,500
112	38,232
113	38,000
114	37,951 *
115	37,800
116	37,755
117	37,657 *
118	37,500 *
119	37,312 *
120	36,499
121	36,463 *
122	36,420
123	36,219
124	36,200
125	36,200
126	36,152
127	36,000
128	35,975
129	35,895 *
130	35,867 *
131	35,650
132	35,320 *
133	34,633 *
134	34,416
135	34,208
136	34,086
137	32,300 *
138	30,804 *
139	30,618
140	30,500
141	30,000 *
142	(28,242)
143	28,000 *
144	27,828
145	27,442 *
146	25,176
147	24,000 *
AVERAGE "*"	44,614
AVERAGE ALL	43,061

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TABLE I (Continued)

STUDENT AFFAIRS OFFICERS:
DIRECTOR OF FINANCIAL AID

RANK	SALARY
1	59,827
2	55,700 *
3	55,260 *
4	53,815 *
5	(53,575)*
6	53,200
7	53,166 *
8	50,700 *
9	50,100 *
10	50,028 *
11	50,000 *
12	49,812 *
13	49,553 *
14	49,152 *
15	48,832 *
16	48,768
17	48,750 *
18	48,240
19	48,000 *
20	48,000 *
21	47,712 *
22	47,664 *
23	47,400
24	47,200 *
25	47,196 *
26	47,059 *
27	46,925 *
28	46,750 *
29	46,346
30	46,004 *
31	45,900 *
32	45,392 *
33	45,384
34	45,253 *
35	45,100
36	45,052
37	44,900 *
38	44,520 *
39	44,400 *
40	44,400 *
41	44,300 *
42	44,025
43	44,000 *
44	43,920 *
45	43,870 *
46	43,752 *
47	43,379 *
48	43,250 *
49	43,000 *
50	42,893 *
51	42,700 *
52	42,552 *
53	42,457
54	42,420 *
55	41,900 *
56	41,844
57	41,700
58	41,368 *
59	41,300 *
60	41,244 *
61	41,011 *
62	41,000
63	41,000 *
64	40,968
65	40,832
66	40,515
67	40,490 *
68	40,142 *
69	40,130
70	40,090 *
71	40,073 *
72	40,056 *
73	40,000 *
74	39,735 *
75	39,556 *
76	39,503 *
77	39,358 *
78	39,349 *
79	39,310 *
80	39,290
81	39,200 *
82	38,880 *
83	38,591
84	38,456
85	38,325 *
86	38,316 *
87	37,980 *
88	37,878 *
89	37,673
90	37,589
91	37,200
92	37,100 *
93	37,078 *
94	37,008
95	36,975 *
96	36,947 *
97	36,900 *
98	36,849
99	36,826
100	36,750
101	36,472
102	36,400
103	36,375
104	36,295 *
105	36,091
106	36,000 *
107	35,879
108	35,782
109	35,586 *
110	35,471 *
111	35,431 *
112	35,400
113	35,400
114	35,360
115	35,320 *
116	35,195 *
117	34,800 *
118	34,341
119	34,285 *
120	34,086
121	34,000
122	33,650
123	33,432
124	33,273
125	33,200 *
126	32,978 *
127	32,500 *
128	32,416
129	32,340 *
130	32,098
131	32,000 *
132	32,000 *
133	31,860 *
134	31,848
135	31,800
136	31,362
137	31,320
138	31,238
139	31,184
140	31,182
141	31,055 *
142	30,958 *
143	30,900
144	30,744
145	30,400
146	30,100
147	29,475
148	29,364
149	27,983
150	26,739 *-
151	26,724
152	26,239
153	21,361 *-
154	20,000
AVERAGE "*"	41,541
AVERAGE ALL	39,631

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TABLE I (Continued)

STUDENT AFFAIRS OFFICERS:
DIRECTOR OF HOUSING

RANK	SALARY	
1	67,900	*
2	65,100	*
3	60,749	*
4	60,180	*
5	59,650	
6	58,100	*
7	57,600	*
8	56,880	*
9	56,283	*
10	56,200	*
11	55,300	*
12	54,200	*
13	53,500	*
14	52,600	
15	52,500	*
16	51,828	*
17	51,716	*
18	51,700	*
19	(51,324)	*
20	51,180	*
21	51,015	*
22	50,992	
23	50,900	*
24	50,500	*
25	(50,240)	
26	49,584	
27	49,500	
28	49,140	
29	49,008	*
30	48,180	
31	48,100	*
32	47,800	*
33	(47,412)	*
34	47,119	*
35	47,000	*
36	46,656	*
37	46,500	*
38	46,080	*
39	46,000	*
40	45,967	*
41	45,826	*
42	45,732	*
43	45,526	*
44	45,475	*
45	45,400	
46	45,125	*
47	45,000	*
48	44,600	*
49	44,420	*
50	44,420	*
51	44,350	*
52	44,305	*
53	44,295	*
54	44,000	*
55	43,968	*
56	43,806	*
57	43,767	*
58	43,736	*
59	43,680	*
60	43,287	*
61	43,000	
62	42,900	*
63	42,517	*
64	42,200	*
65	42,093	
66	41,655	
67	41,800	*
68	40,993	
69	40,868	*
70	40,400	*
71	40,176	*
72	39,928	
73	39,850	*
74	39,700	*
75	39,500	*
76	39,296	*
77	39,010	*
78	39,000	*
79	39,000	
80	38,718	*
81	38,199	
82	38,007	*
83	37,720	
84	37,710	*
85	37,300	*
86	36,816	*
87	36,500	
88	36,486	
89	36,348	*
90	36,206	*
91	35,700	
92	35,626	
93	35,465	*
94	35,460	
95	35,250	*
96	35,004	
97	35,000	
98	35,000	
99	34,813	
100	34,721	*
101	34,637	
102	34,615	
103	34,256	
104	34,157	*
105	34,136	
106	34,000	*
107	33,600	*
108	33,436	*
109	33,428	
110	33,240	
111	32,960	
112	32,736	
113	32,248	*
114	32,000	
115	31,800	
116	31,254	*
117	31,045	
118	30,514	
119	30,350	*
120	30,323	
121	30,000	*
122	29,992	*
123	29,705	
124	29,279	
125	28,826	
126	28,591	*
127	28,094	
128	27,694	
129	26,803	*
130	26,471	*
131	26,280	
132	26,000	
133	25,000	
134	24,978	
135	24,885	*
136	24,070	
137	17,700	
AVERAGE "*"	43,878	
AVERAGE ALL	41,084	

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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
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TABLE I (Continued)

STUDENT AFFAIRS OFFICERS:
DIRECTOR OF STUDENT HEALTH CENTER

RANK	SALARY	
1	93,617	*
2	91,351	*
3	86,700	*
4	86,688	*
5	84,809	*
6	83,790	*
7	83,200	*
8	83,080	*
9	82,623	*
10	82,536	*
11	81,504	
12	81,400	*
13	80,678	*
14	80,652	
15	79,300	*
16	79,026	*
17	79,000	*
18	79,000	*
19	78,780	*
20	78,251	
21	78,020	*
22	76,750	*
23	75,546	
24	75,311	*
25	75,000	*
26	74,891	*
27	74,757	*
28	74,664	*
29	73,492	*
30	72,600	*
31	72,473	*
32	72,360	
33	71,900	*
34	70,270	*
35	70,000	*
36	70,000	*
37	69,876	*
38	69,423	*
39	69,286	*
40	68,961	*
41	68,600	*
42	68,544	*
43	66,800	*
44	66,638	
45	(66,425)	*
46	66,400	*
47	65,965	*
48	65,215	*
49	65,100	*
50	64,557	
51	64,020	*
52	63,760	*
53	63,654	
54	63,581	
55	63,500	
56	63,000	*
57	62,220	*
58	61,361	*
59	61,180	*
60	60,069	
61	60,045	*
62	59,784	*
63	59,450	*
64	59,358	*
65	59,299	*
66	59,281	*
67	59,010	
68	59,000	*
69	58,995	*
70	58,580	*
71	58,369	*
72	57,978	*
73	57,800	*
74	57,550	*
75	57,228	*
76	57,000	*
77	56,500	*
78	56,456	*
79	56,196	
80	55,000	
81	54,954	*
82	54,804	*
83	54,695	
84	53,750	*
85	53,521	
86	53,080	*
87	53,045	
88	51,840	*
89	51,120	
90	50,295	
91	49,894	*
92	49,700	*
93	49,610	
94	48,694	*
95	48,500	*
96	47,500	*
97	47,420	*
98	47,390	
99	44,000	*
100	42,570	
101	42,362	*
102	41,721	
103	41,404	*
104	39,598	
105	37,150	*
106	36,987	*
107	36,400	*
108	35,420	
109	34,723	*
110	34,000	
111	29,000	
112	28,238	*
113	28,008	
114	27,810	
115	27,660	
116	26,250	
117	25,722	
118	24,768	
119	24,595	
120	24,481	
121	22,407	

AVERAGE "*" 64,540

AVERAGE ALL 59,836

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TABLE I (Continued)

ADMINISTRATIVE OPERATIONS
OFFICERS: EXECUTIVE
VICE PRESIDENT

RANK	SALARY
1	(117,000)*
2	(104,340)
3	(99,100)*
4	(99,000)*
5	(97,500)*
6	(97,000)
7	(96,000)*
8	92,799 *
9	(90,000)*
10	87,512 *
11	85,000 *
12	(83,000)*
13	81,648
14	81,000 *
15	80,000 *
16	79,222
17	79,200 *
18	75,000 *
19	71,500 *
20	70,680 *
21	70,320 *
22	70,200
23	70,087 *
24	(68,340)*
25	67,057 *
26	61,405 *
27	(60,420)*
28	59,500 *
29	(59,000)
30	55,454
31	55,400
32	52,402
AVERAGE "*"	80,931
AVERAGE ALL	78,628

RANK	SALARY
16	75,608 *
17	75,100 *
18	73,500 *
19	73,500 *
20	73,246 *
21	70,400 *
22	69,438
23	69,120
24	69,000 *
25	69,000 *
26	68,406
27	(68,340)*
28	67,152 *
29	66,588 *
30	66,449 *
31	66,000
32	66,000 *
33	65,500 *
34	64,893
35	64,632
36	64,500 *
37	64,396 *
38	63,000 *
39	62,796
40	62,000 *
41	61,560
42	59,000 *
43	(59,000)
44	58,995 *
45	58,200
46	56,472
47	55,356 *
48	54,192 *
49	53,500
50	51,460 *
51	51,155
52	50,000 *
AVERAGE "*"	70,775
AVERAGE ALL	68,743

RANK	SALARY
13	65,879 *
14	64,000 *
15	63,700 *
16	62,811
17	(61,417)*
18	(59,670)*
19	59,000 *
20	58,956 *
21	58,350 *
22	57,400 *
23	57,328 *
24	55,500
25	53,753
26	48,000 *
27	(46,900)*
28	46,704 *
AVERAGE "*"	64,424
AVERAGE ALL	64,078

ADMINISTRATIVE OPERATIONS
OFFICERS: ADMINISTRATIVE
VICE PRESIDENT

RANK	SALARY
1	(91,600)*
2	86,500 *
3	85,000 *
4	82,000 *
5	80,500 *
6	80,100 *
7	80,004
8	79,300 *
9	78,700 *
10	78,650 *
11	78,568 *
12	77,000 *
13	77,000 *
14	(76,061)*
15	76,000 *

ADMINISTRATIVE OPERATIONS
OFFICERS: VICE PRES FOR
PLANNING AND BUDGETING

RANK	SALARY
1	83,500 *
2	79,300 *
3	(76,061)*
4	75,960 *
5	(75,480)*
6	72,360
7	(72,000)*
8	69,000 *
9	(68,810)*
10	68,000
11	67,200 *
12	67,140 *

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TABLE I (Continued)

ADMINISTRATIVE OPERATIONS OFFICERS:
LEGAL COUNSEL

RANK	SALARY	
1	95,000	*
2	82,500	*
3	80,000	*
4	79,400	*
5	75,100	*
6	74,518	*
7	74,200	*
8	67,000	*
9	66,500	*
10	66,012	*
11	65,160	*
12	63,000	*
13	64,584	
14	64,436	*
15	64,000	
16	63,000	*
17	62,408	*
18	62,220	*
19	62,000	
20	61,000	*
21	60,270	
22	60,012	*
23	60,000	*
24	59,114	*
25	58,983	*
26	58,800	*
27	58,770	*
28	58,348	*
29	58,272	*
30	57,300	
31	56,089	*
32	54,936	*
33	54,100	*
34	53,900	
35	53,800	
36	53,400	*
37	53,119	*
38	53,000	*
39	52,000	*
40	52,000	*
41	51,450	*
42	50,646	
43	50,482	*
44	50,000	
45	49,200	
46	48,550	*
47	47,600	*
48	47,300	
49	47,300	
50	46,000	
51	45,900	*
52	45,434	*
53	44,803	*
54	44,060	
55	43,000	
56	42,000	
57	41,952	*
58	41,000	*
59	39,781	*
60	39,628	*
61	39,600	
62	39,200	
63	37,200	
64	36,546	
65	36,249	*
66	34,500	*
67	33,984	*
68	30,540	*
AVERAGE "*"	57,006	
AVERAGE ALL	54,767	

ADMINISTRATIVE OPERATIONS OFFICERS: ASSISTANT TO THE PRESIDENT

RANK	SALARY	
1	75,000	*
2	74,000	*
3	69,050	*
4	68,800	*
5	66,600	*
6	66,100	*
7	65,000	*
8	64,834	*
9	64,000	*
10	63,000	*
11	62,838	*
12	62,794	
13	61,500	
14	60,504	
15	60,500	*
16	60,000	*
17	60,000	*
18	59,827	
19	59,000	
20	58,893	*
21	58,500	*
22	58,401	*
23	58,200	
24	58,000	*
25	58,000	*
26	57,900	*
27	57,000	
28	56,619	*
29	56,712	
30	56,000	
31	55,656	*
32	55,061	*
33	54,570	*
34	54,006	*
35	53,266	*
36	52,900	
37	52,800	
38	52,368	*
39	52,200	
40	51,060	
41	51,000	*
42	50,800	
43	50,678	*
44	50,500	*
45	50,220	*
46	50,074	*
47	50,000	*
48	50,000	*
49	49,391	
50	49,088	
51	48,816	
52	48,648	*
53	48,322	
54	48,048	*
55	48,000	*
56	48,000	*
57	47,700	*
58	47,500	
59	47,500	*
60	47,063	*
61	47,000	*
62	46,200	*
63	45,924	
64	45,528	*
65	45,000	*
66	44,700	
67	44,700	
68	44,700	
69	43,630	*
70	43,400	
71	43,359	
72	43,200	*
73	42,800	*
74	42,800	*
75	42,330	*
76	41,894	
77	41,600	
78	41,543	*
79	41,200	*
80	29,650	*
81	38,004	*
82	38,000	*
83	37,450	*
84	37,420	*
85	36,720	*
86	36,200	
87	35,700	*
88	35,364	*
89	35,148	*
90	35,076	*
91	35,000	*
92	34,875	
93	34,280	*
94	33,750	*
95	32,900	*
96	32,698	*
97	32,238	
98	31,531	*
99	31,200	*
100	30,756	*

Continued

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TABLE I (Continued)

Continued.

ADMINISTRATIVE OPERATIONS OFFICERS: ASSISTANT TO THE PRESIDENT

RANK	SALARY	
101	29,150	*
102	28,60C	*
103	28,472	
104	25,916	*
105	25,440	*
106	24,10C	
107	24,00C	
108	22,75C	
109	20,50C	
AVERAGE "*"	48,102	
AVERAGE ALL	47,407	

ADMINISTRATIVE OPERATIONS OFFICERS: DIRECTOR OF FACILITIES PLANNING

RANK	SALARY	
1	72,50C	*
2	71,982	*
3	69,70C	*
4	67,5CC	*
5	66,15C	*
6	63,516	*
7	(62,053)	*
8	60,852	
9	60,75C	
10	58,00C	*
11	57,60C	*
12	57,50C	*
13	56,000	*
14	55,550	*
15	55,329	*
16	55,00C	*
17	54,08C	*
18	54,00C	
19	53,952	*
20	53,50C	*
21	53,112	*
22	52,24C	*
23	51,00C	*
24	50,80C	*
25	50,29C	*
26	50,28C	*
27	50,268	
28	5C,061	*
29	50,00C	
30	5C,CCC	*
31	50,00C	*
32	49,500	*
33	49,00C	
34	48,875	*
35	48,731	*
36	48,300	
37	48,400	*
38	48,216	*
39	48,00C	
40	47,96C	
41	47,50C	
42	47,37C	
43	47,00C	*
44	46,575	*
45	46,512	*
46	46,00C	*
47	45,972	
48	45,574	
49	45,492	
50	45,150	*
51	45,00C	*
52	44,70C	
53	44,00C	*
54	43,900	
55	43,256	*
56	43,200	*
57	43,023	*
58	(42,90C)	*
59	41,663	*
60	41,400	*
61	40,98C	
62	40,00C	*
63	39,60C	
64	38,862	*
65	37,313	*
66	37,30C	
67	35,782	
68	35,548	*
69	35,50C	
70	35,00C	*
71	34,874	
72	34,178	
73	33,651	
74	33,628	
75	33,135	
76	31,76C	*
77	31,57C	*
78	30,059	*
79	26,1C9	
AVERAGE "*"	49,754	
AVERAGE ALL	47,618	

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TABLE I (Continued)

ADMINISTRATIVE OPERATIONS
OFFICERS: DIRECTOR OF PHYSICAL PLANT

RANK	SALARY
1	75,100 *
2	69,816
3	69,800 *
4	69,000 *
5	69,000 *
6	68,402 *
7	67,400 *
8	66,713 *
9	65,985 *
10	65,948 *
11	65,400
12	65,397 *
13	65,328 *
14	64,800 *
15	64,500 *
16	64,440 *
17	63,120 *
18	(62,053)*
19	61,500 *
20	61,380
21	61,332 *
22	61,214
23	60,900 *
24	60,800 *
25	60,588 *
26	60,377 *
27	60,000 *
28	59,102 *
29	58,800 *
30	58,200 *
31	58,176
32	57,000 *
33	57,000 *
34	56,100 *
35	56,000 *
36	55,673 *
37	55,444 *
38	55,380 *
39	55,350
40	55,158
41	55,000 *
42	55,000 *
43	54,966 *
44	54,372 *
45	54,006 *
46	54,000 *
47	53,827
48	53,813 *
49	53,575 *
50	53,228
51	53,050
52	53,028
53	52,430 *
54	52,356 *
55	51,858
56	51,852
57	51,800 *
58	51,700 *
59	51,500
60	51,376 *
61	51,000 *
62	51,000 *
63	50,880
64	50,800 *
65	50,760
66	50,545 *
67	50,460 *
68	50,000
69	50,000
70	49,827
71	49,800 *
72	49,680
73	49,500
74	49,404
75	48,948 *
76	48,825 *
77	48,779
78	48,750 *
79	48,504 *
80	48,454 *
81	48,100 *
82	48,000 *
83	48,000 *
84	48,000 *
85	47,990 *
86	47,904 *
87	47,500
88	47,464
89	47,400 *
90	47,112 *
91	47,000
92	47,000
93	46,800
94	46,650 *
95	46,500 *
96	46,415
97	46,248
98	46,125 *
99	45,760 *
100	45,500
101	45,500 *
102	45,218
103	44,680 *
104	44,543 *
105	44,391 *
106	44,300
107	44,200 *
108	44,175 *
109	44,068
110	43,575
111	43,215
112	43,200 *
113	43,038 *
114	42,240
115	42,230
116	42,000
117	42,000 *
118	41,944 *
119	41,789 *
120	41,705
121	41,129
122	41,050 *
123	40,872
124	40,866
125	40,100
126	40,000 *
127	39,268 *
128	38,007
129	37,700
130	37,402
131	37,361
132	37,200
133	37,176 *
134	37,104 *
135	36,950 *
136	36,817 *
137	36,603
138	36,450
139	36,000
140	35,872 *
141	35,730
142	34,957
143	31,400
144	30,384
145	29,718
AVERAGE "*"	52,885
AVERAGE ALL	50,222

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TABLE I (Continued)

ADMINISTRATIVE OPERATIONS OFFICERS: DIRECTOR OF PUBLIC SAFETY

RANK	SALARY	
1	64,10C	*
2	61,697	*
3	61,COO	*
4	(59,051)	*
5	55,301	*
6	54,40C	*
7	53,20C	*
8	53,16C	
9	51,88E	
10	51,354	*
11	51,24C	
12	51,00C	*
13	50,558	*
14	50,502	*
15	50,100	*
16	49,812	*
17	49,80C	*
18	49,74C	
19	49,30C	*
20	49,0CC	*
21	48,125	*
22	48,044	*
23	48,00C	
24	47,88C	*
25	47,COC	*
26	46,98C	*
27	46,823	*
28	46,585	
29	46,443	*
30	46,00C	*
31	45,087	*
32	45,00C	*
33	44,561	*
34	44,20C	
35	44,00C	
36	44,00C	*
37	43,366	
38	43,220	*
39	43,092	*
40	43,022	*
41	43,0CC	*
42	42,508	*
43	42,43E	*
44	42,400	*
45	41,808	*
46	41,50C	*
47	41,50C	*
48	41,50C	*
49	41,434	*
50	41,06C	
51	41,040	*
52	40,956	*
53	4C,90C	*
54	4C,83E	*
55	4C,71C	*
56	40,345	
57	4C,15S	
58	39,64E	*
59	39,63E	
60	39,300	*
61	39,000	
62	38,76E	*
63	38,625	
64	38,50C	
65	38,010	*
66	38,007	*
67	37,64E	
68	37,51E	*
69	37,493	
70	37,44C	*
71	37,25C	*
72	36,481	
73	36,340	*
74	36,183	*
75	36,000	
76	35,93C	*
77	35,703	*
78	35,678	
79	35,60C	*
80	35,584	
81	35,32C	
82	35,19E	
83	35,064	
84	34,871	
85	34,622	
86	34,616	
87	34,56C	
88	(34,50C)	*
89	34,20C	*
90	34,15C	*
91	34,00C	
92	33,864	*
93	33,132	*
94	33,1CC	*
95	32,20C	*
96	32,022	
97	32,00C	*
98	31,647	
99	31,63E	
100	31,40E	*
101	31,363	*
102	31,295	*
103	31,254	
104	3C,66C	
105	3C,429	
106	3C,151	*
107	3C,10E	*
108	30,00C	
109	29,652	
110	28,76E	
111	28,65E	*
112	27,70C	
113	27,50C	*
114	27,352	
115	25,30C	
116	24,68C	
117	24,564	
118	24,05E	*
119	23,52E	*
120	21,31E	

AVERAGE "*" 41,852

AVERAGE ALL 39,773

PUBLIC RELATIONS & DEVELOPMENT: VICE PRESIDENT FOR PUBLIC RELATIONS AND/OR INFORMATION

RANK	SALARY	
1	84,00C	*
2	83,640	*
3	78,69E	*
4	(77,00C)	*
5	76,201	*
6	(75,80C)	*
7	75,00C	*
8	75,000	*
9	(74,516)	*
10	73,392	*
11	72,COC	*
12	70,543	*
13	7C,00C	*
14	(67,50C)	
15	66,0CC	*
16	65,60C	*
17	63,85C	
18	62,70C	*
19	61,824	
20	59,COC	*
21	58,995	*
22	58,COC	*
23	57,50C	
24	54,55C	*
25	52,524	*
26	(52,476)	
27	47,50C	*

AVERAGE "*" 68,684

AVERAGE ALL 67,193

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PUBLIC RELATIONS & DEVELOPMENT:
DIRECTOR OF PUBLIC RELATIONS AND/OR INFORMATION

RANK	SALARY	
1	65,600	*
2	64,000	*
3	64,000	*
4	63,840	*
5	(61,216)	
6	60,250	*
7	59,827	
8	59,051	*
9	58,862	*
10	57,629	*
11	57,300	
12	56,100	*
13	54,672	
14	54,433	*
15	53,842	*
16	53,795	*
17	52,560	*
18	51,214	*
19	51,000	*
20	50,668	*
21	49,500	*
22	49,350	*
23	48,804	
24	47,300	*
25	47,000	
26	46,950	*
27	46,823	*
28	46,699	*
29	46,319	*
30	45,732	*
31	45,500	*
32	45,500	
33	45,390	*
34	45,300	*
35	45,000	*
36	44,777	
37	44,700	*
38	44,460	*
39	44,448	
40	44,387	
41	43,728	
42	43,250	*
43	43,144	*
44	42,500	*
45	42,500	
46	42,500	
47	42,500	
48	42,276	*
49	41,972	
50	41,918	*
51	41,000	*
52	41,000	*
53	40,751	*
54	40,560	*
55	40,368	
56	40,250	*
57	40,200	
58	40,188	*
59	40,152	*
60	40,100	*
61	40,000	
62	39,948	
63	39,620	*
64	39,448	
65	39,000	
66	38,709	
67	38,000	
68	37,701	
69	37,699	
70	37,502	
71	37,361	
72	37,349	
73	37,000	
74	36,864	
75	36,833	*
76	36,500	
77	36,452	*
78	36,450	*
79	36,000	*
80	35,962	
81	35,500	
82	35,300	*
83	34,500	
84	34,000	*
85	33,964	
86	33,705	
87	33,500	
88	33,036	*
89	32,770	
90	32,580	
91	32,124	
92	31,197	*
93	30,960	
94	30,900	*
95	30,576	
96	29,800	
97	(29,120)	
98	29,080	
99	29,007	*
100	(28,329)	*
101	27,000	*
102	24,416	
103	23,400	
104	22,850	
105	22,500	

AVERAGE "*" 45,305

AVERAGE ALL 42,087

PUBLIC RELATIONS & DEVELOPMENT:
VICE PRESIDENT FOR UNIVERSITY RELATIONS

RANK	SALARY	
1	80,025	*
2	(76,599)	*
3	76,000	*
4	(75,600)	*
5	75,071	*
6	(74,916)	*
7	74,300	*
8	73,781	*
9	73,000	*
10	(72,100)	*
11	69,200	*
12	69,120	*
13	68,406	
14	(67,000)	
15	65,400	
16	64,400	*
17	63,336	
18	63,300	*
19	62,349	*
20	62,200	
21	60,500	*
22	60,000	
23	58,500	
24	58,050	
25	58,000	*
26	(56,710)	
27	56,200	
28	55,622	
29	54,889	*
30	54,500	
31	52,750	
32	52,171	*
33	52,092	
34	43,785	*
35	39,000	*

AVERAGE "*" 66,110

AVERAGE ALL 63,402

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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
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TABLE I (Continued)

PUBLIC RELATIONS & DEVELOPMENT:
DIRECTOR OF UNIVERSITY RELATIONS

RANK	SALARY
1	71,734 *
2	64,300 *
3	(61,218)
4	60,000 *
5	59,288 *
6	56,500 *
7	56,200
8	55,000 *
9	54,744 *
10	54,200 *
11	54,148 *
12	53,500 *
13	53,500 *
14	52,920 *
15	51,300 *
16	51,000 *
17	50,800
18	(50,600)
19	50,000
20	49,434 *
21	49,113
22	48,944 *
23	47,972
24	47,500
25	47,400 *
26	47,370 *
27	47,100 *
28	45,885 *
29	41,615 *
30	40,788 *
31	40,405
32	40,200
33	39,100 *
34	36,720 *
35	34,682 *
36	28,000 *
37	25,069 *
AVERAGE "*"	49,046
AVERAGE ALL	49,142

PUBLIC RELATIONS & DEVELOPMENT:
VICE PRESIDENT FOR DEVELOPMENT

RANK	SALARY
1	106,250 *
2	85,000 *
3	83,500 *
4	83,200 *
5	82,000 *
6	81,600 *
7	81,428 *
8	80,000 *
9	79,161 *
10	77,000 *
11	76,638 *
12	(76,596)*
13	76,201 *
14	75,900 *
15	(75,800)*
16	(75,468)*
17	75,000 *
18	(74,916)*
19	73,500 *
20	(72,100)*
21	70,500
22	70,320 *
23	70,000
24	(68,810)*
25	68,500 *
26	68,406
27	(68,000)
28	(67,500)
29	(67,000)
30	66,000 *
31	65,760 *
32	64,300 *
33	63,500 *
34	63,000
35	(61,800)
36	61,300 *
37	60,000 *
38	59,368
39	59,000 *
40	(56,710)
41	56,650 *
42	55,000 *
43	55,000
44	53,700 *
45	52,975 *
46	(52,476)
47	52,200 *
48	49,912
49	49,400 *
50	49,000 *
51	43,800 *
AVERAGE "*"	69,776
AVERAGE ALL	67,866

PUBLIC RELATIONS & DEVELOPMENT:
DIRECTOR OF DEVELOPMENT

RANK	SALARY
1	77,500 *
2	74,800 *
3	71,550 *
4	71,200 *
5	(68,000)
6	65,881 *
7	65,667 *
8	(65,000)*
9	65,000 *
10	64,020 *
11	63,120 *
12	(61,218)
13	61,000 *
14	60,400
15	60,000 *
16	60,000
17	60,000 *
18	59,050 *
19	59,000 *
20	58,250 *
21	57,000
22	56,350 *
23	(55,500)
24	55,300 *
25	55,200 *
26	54,272
27	53,605 *
28	(53,496)
29	53,412 *
30	53,040 *
31	52,700
32	52,500 *
33	52,051 *
34	52,008 *
35	51,500 *
36	51,187 *
37	51,000 *
38	51,000
39	50,937 *
40	50,650
41	(50,600)
42	50,470 *
43	(50,393)
44	49,700 *
45	49,500
46	49,500
47	48,800 *
48	48,192
49	(47,880)*
50	47,728 *
51	47,700 *
52	47,675
53	(47,318)
54	47,000 *
55	46,500 *
56	46,452
57	46,224 *
58	46,100 *
59	45,500 *
60	45,250 *
61	44,294
62	44,216
63	44,116
64	43,436
65	43,000
66	42,600 *

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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
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TABLE I (Continued)

Continued

PUBLIC RELATIONS & DEVELOPMENT:
DIRECTOR OF DEVELOPMENT

RANK	SALARY
67	42,513 *
68	42,500 *
69	42,000
70	42,000 *
71	40,200
72	40,000 *
73	39,624
74	39,500 *
75	39,120 *
76	39,000
77	38,883 *
78	38,500
79	36,225
80	36,190
81	35,800
82	35,000
83	33,648 *
84	33,475
85	33,215 *
86	31,000 *
87	30,979
88	30,751
89	29,715
90	26,834
AVERAGE "*"	52,365
AVERAGE ALL	49,446

PUBLIC RELATIONS & DEVELOPMENT:
DIRECTOR OF ALUMNI SERVICES

RANK	SALARY
1	78,500 *
2	67,416 *
3	66,000 *
4	65,070 *
5	(65,000)*
6	60,685 *
7	57,500 *
8	56,496 *
9	(53,496)
10	52,500 *
11	52,356 *
12	51,900
13	51,285 *
14	50,723 *
15	50,696
16	50,592 *
17	(50,393)
18	50,350
19	50,336 *
20	49,500 *
21	48,400 *
22	(47,880)*
23	(47,318)
24	47,300
25	47,200 *
26	47,078 *
27	46,980 *
28	45,900 *
29	45,852
30	45,347 *
31	45,300 *
32	45,100 *
33	45,000 *
34	45,000
35	44,690 *
36	44,664
37	44,400 *
38	44,265
39	44,000
40	43,383 *
41	43,279 *
42	43,000 *
43	42,900 *
44	41,880 *
45	41,864 *
46	41,700
47	41,000 *
48	40,250 *
49	39,900
50	39,690 *
51	39,500
52	39,204
53	38,748 *
54	38,500
55	38,349 *
56	38,060 *
57	37,728 *
58	37,000
59	37,000 *
60	36,570
61	35,800 *
62	35,766
63	35,700
64	35,580 *
65	35,172
66	35,105 *
67	35,000
68	34,972
69	34,814
70	34,600
71	34,524 *
72	34,112 *
73	33,450 *
74	33,200
75	33,061 *
76	33,000 *
77	32,860
78	32,754 *
79	32,445
80	32,000 *
81	32,000 *
82	31,989 *
83	31,800
84	31,516 *
85	31,161 *
86	31,000 *
87	30,368
88	29,705 *
89	29,596
90	29,370 *
91	29,303
92	(29,120)
93	28,500
94	28,200
95	28,000 *
96	27,950 *
97	27,500
98	27,300 *
99	26,700
100	26,366
101	26,200
102	26,000
103	25,464
104	24,675
105	23,000
106	22,842
107	22,400
108	21,613
109	21,000
110	20,000 *
AVERAGE "*"	42,805
AVERAGE ALL	39,516

PUBLIC RELATIONS & DEVELOPMENT:
DIRECTOR OF AGRICULTURAL
EXTENSION

RANK	SALARY
1	83,200 *
2	83,000 *
3	82,500 *
4	81,500 *
5	80,000 *
6	79,850 *
7	79,440 *
8	76,000 *
9	73,308 *
10	71,916 *
11	(71,000)*
12	70,900 *
13	70,490 *
14	70,147 *
15	68,440 *
16	68,000 *
17	65,500 *
18	65,436 *
19	63,700 *
20	63,000 *
21	62,760 *
22	62,280 *
23	62,011 *
24	61,800 *
25	60,337 *
26	58,716 *
27	57,510 *

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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
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TABLE I (Continued)

Continued

PUBLIC RELATIONS & DEVELOPMENT:
DIRECTOR OF AGRICULTURAL EXTENSION

RANK	SALARY
28	57,245 *
29	55,331 *
30	53,300 *
31	52,090 *
32	49,400 *
AVERAGE "*"	67,503
AVERAGE ALL	67,503

RESEARCH OFFICERS:
VICE PRESIDENT FOR RESEARCH (CONTRACTS AND GRANTS)

RANK	SALARY
1	96,000 *
2	95,400 *
3	92,100
4	88,500 *
5	85,825 *
6	83,607 *
7	83,000
8	80,700 *
9	80,100 *
10	80,000
11	80,000 *
12	78,248 *
13	78,000 *
14	77,500 *
15	73,000 *
16	73,000 *
17	72,130 *
18	72,000 *
19	72,000 *
20	72,000 *
21	70,380 *
22	70,321 *
23	69,768 *
24	69,740 *
25	69,675
26	69,500 *
27	68,911
28	68,480 *
29	68,000
30	67,240 *
31	66,600 *
32	66,504
33	66,100 *
34	65,772 *
35	63,969 *
36	63,600 *
37	61,800 *
38	60,400 *
39	58,900
40	50,182 *
41	44,676 *
AVERAGE "*"	72,319
AVERAGE ALL	72,528

RESEARCH OFFICERS:
VICE PRESIDENT FOR RESEARCH AND GRADUATE DEAN

RANK	SALARY
1	95,000
2	88,000 *
3	87,000 *
4	85,663 *
5	85,280 *
6	(84,000)*
7	82,200 *
8	82,110 *
9	74,544 *
10	70,848 *
11	70,000
12	68,500 *
13	67,416
14	65,000 *
15	65,000 *
16	63,936 *
17	63,300
18	60,000 *
19	58,857
20	58,000 *
21	50,376 *
AVERAGE "*"	73,154
AVERAGE ALL	72,620

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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
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TABLE I (Continued)

RESEARCH OFFICERS:
DIRECTOR OF RESEARCH
(CONTRACTS AND GRANTS)

RANK	SALARY	
1	82,114	*
2	77,700	*
3	76,000	*
4	69,000	
5	68,900	*
6	68,640	*
7	68,400	*
8	66,495	*
9	66,396	*
10	65,537	
11	64,691	*
12	64,000	*
13	63,800	
14	62,900	*
15	62,000	*
16	62,000	
17	61,269	*
18	58,697	*
19	58,340	*
20	57,400	*
21	57,400	
22	57,364	*
23	57,024	*
24	57,000	*
25	56,750	*
26	54,477	
27	53,694	*
28	53,300	*
29	53,249	*
30	53,002	*
31	53,000	
32	52,961	
33	52,737	*
34	52,500	
35	52,300	
36	51,657	*
37	51,030	*
38	51,000	
39	50,400	*
40	50,200	*
41	50,000	
42	49,985	
43	49,300	
44	48,900	*
45	48,600	*
46	48,510	*
47	48,500	*
48	48,300	*
49	48,055	*
50	48,000	
51	47,911	*
52	47,700	*
53	47,600	*
54	47,437	*
55	46,875	*
56	46,724	
57	46,677	*
58	46,200	*
59	45,893	
60	45,100	
61	45,000	
62	44,580	*
63	44,498	
64	44,050	*
65	43,037	*
66	42,490	
67	41,800	*
68	41,591	
69	41,400	*
70	41,368	*
71	41,267	
72	41,220	
73	41,000	*
74	41,000	
75	39,960	*
76	39,660	
77	39,600	*
78	39,570	
79	39,396	*
80	39,058	*
81	39,000	
82	38,000	
83	37,157	*
84	37,111	*
85	36,684	*
86	36,400	
87	36,225	
88	35,976	
89	35,616	
90	35,340	*
91	33,318	*
92	32,500	
93	32,368	*
94	32,300	*
95	32,000	
96	30,846	
97	30,014	
98	29,575	*
99	27,021	*
100	27,000	
101	26,800	*
102	25,200	
AVERAGE "*"	50,247	
AVERAGE ALL	48,133	

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TABLE I (Continued)

RESEARCH OFFICERS:
DIRECTOR OF INSTITUTIONAL RESEARCH

RANK	SALARY
1	70,000 *
2	66,000 *
3	65,616 *
4	(63,580)
5	63,478 *
6	62,811
7	60,500 *
8	59,942 *
9	59,000 *
10	58,300 *
11	57,804
12	57,557
13	57,400
14	56,825 *
15	54,000 *
16	52,543 *
17	52,342 *
18	52,000
19	51,875 *
20	51,504
21	51,500 *
22	51,475 *
23	50,500 *
24	50,000
25	50,000 *
26	49,812 *
27	49,300
28	49,000 *
29	48,900
30	48,735
31	48,600 *
32	48,592 *
33	48,100 *
34	48,000 *
35	47,700 *
36	47,496 *
37	47,460
38	47,028 *
39	47,000 *
40	(46,900)*
41	46,665 *
42	46,625
43	45,715 *
44	45,492 *
45	45,360 *
46	45,205 *
47	45,200 *
48	44,949 *
49	44,780 *
50	44,352
51	44,000 *
52	43,835 *
53	43,680 *
54	43,548 *
55	43,300
56	43,200 *
57	42,966 *
58	(42,900)*
59	42,798 *
60	42,600 *
61	42,196 *
62	42,180 *
63	42,000 *
64	42,000 *
65	41,657 *
66	41,622 *
67	41,500 *
68	41,400 *
69	40,850 *
70	40,700 *
71	40,500 *
72	40,100
73	40,087
74	39,950 *
75	39,668
76	39,653
77	39,220 *
78	39,000
79	38,662 *
80	38,200
81	38,000
82	37,860 *
83	37,280
84	37,003
85	37,000 *
86	36,729
87	36,650
88	36,288
89	36,249
90	35,796 *
91	35,490
92	35,256
93	35,173
94	34,451 *
95	34,158
96	33,462
97	33,132 *
98	32,905 *
99	32,850
100	32,801
101	31,932 *
102	31,568 *
103	30,358
104	28,973
105	28,657 *
106	28,000
107	26,650
108	24,650
109	21,100 *

AVERAGE "*" 45,707

AVERAGE ALL 44,127

DEANS (DIRECTORS):
AGRICULTURE

RANK	SALARY
1	94,500 *
2	92,280 *
3	89,713 *
4	89,100 *
5	87,200 *
6	87,000 *
7	85,500 *
8	85,000 *
9	83,160 *
10	82,500 *
11	82,008 *
12	80,000 *
13	80,000 *
14	78,750 *
15	78,696 *
16	78,600 *
17	77,888 *
18	(77,500)*
19	77,000 *
20	75,433 *
21	75,200 *
22	74,900 *
23	73,348 *
24	73,032 *
25	(71,000)*
26	70,700 *
27	69,958 *
28	69,541 *
29	69,400 *
30	68,500 *
31	68,400 *
32	67,651 *
33	67,416 *
34	67,000 *
35	66,000 *
36	65,445 *
37	65,000 *
38	64,800 *
39	64,100 *
40	64,000 *
41	63,400 *
42	63,164
43	62,700 *
44	61,800 *
45	59,736 *
46	59,380 *
47	55,776 *
48	55,000 *
49	(54,060)
50	53,400 *
51	52,644 *
52	51,107 *
53	50,328

AVERAGE "*" 72,242

AVERAGE ALL 71,315

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TABLE I (Continued)

DEANS (DIRECTORS):
ARCHITECTURE/ENVIRONMENTAL DESIGN

RANK	SALARY	
1	86,600	*
2	82,000	*
3	78,300	*
4	77,500	*
5	76,416	*
6	76,000	*
7	76,000	*
8	72,500	*
9	72,450	*
10	70,116	*
11	69,600	*
12	68,856	*
13	68,250	*
14	68,145	*
15	68,000	*
16	68,000	
17	68,000	*
18	67,600	*
19	(67,000)	*
20	65,520	*
21	64,800	
22	64,800	*
23	64,656	*
24	63,200	*
25	63,000	*
26	62,920	*
27	62,760	*
28	62,493	*
29	62,000	*
30	61,200	*
31	60,700	*
32	60,400	
33	59,000	*
34	58,935	*
35	57,771	*
36	57,000	*
37	56,500	*
38	55,000	
39	51,100	*
40	50,196	*
41	49,269	
42	48,200	
43	43,200	*
AVERAGE "*"	65,937	
AVERAGE ALL	64,776	

DEANS (DIRECTORS):
ARTS AND SCIENCES

RANK	SALARY	
1	100,000	*
2	92,500	*
3	90,000	*
4	88,200	*
5	88,000	*
6	(88,000)	*
7	(87,500)	*
8	86,556	*
9	85,200	
10	84,000	*
11	81,900	*
12	81,000	*
13	80,000	*
14	80,000	
15	78,750	*
16	78,000	*
17	77,500	*
18	77,200	*
19	75,800	*
20	75,600	*
21	75,000	*
22	75,000	*
23	74,760	*
24	74,700	*
25	74,647	
26	74,242	*
27	73,650	*
28	73,368	
29	72,500	*
30	72,100	
31	72,000	*
32	71,555	*
33	70,429	
34	70,320	*
35	70,300	*
36	70,000	
37	69,457	*
38	69,400	
39	69,100	*
40	69,000	*
41	68,900	
42	68,700	*
43	68,406	
44	68,004	*
45	68,000	*
46	67,300	*
47	66,930	*
48	66,501	*
49	66,173	*
50	66,000	*
51	65,900	*
52	65,800	*
53	65,600	
54	65,412	
55	65,400	
56	65,216	
57	65,100	
58	65,100	
59	65,000	*
60	64,700	*
61	64,500	*
62	64,000	*
63	64,000	*
64	63,500	*
65	63,000	*
66	62,500	*
67	62,150	
68	62,000	*
69	62,000	
70	61,800	
71	61,712	
72	61,525	
73	61,190	
74	60,700	
75	60,023	
76	60,000	
77	60,000	
78	59,825	
79	59,125	*
80	58,968	
81	58,664	*
82	58,383	
83	58,008	
84	57,809	
85	57,720	
86	57,698	
87	57,608	
88	56,584	*
89	56,230	*
90	56,200	*
91	55,636	*
92	55,391	
93	55,188	
94	55,091	
95	54,920	
96	54,000	
97	53,500	
98	52,526	*
99	51,500	*
100	50,155	*
101	49,300	
102	48,367	
103	48,006	
104	43,690	*
105	42,111	
AVERAGE "*"	70,572	
AVERAGE ALL	66,880	

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TABLE I (Continued)

DEANS (DIRECTORS):
BUSINESS/INDUSTRIAL MANAGEMENT

RANK	SALARY	
1	107,158	*
2	103,600	
3	90,000	*
4	87,700	*
5	87,000	*
6	87,000	*
7	86,325	
8	85,855	*
9	85,320	*
10	85,200	*
11	85,100	*
12	85,000	
13	85,000	*
14	84,840	*
15	84,263	*
16	82,800	*
17	82,500	*
18	82,333	*
19	81,652	*
20	80,600	*
21	80,500	*
22	80,400	*
23	80,234	*
24	79,500	*
25	79,380	*
26	79,000	*
27	78,800	*
28	78,725	*
29	78,400	
30	78,216	*
31	78,000	*
32	77,872	*
33	77,494	
34	77,250	*
35	77,000	*
36	76,348	*
37	75,575	*
38	75,200	*
39	75,000	
40	74,360	*
41	74,100	
42	74,000	*
43	73,670	*
44	72,324	*
45	72,300	
46	72,000	*
47	72,000	*
48	71,850	
49	71,700	*
50	71,668	*
51	71,200	
52	71,148	*
53	71,100	*
54	71,000	*
55	71,000	*
56	71,000	
57	70,980	*
58	70,400	*
59	70,000	
60	70,000	
61	69,554	
62	69,172	
63	69,060	
64	69,048	*
65	69,010	*
66	69,000	
67	68,700	*
68	68,492	*
69	68,406	
70	68,250	
71	68,000	*
72	68,000	*
73	67,400	
74	67,021	
75	66,500	*
76	66,210	
77	66,147	*
78	66,000	
79	66,000	*
80	65,508	
81	65,507	*
82	65,400	*
83	65,340	
84	65,300	*
85	65,100	*
86	65,000	*
87	65,000	*
88	65,000	
89	65,000	*
90	65,000	*
91	64,800	*
92	64,320	*
93	64,200	*
94	63,550	
95	63,492	
96	63,435	
97	63,430	
98	63,400	*
99	63,370	*
100	63,350	*
101	63,200	*
102	62,840	
103	62,620	
104	62,500	*
105	62,370	*
106	61,626	
107	61,010	*
108	60,239	*
109	60,141	
110	59,960	
111	59,400	
112	58,600	*
113	58,452	
114	58,383	
115	58,320	
116	58,008	
117	57,809	
118	57,608	
119	57,414	*
120	57,160	*
121	57,156	
122	55,479	
123	54,728	
124	54,000	
125	54,000	
126	53,894	*
127	53,757	
128	52,488	*
129	52,000	
130	51,803	
131	51,500	*
132	48,781	
133	45,200	
AVERAGE "*"	72,581	
AVERAGE ALL	69,603	

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TABLE I (Continued)

DEANS (DIRECTORS): CONTINUING EDUCATION (EXTENSION)

RANK	SALARY	
1	87,000	*
2	86,800	*
3	(86,300)	*
4	78,218	*
5	75,500	*
6	72,124	*
7	72,000	*
8	72,000	*
9	71,500	*
10	69,360	*
11	69,100	*
12	67,800	*
13	67,200	*
14	66,100	
15	65,556	
16	65,300	
17	65,000	*
18	64,887	*
19	64,680	*
20	64,250	
21	64,000	*
22	64,000	*
23	63,920	*
24	63,200	*
25	63,031	*
26	62,805	
27	62,500	*
28	62,500	
29	62,472	
30	62,462	*
31	62,100	*
32	62,045	*
33	61,800	
34	61,600	*
35	61,000	*
36	61,000	*
37	61,000	*
38	59,844	*
39	59,575	*
40	59,500	*
41	59,244	
42	59,100	*
43	58,994	*
44	58,740	
45	58,100	
46	57,809	
47	57,800	*
48	57,466	
49	57,260	*
50	56,967	
51	56,800	*
52	56,404	*
53	56,334	
54	56,244	*
55	56,244	*
56	55,100	
57	55,000	*
58	54,994	
59	54,792	*
60	54,745	*
61	54,600	*
62	54,445	*
63	53,925	
64	53,400	*
65	53,280	*
66	53,124	*
67	53,000	
68	53,000	
69	52,400	*
70	52,024	*
71	51,852	
72	51,800	*
73	50,444	
74	50,400	
75	50,338	*
76	50,244	*
77	50,000	*
78	48,960	*
79	48,645	*
80	48,567	
81	48,446	
82	48,422	*
83	48,150	*
84	47,400	
85	47,400	
86	46,350	*
87	46,308	
88	46,110	*
89	45,769	
90	45,500	*
91	45,150	
92	45,000	*
93	44,554	
94	44,190	*
95	43,656	
96	42,123	*
97	41,943	*
98	41,640	
99	41,000	
100	38,002	
101	37,800	*
102	37,500	*
103	36,975	
104	36,000	
105	35,572	*
106	35,020	
107	32,120	*
108	28,413	*
AVERAGE "*"	57,487	
AVERAGE ALL	55,631	

DEANS (DIRECTORS): DENTISTRY

RANK	SALARY	
1	112,500	*
2	106,180	*
3	103,000	*
4	93,120	*
5	92,000	
6	88,000	*
7	87,816	*
8	86,000	
9	85,000	*
10	82,719	*
11	81,000	*
12	80,000	*
13	79,900	*
14	79,563	*
15	73,996	
16	65,463	*
AVERAGE "*"	88,020	
AVERAGE ALL	87,264	

DEANS (DIRECTORS): EARTH SCIENCES/ NATURAL RESOURCES

RANK	SALARY	
1	100,533	*
2	(88,000)	*
3	76,200	*
4	75,000	*
5	71,300	*
6	70,600	*
7	67,908	*
8	65,400	*
9	63,500	*
10	55,228	*
11	52,201	
AVERAGE "*"	73,367	
AVERAGE ALL	71,443	

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TABLE I (Continued)

DEANS (DIRECTORS):
EDUCATION

RANK	SALARY
1	$85,800 *
2	($85,000)*
3	$84,000 *
4	$83,940 *
5	$83,300 *
6	$81,400
7	$80,580 *
8	$78,400 *
9	$78,218 *
10	$78,100 *
11	$78,000 *
12	$78,000 *
13	$77,000 *
14	$77,000 *
15	$76,000 *
16	$75,500 *
17	$75,000 *
18	$74,618 *
19	$74,149 *
20	$73,500 *
21	$73,500 *
22	$73,041
23	$73,000 *
24	$73,000 *
25	$72,400 *
26	$72,000 *
27	$71,748 *
28	$71,008 *
29	$71,000 *
30	$70,800 *
31	$70,786 *
32	$70,000 *
33	$70,000 *
34	$69,582
35	$69,500 *
36	$69,048 *
37	$69,006 *
38	$68,700
39	$68,406
40	$68,250 *
41	$68,150
42	$66,000 *
43	$67,650 *
44	$67,650
45	$67,500
46	$67,500 *
47	$67,500 *
48	$67,031 *
49	$66,600 *
50	$66,500 *
51	$65,749 *
52	$65,700 *
53	$65,700 *
54	$65,460 *
55	$65,304
56	$65,247
57	$65,000
58	$65,000
59	$64,680 *
60	$64,336 *
61	$64,000 *
62	$64,000 *
63	$63,989
64	$63,888 *
65	$63,804
66	$63,800 *
67	$63,713 *
68	$63,400
69	$63,105
70	$62,874 *
71	$62,750 *
72	$62,700 *
73	$62,652 *
74	$62,484
75	$62,430 *
76	$62,300
77	$62,000 *
78	$62,000
79	$62,000 *
80	$61,650
81	$61,196
82	$61,000 *
83	$61,000 *
84	$60,830
85	$60,738 *
86	$60,500
87	$60,379
88	$59,662 *
89	$59,500 *
90	$59,426
91	$59,000 *
92	$58,620
93	$58,491
94	$58,383
95	$58,151
96	$58,008
97	$57,948
98	$57,809
99	$57,498 *
100	$57,072
101	$57,000
102	$56,388
103	$56,311
104	$56,021 *
105	$56,000 *
106	$56,000
107	$55,000
108	$54,225
109	$54,223 *
110	$54,000 *
111	$53,000
112	$52,800 *
113	$52,772
114	$52,500
115	$52,320 *
116	$52,229
117	$52,115 *
118	$51,500 *
119	$51,500 *
120	$50,985 *
121	$50,631 *
122	$50,400
123	$50,000 *
124	$49,067
125	$48,781
126	$48,567
127	$47,500 *
128	$44,802 *
129	$44,533
130	$42,200
AVERAGE ***	$66,582
AVERAGE ALL	$63,974

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TABLE I (Continued)

DEANS (DIRECTORS): ENGINEERING

RANK	SALARY	
1	119,800	*
2	100,300	*
3	100,000	*
4	96,000	*
5	95,000	*
6	94,600	*
7	93,400	*
8	92,700	*
9	92,500	*
10	92,171	*
11	91,000	*
12	91,000	*
13	90,000	*
14	89,500	*
15	88,500	*
16	86,040	*
17	86,000	*
18	85,500	
19	85,400	*
20	85,000	*
21	84,800	*
22	84,000	*
23	83,649	*
24	83,000	*
25	82,400	*
26	82,286	*
27	82,000	
28	81,333	*
29	81,000	
30	80,580	*
31	80,500	*
32	80,300	*
33	80,000	*
34	79,700	
35	79,667	*
36	79,245	*
37	79,000	*
38	79,000	
39	77,868	*
40	77,600	*
41	77,539	*
42	77,500	
43	77,500	*
44	77,357	*
45	77,000	*
46	77,000	*
47	76,380	*
48	76,200	*
49	75,026	
50	74,945	*
51	74,844	*
52	74,692	
53	73,461	*
54	73,000	*
55	72,896	*
56	72,800	*
57	71,850	
58	71,822	
59	71,600	*
60	71,304	*
61	71,231	*
62	71,100	*
63	71,004	*
64	70,776	*
65	70,000	*
66	70,000	*
67	69,500	*
68	68,200	*
69	67,410	
70	67,392	
71	67,200	*
72	67,200	*
73	67,000	
74	66,000	
75	66,000	*
76	65,789	*
77	65,200	*
78	65,000	
79	64,884	
80	64,000	
81	63,000	*
82	62,744	*
83	62,600	
84	62,400	
85	62,000	
86	61,800	
87	61,350	
88	61,200	*
89	(61,194)	
90	61,000	*
91	60,181	*
92	60,066	*
93	60,000	
94	60,000	*
95	59,450	
96	59,440	*
97	58,663	*
98	57,600	
99	56,500	*
100	55,328	
101	52,402	
102	48,298	
103	46,513	
AVERAGE "*"	77,885	
AVERAGE ALL	74,530	

DEANS (DIRECTORS): FINE ARTS

RANK	SALARY	
1	(87,500)	*
2	(83,500)	*
3	80,000	*
4	75,000	*
5	74,520	*
6	74,500	*
7	73,588	*
8	71,742	*
9	71,000	*
10	69,750	*
11	68,100	*
12	(67,000)	*
13	66,000	
14	65,208	
15	64,400	*
16	64,050	*
17	63,927	*
18	63,000	*
19	62,900	*
20	62,388	*
21	61,600	*
22	61,000	
23	60,898	*
24	60,770	
25	60,600	*
26	60,516	*
27	59,600	*
28	59,000	*
29	58,704	*
30	58,700	
31	58,383	
32	58,356	
33	56,000	*
34	56,400	
35	56,301	
36	55,550	*
37	52,990	*
38	52,350	*
39	51,600	*
40	50,846	*
41	49,692	
42	48,781	
43	48,742	*
44	47,000	*
45	46,125	
46	45,500	*
47	45,000	*
48	40,600	
AVERAGE "*"	63,010	
AVERAGE ALL	61,077	

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TABLE I (Continued)

DEANS (DIRECTORS): FORESTRY

RANK	SALARY	
1	78,400	*
2	77,400	*
3	72,912	*
4	71,172	*
5	68,900	
6	68,000	*
7	65,000	*
8	64,999	*
9	64,960	*
10	64,409	*
11	62,700	*
12	61,652	*
13	58,383	
14	55,276	*
15	54,000	
16	51,411	*
AVERAGE "*"	66,022	
AVERAGE ALL	64,973	

DEANS (DIRECTORS): GRADUATE

RANK	SALARY	
1	94,257	*
2	87,000	*
3	86,900	*
4	85,100	*
5	83,607	*
6	83,200	
7	82,800	*
8	80,442	*
9	80,000	*
10	78,000	
11	78,000	*
12	77,700	
13	76,500	
14	76,400	*
15	76,000	*
16	74,160	*
17	74,000	*
18	73,300	*
19	72,375	*
20	72,100	*
21	71,200	
22	71,200	*
23	71,000	*
24	70,440	*
25	70,000	*
26	69,968	*
27	69,462	*
28	69,200	
29	69,000	
30	69,000	*
31	68,400	*
32	67,800	*
33	67,200	*
34	67,000	*
35	66,000	*
36	65,832	*
37	65,800	*
38	65,800	*
39	65,772	*
40	65,700	*
41	65,448	*
42	64,729	*
43	64,500	*
44	64,500	*
45	63,877	
46	63,840	*
47	63,600	*
48	63,510	*
49	63,500	
50	62,963	
51	62,920	*
52	62,900	*
53	62,684	*
54	62,646	
55	62,500	*
56	62,100	*
57	62,000	*
58	61,873	*
59	61,830	*
60	61,627	*
61	61,500	*
62	60,800	*
63	60,215	
64	60,000	
65	59,969	
66	59,900	
67	59,832	
68	59,675	*
69	59,004	*
70	58,661	*
71	58,339	*
72	58,254	
73	58,097	
74	57,824	*
75	57,809	
76	57,800	
77	57,734	*
78	57,600	
79	57,420	
80	57,329	
81	57,200	*
82	56,500	
83	56,421	
84	56,400	
85	56,239	
86	56,050	
87	56,000	
88	55,862	
89	55,600	
90	55,512	
91	55,000	*
92	55,000	
93	54,707	
94	54,197	*
95	53,371	
96	52,437	*
97	52,410	*
98	51,960	
99	51,450	
100	51,250	*
101	51,000	
102	51,000	
103	50,664	
104	49,300	
105	48,300	*
106	48,087	
107	47,267	
108	47,090	
109	46,954	*
110	46,203	
111	46,155	
112	42,111	
AVERAGE "*"	66,687	
AVERAGE ALL	63,095	

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DEANS (DIRECTORS):
HEALTH/PHYS EDUCATION/
RECREATION

RANK	SALARY	
1	75,000	*
2	75,000	*
3	71,000	*
4	68,750	*
5	66,535	*
6	67,669	
7	67,000	*
8	65,304	
9	64,260	*
10	64,194	*
11	63,800	
12	63,800	*
13	60,000	*
14	59,575	
15	59,000	
16	58,671	
17	58,292	*
18	56,731	*
19	56,710	*
20	56,550	*
21	55,691	*
22	55,104	
23	54,500	*
24	54,500	*
25	52,820	
26	52,508	*
27	52,468	*
28	52,260	
29	51,877	
30	50,198	*
31	50,000	
32	44,000	
33	43,012	

AVERAGE "*" 61,282

AVERAGE ALL 56,053

DEANS (DIRECTORS):
HEALTH PROFESSIONS

RANK	SALARY	
1	95,700	*
2	90,736	*
3	86,550	*
4	84,160	*
5	82,800	
6	(82,000)	*
7	79,632	*
8	77,000	*
9	76,000	*
10	74,720	*
11	66,000	*
12	65,500	
13	64,600	*
14	63,700	*
15	63,685	*
16	63,120	*
17	57,500	*
18	52,000	

AVERAGE "*" 75,007

AVERAGE ALL 73,634

DEANS (DIRECTORS):
HOME ECONOMICS

RANK	SALARY	
1	81,400	*
2	78,205	
3	76,000	*
4	75,900	*
5	74,000	*
6	73,882	*
7	72,000	*
8	70,900	*
9	69,970	*
10	69,640	*
11	69,408	*
12	67,000	*
13	67,000	*
14	65,700	*
15	64,500	*
16	63,804	*
17	63,100	*
18	63,000	*
19	62,000	*
20	61,500	
21	61,010	*
22	60,700	*
23	60,500	*
24	56,499	*
25	56,250	*
26	56,000	*
27	55,000	*
28	(54,060)	
29	51,550	
30	50,696	*
31	50,445	*
32	48,550	
33	46,900	*
34	43,012	
35	41,640	*
36	34,000	

AVERAGE "*" 63,615

AVERAGE ALL 61,548

DEANS (DIRECTORS):
HUMANITIES

RANK	SALARY	
1	(87,500)	*
2	(85,000)	*
3	83,863	*
4	(83,500)	*
5	(83,271)	*
6	(76,200)	
7	76,000	*
8	(72,400)	*
9	72,000	*
10	69,360	*
11	67,900	*
12	65,500	
13	64,900	*
14	58,200	
15	57,838	*
16	57,200	*
17	56,000	*
18	51,100	*
19	(48,781)	
20	48,540	

AVERAGE "*" 71,162

AVERAGE ALL 68,233

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TABLE I (Continued)

DEANS (DIRECTORS):
JOURNALISM/
COMMUNICATIONS

RANK	SALARY	
1	83,000	*
2	76,200	*
3	76,000	*
4	75,300	*
5	75,200	*
6	73,700	*
7	72,500	*
8	72,436	*
9	71,823	*
10	69,658	*
11	68,500	*
12	66,900	*
13	66,000	*
14	65,000	*
15	62,500	*
16	62,000	*
17	61,800	*
18	58,392	*
19	58,105	*
20	56,500	*
21	56,200	*
22	55,800	*
23	55,400	
24	55,000	*
25	51,500	*
26	47,000	*
27	42,884	*

AVERAGE "*" 64,586

AVERAGE ALL 64,248

DEANS (DIRECTORS):
LAW

RANK	SALARY	
1	120,524	*
2	114,500	*
3	111,733	*
4	108,000	*
5	107,400	*
6	102,000	*
7	101,000	*
8	100,000	*
9	100,000	*
10	97,500	*
11	97,000	*
12	96,700	*
13	95,000	*
14	93,650	*
15	92,000	*
16	91,400	*
17	90,384	*
18	90,350	*
19	90,000	*
20	90,000	*
21	89,900	*
22	89,000	*
23	88,000	
24	87,500	
25	85,700	
26	85,233	
27	85,200	
28	85,000	
29	84,250	*
30	84,028	*
31	81,620	*
32	81,500	*
33	81,036	*
34	81,000	*
35	80,004	*
36	80,000	
37	79,800	
38	78,702	
39	78,550	*
40	77,500	*
41	77,275	*
42	75,000	*
43	73,725	*
44	73,205	*
45	71,800	*
46	71,004	*
47	70,612	*
48	70,097	*
49	70,000	*
50	67,852	*
51	67,200	*
52	67,000	*
53	65,920	*
54	65,500	*
55	64,791	*
56	61,000	*
57	57,411	*

AVERAGE "*" 84,728

AVERAGE ALL 84,597

DEANS (DIRECTORS):
LIBERAL ARTS

RANK	SALARY	
1	99,000	*
2	90,000	*
3	83,740	*
4	83,500	*
5	80,000	*
6	80,000	*
7	76,000	*
8	72,000	
9	67,396	*
10	63,804	
11	62,500	
12	61,740	*
13	61,315	*
14	60,540	*
15	58,383	
16	57,557	
17	57,000	
18	56,056	
19	56,000	*
20	55,000	
21	52,185	

AVERAGE "*" 74,936

AVERAGE ALL 68,272

DEANS (DIRECTORS):
LIBRARY SCIENCE

RANK	SALARY	
1	72,000	*
2	70,500	*
3	69,630	*
4	67,308	*
5	67,000	*
6	67,000	*
7	65,000	*
8	64,500	*
9	62,000	*
10	60,540	*
11	60,500	*
12	60,000	*
13	55,618	
14	54,500	
15	54,383	*
16	54,000	*
17	53,604	
18	53,527	
19	52,500	
20	50,995	*
21	50,700	*
22	50,000	*
23	49,676	*
24	48,000	*
25	47,000	*
26	46,360	*
27	43,988	*

AVERAGE "*" 58,231

AVERAGE ALL 57,438

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TABLE I (Continued)

DEANS (DIRECTORS): MEDICINE

RANK	SALARY	
1	170,000	*
2	150,000	*
3	147,600	*
4	146,000	*
5	145,530	*
6	137,000	
7	136,000	*
8	135,000	*
9	134,375	*
10	132,027	*
11	116,940	*
12	115,000	
13	114,000	*
14	109,190	
15	107,568	*
16	104,685	*
17	104,566	*
18	104,352	*
19	102,682	*
20	100,500	*
21	99,500	*
22	99,500	*
23	96,768	*
24	95,450	
25	95,450	
26	95,135	*
27	94,875	*
28	94,000	*
29	93,600	*
30	92,500	*
31	91,522	
32	90,000	*
33	89,000	*
34	86,700	*
35	86,556	*
36	85,360	*
37	85,064	*
38	79,695	*
39	78,169	*
40	77,500	*
41	76,800	*
42	71,200	*
43	61,051	*

AVERAGE "*" 104,995

AVERAGE ALL 105,312

DEANS (DIRECTORS): MUSIC

RANK	SALARY	
1	78,120	*
2	78,000	*
3	77,000	*
4	72,300	
5	70,500	*
6	69,650	*
7	69,380	*
8	68,216	
9	65,000	*
10	64,350	*
11	63,700	*
12	63,000	*
13	61,760	
14	60,888	*
15	58,185	*
16	57,925	
17	57,600	
18	55,000	
19	54,101	
20	52,500	*
21	43,000	*
22	40,660	
23	36,094	*
24	31,274	

AVERAGE "*" 63,291

AVERAGE ALL 60,354

DEANS (DIRECTORS): NURSING

RANK	SALARY	
1	92,020	*
2	89,000	*
3	85,320	*
4	83,874	*
5	82,000	
6	(82,000)	*
7	80,000	*
8	80,000	*
9	79,044	*
10	78,027	*
11	77,000	*
12	76,000	*
13	74,000	*
14	73,000	*
15	72,890	*
16	72,182	*
17	72,000	
18	71,900	*
19	70,320	*
20	69,725	*
21	69,468	*
22	69,463	*
23	68,700	*
24	68,162	
25	67,555	*
26	67,000	
27	65,667	*
28	65,560	*
29	65,482	
30	65,240	*
31	65,200	
32	65,156	*
33	64,536	*
34	64,000	*
35	63,628	*
36	63,150	*
37	63,020	*
38	62,700	*
39	62,700	*
40	62,400	*
41	62,280	*
42	61,605	*
43	61,500	*
44	61,500	*
45	59,867	
46	59,748	
47	59,400	*
48	58,972	*
49	58,500	
50	58,500	
51	58,425	
52	58,308	
53	58,067	*
54	57,132	*
55	56,340	*
56	55,900	
57	55,650	*
58	(55,491)	
59	54,422	
60	53,500	*
61	53,025	*
62	53,000	*
63	52,800	*
64	52,008	
65	51,472	
66	50,880	
67	47,100	
68	44,612	
69	43,111	
70	34,400	*

AVERAGE "*" 67,110

AVERAGE ALL 64,523

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TABLE I (Continued)

DEANS (DIRECTORS):
PHARMACY

RANK	SALARY	
1	$95,000	*
2	91,620	*
3	89,500	*
4	(82,000)	*
5	81,500	*
6	81,000	*
7	79,660	*
8	79,500	*
9	78,931	*
10	78,750	*
11	78,636	*
12	78,000	*
13	78,000	
14	78,000	*
15	77,000	*
16	76,220	*
17	76,000	*
18	75,471	*
19	75,000	*
20	74,000	*
21	73,000	*
22	69,700	*
23	68,500	*
24	67,473	*
25	66,000	*
26	65,000	*
27	64,647	*
28	63,100	*
29	62,732	*
30	62,628	*
31	62,000	*
32	59,608	
33	59,400	
34	57,100	*
35	57,084	*
36	55,068	*
37	52,021	
38	51,660	
39	51,095	*
40	43,927	*
AVERAGE "*"	71,853	
AVERAGE ALL	70,389	

DEANS (DIRECTORS):
PUBLIC AFFAIRS

RANK	SALARY	
1	96,500	*
2	77,900	*
3	74,400	
4	73,000	
5	67,872	*
6	66,800	*
7	64,697	*
8	63,860	*
9	62,500	
10	52,500	*
11	52,000	*
AVERAGE "*"	67,766	
AVERAGE ALL	68,366	

DEANS (DIRECTORS):
SCIENCE/TECHNOLOGY

RANK	SALARY	
1	95,000	*
2	88,140	*
3	(81,714)	*
4	81,600	*
5	80,000	*
6	(79,500)	
7	76,723	*
8	75,562	*
9	74,800	*
10	74,196	*
11	74,000	
12	72,000	
13	71,748	*
14	71,000	
15	69,960	*
16	69,306	
17	68,400	*
18	68,000	
19	66,587	*
20	66,000	*
21	66,000	
22	65,161	*
23	63,200	*
24	(61,194)	
25	60,000	
26	59,800	
27	59,200	*
28	59,107	
29	57,557	
30	56,700	
31	56,475	
32	54,688	
33	54,000	
34	53,820	
35	53,000	
36	52,189	
37	51,500	*
38	50,957	*
39	50,000	
40	50,000	
41	49,880	
42	48,781	
43	48,567	
AVERAGE "*"	71,603	
AVERAGE ALL	64,791	

DEANS (DIRECTORS):
SOCIAL AND BEHAVIORAL SCIENCES

RANK	SALARY	
1	85,491	*
2	(85,000)	*
3	(83,271)	*
4	80,500	*
5	77,500	
6	75,904	*
7	75,516	*
8	75,100	*
9	73,862	*
10	72,600	*
11	72,600	*
12	(72,400)	*
13	72,120	*
14	71,748	*
15	69,000	*
16	66,804	
17	63,500	
18	60,000	
19	50,568	
20	(48,781)	
21	46,848	*
AVERAGE "*"	74,132	
AVERAGE ALL	70,435	

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TABLE I (Continued)

DEANS (DIRECTORS): SOCIAL WORK

RANK	SALARY	
1	$92,100	*
2	$90,950	*
3	$79,500	*
4	$79,320	*
5	$79,300	*
6	$79,000	
7	$77,208	*
8	$76,700	*
9	$74,500	*
10	$73,000	*
11	$71,668	*
12	$71,400	
13	$70,550	*
14	$70,000	
15	$69,360	*
16	$69,048	*
17	$68,199	*
18	$68,000	*
19	$65,636	*
20	$65,000	*
21	$64,500	*
22	$63,715	*
23	$63,600	*
24	$63,000	*
25	$62,000	*
26	$60,500	*
27	$60,000	*
28	$59,770	*
29	$58,740	
30	$58,518	*
31	$55,200	*
32	$54,800	*
33	$54,300	*
34	$54,000	*
35	$53,604	
AVERAGE "*"	$68,131	
AVERAGE ALL	$67,905	

DEANS (DIRECTORS): UNIVERSITY COLLEGE/ GENERAL COLLEGE

RANK	SALARY	
1	$84,060	*
2	$71,500	*
3	$67,062	*
4	$64,586	
5	$63,201	*
6	$62,500	*
7	$62,040	*
8	$61,900	*
9	$61,000	*
10	$59,460	*
11	$57,200	
12	$56,936	*
13	$56,700	*
14	$56,150	*
15	$55,000	
16	$55,000	*
17	$54,000	*
18	$52,342	*
19	$51,678	*
20	$51,374	*
21	$50,572	
22	$44,350	*
23	$43,300	
24	$40,190	*
25	$33,442	
AVERAGE "*"	$58,491	
AVERAGE ALL	$56,617	

DEANS (DIRECTORS): VETERINARY MEDICINE

RANK	SALARY	
1	$99,000	*
2	$94,071	*
3	$88,950	*
4	$82,200	*
5	$82,000	*
6	$81,000	*
7	$80,474	*
8	$80,460	*
9	$80,000	*
10	$80,000	*
11	$77,040	*
12	$75,500	*
13	$75,456	*
14	$74,750	*
15	$73,920	*
16	$73,750	*
17	$73,200	*
18	$72,700	*
19	$72,100	*
20	$72,000	*
21	$71,914	*
22	$67,008	*
AVERAGE "*"	$78,522	
AVERAGE ALL	$78,522	

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TABLE II

A RANK-ORDER DISTRIBUTION OF TWELVE-MONTH ADMINISTRATIVE SALARIES PAID AMONG ONE HUNDRED FIFTY-SIX UNIVERSITIES IN FORTY-NINE STATES BY EQUAL EMPLOYMENT OPPORTUNITY REGIONS
-ATLANTA REGION-

The Atlanta Region as defined by the Equal Employment Opportunity Commission includes the states of Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, South Carolina, and Tennessee. The twenty-eight participating universities from this region are as follows:

Auburn University
Clemson University
East Tennessee State University
Florida State University
Georgia Institute of Technology
Georgia State University
Memphis State University
Middle Tennessee State University
Mississippi State University
North Carolina State University at Raleigh
Tennessee Technological University
University of Alabama
University of Alabama in Birmingham
University of Alabama in Huntsville
University of Central Florida
University of Florida
University of Georgia
University of Kentucky
University of Louisville
University of Mississippi
University of North Carolina at Chapel Hill
University of North Carolina at Greensboro
University of North Florida
University of South Alabama
University of South Carolina, Columbia
University of South Florida
University of Southern Mississippi
University of Tennessee - Knoxville

TABLE II (Continued)
—ATLANTA REGION—

PRESIDENT OF A SYSTEM OF MULTI-CAMPUS INSTITUTIONS

RANK	SALARY
1	110,000
2	91,100
3	81,053
4	78,000
5	67,000
AVERAGE ALL	85,431

PRESIDENT OF A SINGLE UNIT INSTITUTION

RANK	SALARY
1	120,000
2	105,000
3	104,000
4	104,000
5	104,000
6	102,000
7	99,900
8	93,900
9	92,500
10	91,226
11	90,929
12	89,000
13	87,856
14	84,000
15	83,500
16	82,000
17	81,054
18	80,445
19	78,000
20	76,000
21	74,000
22	67,000
23	65,000
AVERAGE ALL	89,448

ACADEMIC OFFICERS: ACADEMIC VICE PRESIDENT/ VICE CHANCELLOR

RANK	SALARY
1	96,000
2	94,600
3	92,181
4	89,100
5	85,500
6	84,507
7	82,672
8	82,300
9	81,500
10	80,500
11	80,000
12	73,000
13	(70,512)
14	68,004
15	67,700
16	67,641
17	63,500
18	63,275
19	63,180
20	59,920
AVERAGE ALL	77,280

ACADEMIC OFFICERS: PROVOST

RANK	SALARY
1	(104,340)
2	95,150
3	90,000
4	87,000
5	81,000
6	79,000
7	76,000
8	75,500
9	72,800
10	(70,512)
AVERAGE ALL	83,130

ACADEMIC OFFICERS: DIRECTOR OF LIBRARIES

RANK	SALARY
1	88,000
2	73,700
3	72,000
4	72,000
5	69,000
6	67,155
7	66,500
8	65,321
9	62,500
10	61,850
11	61,500
12	58,165
13	58,000
14	57,700
15	54,450
16	54,027
17	52,928
18	52,247
19	51,800
20	51,500
21	50,280
22	48,162
23	48,040
24	48,012
25	43,560
26	42,000
27	41,771
28	40,815
AVERAGE ALL	57,628

ACADEMIC OFFICERS: DIRECTOR OF AFFIRMATIVE ACTION PROGRAM

RANK	SALARY
1	68,300
2	55,600
3	54,570
4	53,350
5	51,750
6	50,750
7	(48,140)
8	45,500
9	44,845
10	42,000
11	41,400
12	41,000
13	35,020
14	33,250
15	31,610
16	30,000
17	28,090
18	26,340
19	26,200
AVERAGE ALL	42,512

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TABLE II (Continued)
—ATLANTA REGION—

ACADEMIC OFFICERS:
DIRECTOR OF COMPUTING SERVICES

RANK	SALARY
1	72,096
2	71,288
3	67,925
4	67,100
5	65,258
6	64,335
7	63,07C
8	63,00C
9	61,945
10	61,80C
11	59,00C
12	55,728
13	55,458
14	54,45C
15	53,30C
16	52,00C
17	52,CCC
18	51,50C
19	51,35C
20	50,30C
21	5C,10C
22	47,484
23	46,65C
24	46,20C
25	45,21C
26	42,99E
27	38,00C
28	36,97C
AVERAGE ALL	55,233

BUSINESS OR FISCAL OFFICERS:
VICE PRESIDENT FOR BUSINESS

RANK	SALARY
1	89,4CC
2	87,50C
3	85,75C
4	85,2CC
5	83,00C
6	79,90C
7	77,50C
8	76,57E
9	76,32C
10	74,50C
11	67,70C
12	66,5G4
13	66,00C
14	65,70C
15	65,175
16	65,081
17	61,60C
18	61,512
19	60,50C
20	58,75C
21	58,164
AVERAGE ALL	72,016

BUSINESS OR FISCAL OFFICERS:
CONTROLLER

RANK	SALARY
1	68,000
2	65,50C
3	65,00C
4	(61,20C)
5	61,CCC
6	55,55C
7	55,CCC
8	55,00C
9	52,70C
10	52,50C
11	51,089
12	49,99C
13	49,176
14	48,90C
15	48,00C
16	47,09C
17	47,045
18	45,725
19	43,300
20	43,294
21	42,21C
22	41,191
23	40,06C
24	37,440
25	34,622
AVERAGE ALL	50,423

BUSINESS OR FISCAL OFFICERS:
TREASURER

RANK	SALARY
1	(80,40C)
2	(61,2CC)
3	57,60C
4	56,50C
5	51,5??
6	37,142
7	33,64C
AVERAGE ALL	53,982

BUSINESS OR FISCAL OFFICERS:
BUSINESS MANAGER

RANK	SALARY
1	(6C,40C)
2	52,60C
3	5C,387
4	43,524
5	25,992
6	24,645
AVERAGE ALL	46,258

BUSINESS OR FISCAL OFFICERS:
INTERNAL AUDITOR

RANK	SALARY
1	56,00C
2	48,21E
3	46,CCC
4	45,754
5	42,787
6	41,25C
7	4C,83E
8	4C,68C
9	40,4CC
10	4C,00C
11	38,15E
12	37,74C
13	37,40C
14	36,50C
15	34,657
16	32,64C
17	32,22C
18	32,COC
19	31,671
20	31,00C
21	30,60C
22	29,93C
23	29,39C
24	28,825
25	25,20C
AVERAGE ALL	37,194

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TABLE II (Continued)
—ATLANTA REGION—

BUSINESS OR FISCAL OFFICERS:
BUDGET OFFICER

RANK	SALARY
1	64,500
2	(59,670)
3	57,024
4	53,076
5	53,015
6	51,980
7	46,350
8	46,188
9	45,000
10	43,620
11	42,000
12	41,361
13	40,500
14	39,239
15	39,140
16	38,534
17	37,557
18	37,500
19	37,360
20	36,616
21	35,505
22	35,412
23	30,800
24	30,000
AVERAGE ALL	43,414

BUSINESS OR FISCAL OFFICERS:
DIRECTOR OF PERSONNEL

RANK	SALARY
1	68,100
2	62,073
3	62,000
4	60,650
5	53,900
6	52,990
7	52,325
8	51,300
9	50,000
10	49,476
11	49,251
12	49,047
13	49,000
14	45,000
15	45,000
16	44,000
17	41,785
18	41,730
19	41,500
20	40,750
21	39,996
22	39,312
23	37,860
24	36,624
25	35,445
26	34,560
27	32,465
AVERAGE ALL	46,894

STUDENT AFFAIRS OFFICERS:
VICE PRESIDENT FOR STUDENT AFFAIRS(SERVICES)

RANK	SALARY
1	84,360
2	74,220
3	73,538
4	73,200
5	73,000
6	72,200
7	69,300
8	69,000
9	65,600
10	64,300
11	64,008
12	62,720
13	62,700
14	60,945
15	60,068
16	60,000
17	60,000
18	59,000
19	58,300
20	58,000
21	57,371
22	57,130
23	56,437
24	55,080
25	54,060
26	51,450
27	44,040
AVERAGE ALL	62,964

STUDENT AFFAIRS OFFICERS:
DEAN OF STUDENT AFFAIRS

RANK	SALARY
1	64,956
2	57,750
3	56,993
4	54,542
5	54,041
6	52,000
7	51,269
8	48,234
9	47,196
10	46,000
11	45,000
12	44,217
13	38,473
14	38,086
AVERAGE ALL	49,911

STUDENT AFFAIRS OFFICERS:
DEAN OF INTERNATIONAL STUDENTS

RANK	SALARY
1	50,652
2	46,000
3	43,676
4	33,000
5	29,350
6	28,680
7	26,070
8	24,264
9	20,000
AVERAGE ALL	33,521

STUDENT AFFAIRS OFFICERS:
DIRECTOR OF ADMISSIONS

RANK	SALARY
1	54,095
2	54,000
3	51,266
4	46,658
5	46,500
6	45,000
7	43,500
8	42,092
9	41,897
10	41,411
11	41,100
12	39,867
13	(39,120)
14	38,895
15	38,325
16	38,000
17	37,908
18	37,800
19	36,400
20	35,695
21	35,363
22	32,161
23	29,700
24	29,050
25	29,027
26	27,610
27	27,000
AVERAGE ALL	39,236

UNIVERSITY OF ARKANSAS
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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
PAID 1985-86

TABLE II (Continued)
—ATLANTA REGION—

STUDENT AFFAIRS OFFICERS: REGISTRAR

RANK	SALARY
1	63,63C
2	60,40C
3	58,442
4	56,04C
5	54,00C
6	53,106
7	52,301
8	51,611
9	51,06E
10	43,90C
11	42,10C
12	42,00C
13	42,000
14	41,70C
15	41,60C
16	40,00C
17	(39,12C)
18	38,761
19	38,500
20	37,50C
21	37,312
22	36,152
23	35,699
24	35,32C
25	30,618
26	30,50C
27	27,828
AVERAGE ALL	43,757

STUDENT AFFAIRS OFFICERS: DIRECTOR OF FINANCIAL AID

RANK	SALARY
1	48,832
2	46,925
3	45,384
4	44,4CC
5	44,4CC
6	43,25C
7	41,90C
8	41,011
9	41,00C
10	39,358
11	39,349
12	39,31C
13	37,873
14	36,947
15	36,845
16	36,750
17	35,58E
18	35,431
19	35,40C
20	35,4CC
21	35,36C
22	35,195
23	33,432
24	32,34C
25	32,000
26	31,32C
27	31,182
28	30,744
AVERAGE ALL	38,105

STUDENT AFFAIRS OFFICERS: DIRECTOR OF HOUSING

RANK	SALARY
1	51,828
2	51,716
3	46,50C
4	45,82E
5	45,40C
6	45,COC
7	44,35C
8	44,305
9	41,800
10	39,000
11	37,30C
12	35,70C
13	35,004
14	34,721
15	33,60C
16	32,73E
17	31,C45
18	30,514
19	27,694
20	26,803
21	26,00C
22	24,97E
23	24,885
24	24,07C
AVERAGE ALL	36,695

STUDENT AFFAIRS OFFICERS: DIRECTOR OF STUDENT HEALTH CENTER

RANK	SALARY
1	91,351
2	83,08C
3	80,678
4	79,C2E
5	79,00C
6	78,78C
7	75,546
8	74,757
9	70,000
10	66,40C
11	65,965
12	59,358
13	58,58C
14	57,00C
15	56,19E
16	49,894
17	48,694
18	41,404
19	36,40C
20	26,25C
21	24,595
22	24,481
AVERAGE ALL	60,338

ADMINISTRATIVE OPERATIONS OFFICERS: EXECUTIVE VICE PRESIDENT

RANK	SALARY
1	(104,34C)
2	87,512
3	81,00C
4	79,20C
5	76,68C
6	76,32C
7	70,20C
8	(68,34C)
AVERAGE ALL	78,949

ADMINISTRATIVE OPERATIONS OFFICERS: ADMINISTRATIVE VICE PRESIDENT

RANK	SALARY
1	80,100
2	78,70C
3	73,50C
4	69,436
5	(68,34C)
6	66,COC
7	65,50C
8	64,893
9	64,39E
10	62,00C
11	61,56C
12	54,192
AVERAGE ALL	67,385

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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
PAID 1985-86

TABLE II (Continued)
—ATLANTA REGION—

ADMINISTRATIVE OPERATIONS OFFICERS: VICE PRES FOR PLANNING AND BUDGETING

RANK	SALARY
1	64,000
2	(59,670)
3	57,328
4	(46,900)
AVERAGE ALL	56,975

ADMINISTRATIVE OPERATIONS OFFICERS: LEGAL COUNSEL

RANK	SALARY
1	63,000
2	62,220
3	60,000
4	59,114
5	58,983
6	58,770
7	56,089
8	53,400
9	53,000
10	51,450
11	50,646
12	49,200
13	47,300
14	39,600
15	37,200
AVERAGE ALL	53,331

ADMINISTRATIVE OPERATIONS OFFICERS: ASSISTANT TO THE PRESIDENT

RANK	SALARY
1	74,000
2	69,050
3	65,000
4	63,000
5	60,504
6	58,200
7	57,900
8	57,000
9	54,570
10	50,800
11	50,500
12	50,220
13	48,000
14	45,924
15	38,000
16	35,146
17	32,900
18	28,600
19	22,750
AVERAGE ALL	50,635

ADMINISTRATIVE OPERATIONS OFFICERS: DIRECTOR OF FACILITIES PLANNING

RANK	SALARY
1	71,982
2	66,150
3	54,000
4	50,061
5	50,000
6	48,400
7	48,216
8	47,376
9	47,000
10	46,575
11	45,972
12	43,900
13	41,400
14	35,782
15	35,548
16	33,628
17	30,059
18	26,109
AVERAGE ALL	45,675

ADMINISTRATIVE OPERATIONS OFFICERS: DIRECTOR OF PHYSICAL PLANT

RANK	SALARY
1	69,800
2	66,713
3	61,332
4	61,214
5	55,444
6	54,986
7	54,372
8	51,858
9	51,852
10	51,800
11	51,376
12	50,545
13	50,000
14	49,404
15	48,454
16	48,100
17	48,000
18	48,000
19	47,464
20	45,218
21	44,543
22	43,038
23	41,050
24	40,872
25	40,100
26	36,803
27	36,450
AVERAGE ALL	49,955

ADMINISTRATIVE OPERATIONS OFFICERS: DIRECTOR OF PUBLIC SAFETY

RANK	SALARY
1	61,697
2	50,558
3	48,125
4	48,000
5	45,087
6	43,022
7	43,000
8	42,438
9	41,808
10	41,500
11	40,836
12	38,007
13	35,600
14	35,320
15	34,622
16	34,560
17	34,200
18	32,000
19	31,363
20	30,425
21	30,000
22	24,680
23	24,564
24	21,316
AVERAGE ALL	38,031

PUBLIC RELATIONS & DEVELOPMENT: VICE PRESIDENT FOR PUBLIC RELATIONS AND/OR INFORMATION

RANK	SALARY
1	84,000
2	75,000
3	65,600
4	(52,476)
AVERAGE ALL	69,269

UNIVERSITY OF ARKANSAS
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TABLE II (Continued)
—ATLANTA REGION—

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF PUBLIC RELATIONS AND/OR INFORMATION

RANK	SALARY
1	$4,000
2	$7,629
3	$1,214
4	$6,319
5	$4,448
6	$3,144
7	$0,250
8	$9,948
9	$9,620
10	$7,701
11	$7,000
12	$6,500
13	$2,580
14	$2,124
15	$0,900
16	($9,120)
17	$9,080

AVERAGE ALL $0,681

PUBLIC RELATIONS & DEVELOPMENT: VICE PRESIDENT FOR UNIVERSITY RELATIONS

RANK	SALARY
1	75,071
2	$9,200
3	$3,336
4	$0,500
5	$0,000
6	3,785

AVERAGE ALL $1,982

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF UNIVERSITY RELATIONS

RANK	SALARY
1	$4,300
2	$0,000
3	$5,000
4	$4,148
5	$2,920
6	$1,000
7	$0,800
8	$7,370
9	$0,200

AVERAGE ALL $2,860

PUBLIC RELATIONS & DEVELOPMENT: VICE PRESIDENT FOR DEVELOPMENT

RANK	SALARY
1	$5,000
2	$3,200
3	$7,000
4	$3,500
5	$0,320
6	$8,500
7	($8,000)
8	$6,000
9	$4,300
10	($1,600)
11	$3,700
12	$2,975
13	($2,476)
14	$9,400

AVERAGE ALL $6,141

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF DEVELOPMENT

RANK	SALARY
1	($8,000)
2	($5,000)
3	$5,000
4	$0,000
5	$8,250
6	$7,000
7	$3,605
8	$2,500
9	$1,187
10	$7,675
11	$6,500
12	$6,224
13	$3,000
14	$2,513
15	$0,000
16	$8,190
17	$3,219
18	$1,000
19	$9,715

AVERAGE ALL $8,767

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF ALUMNI SERVICES

RANK	SALARY
1	$6,000
2	$5,070
3	($5,000)
4	$0,685

RANK	SALARY
5	$7,500
6	$6,400
7	$3,852
8	$3,000
9	$4,884
10	$4,400
11	$4,263
12	$3,383
13	$1,880
14	$9,500
15	$4,814
16	$3,450
17	$1,161
18	$0,388
19	$9,709
20	$9,370
21	($9,120)
22	$8,000
23	$3,000
24	$1,000

AVERAGE ALL $1,849

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF AGRICULTURAL EXTENSION

RANK	SALARY
1	$3,000
2	$1,500
3	$9,850
4	($1,000)
5	$0,490
6	$8,000
7	$5,500

AVERAGE ALL $4,191

RESEARCH OFFICERS: VICE PRESIDENT FOR RESEARCH (CONTRACTS AND GRANTS)

RANK	SALARY
1	$6,000
2	$0,100
3	$0,000
4	$8,000
5	$7,500
6	$2,600
7	$2,000
8	$0,911
9	$0,480
10	$7,240
11	$6,504
12	$6,100

AVERAGE ALL $4,401

UNIVERSITY OF ARKANSAS
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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
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TABLE II (Continued)
—ATLANTA REGION—

RESEARCH OFFICERS:
DIRECTOR OF RESEARCH
(CONTRACTS AND GRANTS)

RANK	SALARY
1	82,114
2	64,691
3	62,000
4	62,000
5	58,340
6	57,024
7	56,750
8	52,500
9	49,985
10	47,600
11	47,437
12	46,200
13	45,893
14	44,498
15	42,490
16	39,000
17	32,000

AVERAGE ALL 52,384

RESEARCH OFFICERS:
DIRECTOR OF INSTITUTIONAL
RESEARCH

RANK	SALARY
1	70,000
2	59,642
3	58,300
4	54,000
5	52,342
6	51,875
7	51,504
8	50,000
9	48,900
10	47,700
11	(46,900)
12	46,625
13	44,000
14	43,835
15	42,000
16	37,280
17	37,003
18	37,000
19	36,650
20	35,796
21	35,173
22	32,905
23	32,850
24	28,000

AVERAGE ALL 45,024

DEANS (DIRECTORS):
AGRICULTURE

RANK	SALARY
1	89,100
2	87,200
3	78,600
4	73,348
5	(71,000)
6	69,445
7	64,100
8	61,800
9	(54,060)

AVERAGE ALL 71,628

DEANS (DIRECTORS):
ARCHITECTURE/ENVIRONMENTAL
DESIGN

RANK	SALARY
1	77,500
2	76,000
3	68,250
4	(67,000)
5	63,200
6	60,700
7	59,000
8	58,935
9	56,500

AVERAGE ALL 65,232

DEANS (DIRECTORS):
ARTS AND SCIENCES

RANK	SALARY
1	88,200
2	68,000
3	65,200
4	80,000
5	76,000
6	77,500
7	72,500
8	70,000
9	69,100
10	65,100
11	63,000
12	62,150
13	62,000
14	55,636
15	55,391
16	55,188
17	54,920
18	53,500

AVERAGE ALL 68,633

DEANS (DIRECTORS):
BUSINESS/INDUSTRIAL
MANAGEMENT

RANK	SALARY
1	103,600
2	87,700
3	85,855
4	85,200
5	82,500
6	80,234
7	79,000
8	78,800
9	78,400
10	78,000
11	74,360
12	74,000
13	70,000
14	70,000
15	69,554
16	68,000
17	65,507
18	65,400
19	65,000
20	65,000
21	65,000
22	63,435
23	63,430
24	60,141
25	58,320

AVERAGE ALL 73,457

DEANS (DIRECTORS):
CONTINUING EDUCATION
(EXTENSION)

RANK	SALARY
1	72,124
2	71,500
3	69,100
4	67,200
5	63,200
6	61,800
7	61,000
8	59,500
9	57,800
10	57,466
11	54,445
12	53,400
13	53,000
14	52,400
15	51,892
16	50,388
17	46,308
18	45,500
19	45,150
20	43,659
21	41,000
22	36,000

AVERAGE ALL 55,170

UNIVERSITY OF ARKANSAS
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TABLE II (Continued)
—ATLANTA REGION—

DEANS (DIRECTORS): DENTISTRY

RANK	SALARY
1	112,500
2	82,719
3	79,900
4	65,463
AVERAGE ALL	85,146

DEANS (DIRECTORS): EDUCATION

RANK	SALARY
1	81,400
2	78,400
3	77,000
4	76,000
5	73,041
6	73,000
7	72,400
8	70,800
9	70,789
10	69,582
11	67,500
12	65,749
13	65,700
14	65,700
15	63,804
16	62,874
17	61,650
18	61,000
19	60,375
20	58,151
21	56,388
22	56,000
23	52,500
24	52,229
25	50,000
AVERAGE ALL	65,681

DEANS (DIRECTORS): ENGINEERING

RANK	SALARY
1	89,500
2	85,400
3	85,000
4	84,000
5	82,400
6	80,300
7	79,000
8	77,500
9	77,357
10	77,000
11	74,945
12	74,692
13	73,461
14	66,000
15	65,789
16	65,200
17	64,884
18	64,000
19	59,450
20	46,513
AVERAGE ALL	73,620

DEANS (DIRECTORS): FINE ARTS

RANK	SALARY
1	71,000
2	(67,000)
3	59,600
4	58,356
5	58,000
6	56,400
7	47,000
AVERAGE ALL	59,622

DEANS (DIRECTORS): FORESTRY

RANK	SALARY
1	78,400
2	77,400
3	64,960
4	64,409
5	62,700
AVERAGE ALL	69,574

DEANS (DIRECTORS): GRADUATE

RANK	SALARY
1	94,257
2	82,800
3	74,000
4	73,300
5	71,000
6	69,968
7	69,462
8	69,000
9	67,000
10	66,030
11	65,800
12	63,600
13	63,510
14	61,873
15	57,420
16	56,500
17	55,862
18	55,512
19	52,437
20	51,960
21	51,450
AVERAGE ALL	65,367

DEANS (DIRECTORS): HEALTH/PHYS EDUCATION/ RECREATION

RANK	SALARY
1	75,000
2	66,535
3	67,669
4	63,800
5	59,000
6	55,104
7	52,820
AVERAGE ALL	63,133

DEANS (DIRECTORS): HEALTH PROFESSIONS

RANK	SALARY
1	90,736
2	84,160
3	82,800
4	74,720
5	66,000
6	52,000
AVERAGE ALL	75,069

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TABLE II (Continued)
—ATLANTA REGION—

DEANS (DIRECTORS):
HOME ECONOMICS

RANK	SALARY
1	81,400
2	78,209
3	67,000
4	64,500
5	63,000
6	61,500
7	61,010
8	60,500
9	(54,060)
AVERAGE ALL	65,686

DEANS (DIRECTORS):
HUMANITIES

RANK	SALARY
1	(83,271)
2	76,000
3	67,500
4	65,500
AVERAGE ALL	73,068

DEANS (DIRECTORS):
JOURNALISM/
COMMUNICATIONS

RANK	SALARY
1	76,000
2	71,625
3	68,500
4	62,500
5	62,000
6	51,500
AVERAGE ALL	65,388

DEANS (DIRECTORS):
LAW

RANK	SALARY
1	97,000
2	96,700
3	95,000
4	93,650
5	89,000
6	84,028
7	81,000
8	80,000
9	77,275
10	73,205
11	67,000
AVERAGE ALL	84,898

DEANS (DIRECTORS):
LIBERAL ARTS

RANK	SALARY
1	83,500
2	63,804
3	61,315
4	56,056
5	56,000
AVERAGE ALL	64,135

DEANS (DIRECTORS):
LIBRARY SCIENCE

RANK	SALARY
1	72,000
2	67,000
3	60,500
4	53,604
5	50,995
6	48,000
AVERAGE ALL	58,683

DEANS (DIRECTORS):
MEDICINE

RANK	SALARY
1	145,530
2	134,375
3	109,190
4	104,566
5	102,682
6	95,450
7	95,450
8	94,875
9	94,000
10	91,522
11	61,051
AVERAGE ALL	102,608

DEANS (DIRECTORS):
MUSIC

RANK	SALARY
1	70,500
2	68,216
3	60,888
4	58,185
AVERAGE ALL	64,447

DEANS (DIRECTORS):
NURSING

RANK	SALARY
1	83,874
2	79,044
3	77,000
4	72,890
5	71,900
6	69,463
7	68,700
8	67,000
9	65,667
10	64,000
11	62,700
12	61,609
13	59,867
14	58,500
15	58,500
16	58,308
17	56,067
18	52,008
19	47,100
20	44,612
AVERAGE ALL	64,040

DEANS (DIRECTORS):
PHARMACY

RANK	SALARY
1	89,500
2	79,500
3	78,931
4	76,000
5	65,000
6	63,100
7	62,732
AVERAGE ALL	73,538

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TABLE II (Continued)
—ATLANTA REGION—

DEANS (DIRECTORS):
SCIENCE/TECHNOLOGY

RANK	SALARY
1	(81,714)
2	66,987
3	66,COC
4	60,00C
5	50,00C
6	49,88C
AVERAGE ALL	62,364

DEANS (DIRECTORS):
SOCIAL WORK

RANK	SALARY
1	92,10C
2	74,50C
3	65,636
4	65,00C
5	64,50C
6	59,77C
7	54,COC
8	53,604
AVERAGE ALL	66,139

DEANS (DIRECTORS):
SOCIAL AND BEHAVIORAL
SCIENCES

RANK	SALARY
1	(83,271)
2	80,50C
3	72,60C
4	69,20C
AVERAGE ALL	76,343

DEANS (DIRECTORS):
VETERINARY MEDICINE

RANK	SALARY
1	88,95C
2	82,20C
3	80,474
4	73,92C
5	72,70C
AVERAGE ALL	79,649

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TABLE II (Continued)

A RANK-ORDER DISTRIBUTION OF TWELVE-MONTH ADMINISTRATIVE SALARIES PAID AMONG ONE HUNDRED FIFTY-SIX UNIVERSITIES IN FORTY-NINE STATES BY EQUAL EMPLOYMENT OPPORTUNITY REGIONS
-CHICAGO REGION-

The Chicago Region as defined by the Equal Employment Opportunity Commission includes the states of Illinois, Indiana, Michigan, Minnesota, Ohio, and Wisconsin. The twenty-nine participating universities from this region are as follows:

Ball State University
Bowling Green State University
Central Michigan University
Cleveland State University
Illinois State University
Indiana State University
Indiana University-Purdue University at Indianapolis
Indiana University-Bloomington
Kent State University
Miami University
Michigan State University
Michigan Technological University
Northern Illinois University
Oakland University
Ohio State University
Ohio University
Purdue University
Southern Illinois University at Carbondale
Southern Illinois University at Edwardsville
University of Akron
University of Cincinnati
University of Illinois at Chicago
University of Illinois at Urbana-Champaign
University of Michigan
University of Minnesota-Twin Cities
University of Toledo
University of Wisconsin at Madison
University of Wisconsin at Milwaukee
Western Michigan University

TABLE II (Continued)
—CHICAGO REGION—

PRESIDENT OF A SYSTEM OF MULTI-CAMPUS INSTITUTIONS

RANK	SALARY
1	132,500
2	120,000
3	108,760
4	102,000
5	100,000
6	92,820
7	90,000

AVERAGE ALL 106,583

PRESIDENT OF A SINGLE UNIT INSTITUTION

RANK	SALARY
1	117,000
2	104,100
3	102,000
4	102,000
5	100,000
6	100,000
7	99,800
8	95,000
9	95,000
10	95,000
11	93,000
12	91,972
13	85,000
14	84,000
15	83,928
16	83,000
17	82,000
18	80,250
19	80,000
20	78,120
21	78,120
22	78,012

AVERAGE ALL 91,241

ACADEMIC OFFICERS: ACADEMIC VICE PRESIDENT/ VICE CHANCELLOR

RANK	SALARY
1	105,500
2	95,000
3	92,220
4	88,000
5	86,000
6	80,600
7	77,160
8	(77,000)
9	75,336
10	75,000
11	74,844
12	74,808
13	(74,532)
14	74,000
15	70,282
16	63,000
17	62,880
18	54,000

AVERAGE ALL 77,787

ACADEMIC OFFICERS: PROVOST

RANK	SALARY
1	99,600
2	(98,000)
3	90,000
4	81,720
5	80,750
6	(77,000)
7	77,000
8	75,500
9	75,000
10	(74,532)
11	73,700
12	72,500

AVERAGE ALL 81,107

ACADEMIC OFFICERS: DIRECTOR OF LIBRARIES

RANK	SALARY
1	87,890
2	81,000
3	78,000
4	78,000
5	73,800
6	73,000
7	71,526
8	70,080
9	65,200
10	62,907
11	62,640
12	62,157
13	61,425
14	60,300
15	60,250
16	58,416
17	57,300
18	56,880
19	55,400
20	55,274
21	54,072
22	52,441
23	51,480
24	50,575
25	49,300
26	48,700

AVERAGE ALL 63,001

ACADEMIC OFFICERS: DIRECTOR OF AFFIRMATIVE ACTION PROGRAM

RANK	SALARY
1	65,838
2	55,374
3	49,100
4	48,222
5	47,500
6	46,125
7	46,037
8	46,032
9	45,000
10	44,500
11	43,000
12	42,960
13	42,800
14	42,627
15	42,400
16	41,800
17	41,167
18	39,700
19	39,500
20	37,300
21	36,700
22	34,000
23	33,915
24	32,616
25	31,697
26	(28,200)
27	26,796
28	25,786

AVERAGE ALL 41,310

UNIVERSITY OF ARKANSAS
OFFICE OF INSTITUTIONAL RESEARCH
RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
PAID 1985-86

TABLE II (Continued)
—CHICAGO REGION—

ACADEMIC OFFICERS:
DIRECTOR OF COMPUTING SERVICES

RANK	SALARY
1	90,727
2	75,150
3	70,500
4	65,000
5	64,584
6	63,840
7	63,472
8	61,440
9	60,340
10	58,600
11	57,700
12	57,548
13	57,093
14	55,000
15	54,948
16	54,600
17	54,500
18	54,012
19	53,500
20	53,478
21	53,004
22	52,200
23	51,084
24	50,410
25	50,100
26	50,058
27	45,500
AVERAGE ALL	58,459

BUSINESS OR FISCAL OFFICERS:
VICE PRESIDENT FOR BUSINESS

RANK	SALARY
1	101,000
2	89,000
3	88,000
4	81,620
5	79,440
6	77,000
7	77,000
8	72,000
9	71,900
10	71,748
11	70,500
12	70,000
13	70,000
14	69,271
15	69,000
16	67,522
17	(65,580)
18	65,208
19	64,608
20	61,800
21	(60,420)
22	60,000
23	55,200
AVERAGE ALL	72,079

BUSINESS OR FISCAL OFFICERS:
CONTROLLER

RANK	SALARY
1	77,600
2	62,280
3	61,000
4	55,080
5	55,042
6	(54,687)
7	54,000
8	53,700
9	53,500
10	52,200
11	51,761
12	51,400
13	50,159
14	48,900
15	48,500
16	46,704
17	45,456
18	45,000
19	44,148
20	44,100
21	42,144
22	41,472
23	39,140
AVERAGE ALL	51,225

BUSINESS OR FISCAL OFFICERS:
TREASURER

RANK	SALARY
1	(72,000)
2	60,800
3	56,000
4	55,922
5	50,040
6	39,220
AVERAGE ALL	55,664

BUSINESS OR FISCAL OFFICERS:
BUSINESS MANAGER

RANK	SALARY
1	68,700
2	65,100
3	58,000
4	57,700
5	(54,887)
6	52,320
7	45,800
8	40,891
9	38,640
AVERAGE ALL	53,960

BUSINESS OR FISCAL OFFICERS:
INTERNAL AUDITOR

RANK	SALARY
1	58,000
2	54,590
3	54,500
4	53,616
5	50,900
6	44,300
7	42,600
8	42,072
9	39,300
10	38,948
11	38,400
12	38,304
13	38,061
14	37,840
15	37,825
16	37,500
17	36,691
18	36,228
19	34,450
20	34,164
21	33,050
22	31,100
AVERAGE ALL	41,475

UNIVERSITY OF ARKANSAS
OFFICE OF INSTITUTIONAL RESEARCH
RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
PAID 1985-86

TABLE II (Continued)
—CHICAGO REGION—

BUSINESS OR FISCAL OFFICERS:
BUDGET OFFICER

RANK	SALARY
1	83,500
2	68,918
3	(67,600)
4	62,000
5	(61,417)
6	56,830
7	56,600
8	55,000
9	(54,887)
10	54,000
11	50,280
12	47,300
13	45,672
14	44,664
15	43,920
16	43,600
17	43,356
18	42,636
19	40,915
20	38,738
21	34,884
22	31,000
AVERAGE ALL	51,233

BUSINESS OR FISCAL OFFICERS:
DIRECTOR OF PERSONNEL

RANK	SALARY
1	81,240
2	76,000
3	72,695
4	(67,000)
5	66,300
6	62,800
7	60,500
8	56,254
9	56,079
10	55,008
11	54,410
12	53,550
13	52,000
14	49,834
15	46,800
16	46,500
17	45,780
18	45,700
19	45,419
20	45,369
21	45,200
22	44,880
23	42,375
24	37,750
AVERAGE ALL	54,560

STUDENT AFFAIRS OFFICERS:
VICE PRESIDENT FOR STUDENT AFFAIRS(SERVICES)

RANK	SALARY
1	83,200
2	82,700
3	82,000
4	77,000
5	76,560
6	74,500
7	73,500
8	70,543
9	70,000
10	69,700
11	69,300
12	69,200
13	68,688
14	68,350
15	63,300
16	(62,796)
17	60,979
18	60,972
19	59,868
20	56,520
21	55,500
22	53,550
23	53,500
24	50,000
AVERAGE ALL	67,176

STUDENT AFFAIRS OFFICERS:
DEAN OF STUDENT AFFAIRS

RANK	SALARY
1	(62,796)
2	60,000
3	57,500
4	56,500
5	53,148
6	51,720
7	50,793
8	50,200
9	49,450
10	48,500
11	48,340
12	48,200
13	47,500
14	46,300
15	44,653
16	43,783
17	42,374
18	40,032
AVERAGE ALL	50,099

STUDENT AFFAIRS OFFICERS:
DEAN OF INTERNATIONAL STUDENTS

RANK	SALARY
1	78,584
2	67,800
3	52,596
4	46,935
5	46,900
6	42,350
7	42,300
8	40,657
9	38,500
10	36,840
11	36,228
12	32,958
13	30,300
14	29,285
15	29,213
AVERAGE ALL	43,456

STUDENT AFFAIRS OFFICERS:
DIRECTOR OF ADMISSIONS

RANK	SALARY
1	67,410
2	61,237
3	58,637
4	56,500
5	55,766
6	54,120
7	52,550
8	52,070
9	50,640
10	49,780
11	49,104
12	49,083
13	48,672
14	48,000
15	48,000
16	47,712
17	47,032
18	46,279
19	45,750
20	45,450
21	45,439
22	42,705
23	42,400
24	42,312
25	41,000
26	40,600
27	39,348
28	38,858
29	32,583
AVERAGE ALL	48,243

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TABLE II (Continued)
—CHICAGO REGION—

STUDENT AFFAIRS OFFICERS: REGISTRAR

RANK	SALARY
1	62,108
2	56,000
3	50,500
4	50,400
5	49,812
6	49,500
7	48,850
8	48,536
9	47,712
10	47,513
11	47,100
12	46,720
13	45,246
14	44,280
15	43,800
16	43,700
17	43,089
18	41,000
19	40,100
20	40,000
21	39,781
22	39,628
23	38,750
24	36,499
25	36,420
AVERAGE ALL	45,482

STUDENT AFFAIRS OFFICERS: DIRECTOR OF FINANCIAL AID

RANK	SALARY
1	55,260
2	53,815
3	53,166
4	50,000
5	49,152
6	48,750
7	47,712
8	47,400
9	45,052
10	44,520
11	44,000
12	43,920
13	43,379
14	42,893
15	42,552
16	42,457
17	41,844
18	40,968
19	40,632
20	40,130
21	39,290
22	38,325
23	36,900
24	36,826
25	36,472
26	35,471
27	31,800
28	30,100
29	29,475
AVERAGE ALL	42,492

STUDENT AFFAIRS OFFICERS: DIRECTOR OF HOUSING

RANK	SALARY
1	67,900
2	60,749
3	58,100
4	56,680
5	54,200
6	51,700
7	51,180
8	50,992
9	50,500
10	(50,240)
11	49,584
12	49,500
13	49,140
14	45,967
15	44,600
16	43,680
17	41,855
18	39,928
19	39,850
20	38,007
21	37,720
22	36,500
23	35,626
24	35,250
25	34,813
26	34,157
AVERAGE ALL	46,485

STUDENT AFFAIRS OFFICERS: DIRECTOR OF STUDENT HEALTH CENTER

RANK	SALARY
1	93,617
2	86,700
3	78,020
4	75,000
5	72,600
6	72,360
7	68,961
8	68,600
9	66,638
10	65,218
11	59,450
12	59,000
13	58,995
14	57,550
15	54,954
16	53,521
17	51,840
18	51,120
19	48,500
20	47,390
21	41,721
22	37,150
AVERAGE ALL	62,223

ADMINISTRATIVE OPERATIONS OFFICERS: EXECUTIVE VICE PRESIDENT

RANK	SALARY
1	(97,500)
2	(96,000)
3	79,222
4	(60,420)
5	55,400
AVERAGE ALL	77,708

ADMINISTRATIVE OPERATIONS OFFICERS: ADMINISTRATIVE VICE PRESIDENT

RANK	SALARY
1	77,000
2	76,000
3	69,120
4	69,000
5	62,796
6	56,472
7	55,556
AVERAGE ALL	66,563

UNIVERSITY OF ARKANSAS
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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
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TABLE II (Continued)
—CHICAGO REGION—

ADMINISTRATIVE OPERATIONS OFFICERS: VICE PRES FOR PLANNING AND BUDGETING

RANK	SALARY
1	83,500
2	75,960
3	72,360
4	(72,000)
5	63,700
6	(61,417)
7	57,400
8	55,500

AVERAGE ALL 67,730

ADMINISTRATIVE OPERATIONS OFFICERS: LEGAL COUNSEL

RANK	SALARY
1	95,000
2	79,400
3	74,518
4	64,584
5	64,456
6	64,000
7	62,408
8	54,100
9	53,900
10	53,800
11	52,000
12	50,482
13	48,550
14	44,803
15	42,000
16	41,952
17	39,628
18	39,200

AVERAGE ALL 56,932

ADMINISTRATIVE OPERATIONS OFFICERS: ASSISTANT TO THE PRESIDENT

RANK	SALARY
1	66,600
2	60,500
3	59,000
4	58,000
5	52,900
6	51,060
7	51,000
8	50,000
9	49,088
10	48,816
11	48,000
12	47,000
13	44,700
14	44,700
15	42,800
16	42,800
17	37,450
18	37,420
19	32,238
20	30,756
21	28,472
22	24,000

AVERAGE ALL 45,786

ADMINISTRATIVE OPERATIONS OFFICERS: DIRECTOR OF FACILITIES PLANNING

RANK	SALARY
1	67,500
2	57,500
3	55,000
4	54,080
5	53,500
6	52,240
7	49,500
8	48,875
9	48,000
10	47,960
11	43,258
12	40,980
13	38,862
14	37,300

AVERAGE ALL 49,611

ADMINISTRATIVE OPERATIONS OFFICERS: DIRECTOR OF PHYSICAL PLANT

RANK	SALARY
1	69,000
2	67,400
3	65,948
4	65,326
5	64,800
6	64,440
7	61,500
8	61,380
9	58,200
10	58,176
11	55,350
12	55,000
13	54,006
14	53,813
15	53,228
16	53,050
17	53,028
18	51,000
19	51,000
20	50,760
21	50,460
22	49,800
23	48,779
24	47,500
25	47,000
26	45,500
27	44,068
28	41,129

AVERAGE ALL 55,023

ADMINISTRATIVE OPERATIONS OFFICERS: DIRECTOR OF PUBLIC SAFETY

RANK	SALARY
1	54,400
2	51,000
3	49,000
4	47,880
5	46,823
6	46,585
7	45,000
8	44,000
9	43,366
10	43,220
11	42,400
12	41,500
13	41,434
14	41,060
15	40,159
16	39,636
17	39,300
18	39,000
19	37,440
20	37,250
21	36,481
22	36,000
23	35,196
24	27,700

AVERAGE ALL 41,910

UNIVERSITY OF ARKANSAS
OFFICE OF INSTITUTIONAL RESEARCH
RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
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TABLE II (Continued)
—CHICAGO REGION—

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF DEVELOPMENT

RANK	SALARY
1	71,550
2	71,200
3	65,667
4	63,120
5	(55,500)
6	54,272
7	(53,496)
8	52,700
9	50,650
10	46,452
11	46,100
12	45,500
13	42,000
14	39,500
15	39,000

AVERAGE ALL 53,114

PUBLIC RELATIONS & DEVELOPMENT: VICE PRESIDENT FOR DEVELOPMENT

RANK	SALARY
1	106,250
2	82,000
3	76,638
4	(67,500)
5	63,000
6	61,300
7	49,912

AVERAGE ALL 72,371

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF UNIVERSITY RELATIONS

RANK	SALARY
1	71,734
2	53,500
3	48,944
4	47,972
5	40,405

AVERAGE ALL 52,511

PUBLIC RELATIONS & DEVELOPMENT: VICE PRESIDENT FOR UNIVERSITY RELATIONS

RANK	SALARY
1	76,000
2	65,400
3	63,300
4	58,050
5	54,886

AVERAGE ALL 63,528

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF PUBLIC RELATIONS AND/OR INFORMATION

RANK	SALARY
1	64,000
2	63,840
3	57,300
4	54,433
5	49,500
6	48,604
7	45,500
8	44,777
9	42,500
10	42,500
11	41,972
12	41,918
13	41,000
14	40,100
15	37,699
16	36,864
17	35,962
18	35,300
19	32,770
20	29,007

AVERAGE ALL 44,287

PUBLIC RELATIONS & DEVELOPMENT: VICE PRESIDENT FOR PUBLIC RELATIONS AND/OR INFORMATION

RANK	SALARY
1	83,640
2	72,000
3	70,543
4	(67,500)
5	63,850
6	61,824
7	59,000
8	57,500
9	47,500

AVERAGE ALL 64,617

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF ALUMNI SERVICES

RANK	SALARY
1	78,500
2	67,416
3	(53,496)
4	52,500
5	50,592
6	47,300
7	46,980
8	41,000
9	39,900
10	39,204
11	37,000
12	35,700
13	35,109
14	34,972
15	34,600
16	32,860
17	31,800
18	31,000
19	28,000
20	26,700
21	26,366
22	25,464

AVERAGE ALL 40,748

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF AGRICULTURAL EXTENSION

RANK	SALARY
1	82,500
2	80,000
3	79,440
4	76,000

AVERAGE ALL 79,485

UNIVERSITY OF ARKANSAS
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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
PAID 1985-86

TABLE II (Continued)
—CHICAGO REGION—

RESEARCH OFFICERS:
VICE PRESIDENT FOR RESEARCH
(CONTRACTS AND GRANTS)

RANK	SALARY
1	95,400
2	88,500
3	83,607
4	83,000
5	80,000
6	72,000
AVERAGE ALL	83,751

RESEARCH OFFICERS:
DIRECTOR OF RESEARCH
(CONTRACTS AND GRANTS)

RANK	SALARY
1	76,000
2	68,900
3	68,640
4	66,495
5	66,396
6	62,900
7	61,269
8	57,400
9	53,300
10	52,737
11	51,000
12	50,000
13	48,055
14	48,000
15	46,724
16	45,100
17	45,000
18	41,351
19	41,267
20	41,220
21	41,000
22	39,660
23	35,616
24	29,575
25	26,800
AVERAGE ALL	50,584

RESEARCH OFFICERS:
DIRECTOR OF INSTITUTIONAL
RESEARCH

RANK	SALARY
1	(65,580)
2	63,478
3	60,500
4	57,400
5	52,000
6	50,500
7	47,496
8	47,460
9	45,715
10	45,200
11	44,352
12	43,300
13	41,622
14	40,850
15	40,100
16	39,653
17	36,288
18	26,650
AVERAGE ALL	47,119

DEANS (DIRECTORS):
AGRICULTURE

RANK	SALARY
1	92,280
2	89,713
3	87,000
4	85,500
5	85,000
6	82,500
7	55,776
AVERAGE ALL	82,538

DEANS (DIRECTORS):
ARCHITECTURE/ENVIRONMENTAL
DESIGN

RANK	SALARY
1	76,416
2	76,000
3	72,450
4	62,493
5	60,400
6	43,200
AVERAGE ALL	65,160

DEANS (DIRECTORS):
ARTS AND SCIENCES

RANK	SALARY
1	100,000
2	92,500
3	84,000
4	75,000
5	74,760
6	74,647
7	73,368
8	70,429
9	70,300
10	69,457
11	69,400
12	68,900
13	67,300
14	66,173
15	65,216
16	65,100
17	64,000
18	61,712
19	60,000
20	59,825
21	58,968
AVERAGE ALL	71,003

DEANS (DIRECTORS):
BUSINESS/INDUSTRIAL
MANAGEMENT

RANK	SALARY
1	107,158
2	90,000
3	87,000
4	85,000
5	85,000
6	84,840
7	81,652
8	80,400
9	77,000
10	75,575
11	74,100
12	73,670
13	71,850
14	70,980
15	69,172
16	69,060
17	69,000
18	68,492
19	68,250
20	67,021
21	66,000
22	66,000
23	65,100
24	62,840
25	59,400
26	58,452
27	57,156
AVERAGE ALL	73,710

TABLE II (Continued)
—CHICAGO REGION—

DEANS (DIRECTORS): CONTINUING EDUCATION (EXTENSION)

RANK	SALARY
1	$7,000
2	78,218
3	72,000
4	66,100
5	65,556
6	65,300
7	65,000
8	64,250
9	62,805
10	62,500
11	62,500
12	62,472
13	62,100
14	61,600
15	59,575
16	58,994
17	58,740
18	56,334
19	54,600
20	53,925
21	37,800
AVERAGE ALL	62,732

DEANS (DIRECTORS): DENTISTRY

RANK	SALARY
1	106,180
2	86,000
3	61,000
4	73,956
AVERAGE ALL	86,784

DEANS (DIRECTORS): EDUCATION

RANK	SALARY
1	(85,000)
2	84,000
3	78,218
4	78,100
5	78,000
6	75,000
7	73,500
8	73,000
9	70,000
10	68,250
11	68,150
12	68,000
13	67,650
14	66,500
15	65,247
16	63,989
17	63,888
18	63,800
19	63,713
20	63,400
21	62,484
22	61,196
23	60,738
24	57,948
25	57,072
26	57,000
27	54,225
AVERAGE ALL	67,706

DEANS (DIRECTORS): ENGINEERING

RANK	SALARY
1	100,500
2	99,000
3	95,000
4	92,500
5	86,500
6	86,040
7	83,649
8	82,286
9	82,000
10	79,000
11	72,896
12	72,800
13	71,850
14	71,822
15	69,500
16	66,000
17	61,800
AVERAGE ALL	80,773

DEANS (DIRECTORS): FINE ARTS

RANK	SALARY
1	74,920
2	74,500
3	69,750
4	68,100
5	66,000
6	65,208
7	62,900
8	61,600
9	60,600
10	58,700
11	56,301
12	52,990
13	49,692
14	40,600
AVERAGE ALL	61,533

DEANS (DIRECTORS): GRADUATE

RANK	SALARY
1	87,000
2	83,607
3	80,000
4	78,000
5	76,500
6	76,400
7	72,100
8	70,440
9	69,200
10	69,000
11	62,684
12	62,640
13	60,800
14	59,832
15	58,254
16	58,097
17	57,734
18	57,600
19	57,325
20	56,050
21	55,000
22	51,000
AVERAGE ALL	66,330

DEANS (DIRECTORS): HEALTH/PHYS EDUCATION/ RECREATION

RANK	SALARY
1	75,000
2	71,000
3	64,154
4	60,000
5	56,731
6	54,500
7	52,260
8	44,000
AVERAGE ALL	59,706

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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
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TABLE II (Continued)
—CHICAGO REGION—

DEANS (DIRECTORS): HOME ECONOMICS

RANK	SALARY
1	76,000
2	75,900
3	73,882
4	72,000
5	46,900
AVERAGE ALL	68,936

DEANS (DIRECTORS): HUMANITIES

RANK	SALARY
1	(85,000)
2	69,360
3	48,540
AVERAGE ALL	67,633

DEANS (DIRECTORS): JOURNALISM/ COMMUNICATIONS

RANK	SALARY
1	72,500
2	69,058
3	61,800
4	55,000
5	47,000
AVERAGE ALL	61,072

DEANS (DIRECTORS): LAW

RANK	SALARY
1	120,524
2	101,000
3	100,000
4	100,000
5	92,000
6	90,000
7	88,000
8	85,200
9	80,004
10	79,800
11	78,702
12	70,097
13	70,000
AVERAGE ALL	88,871

DEANS (DIRECTORS): LIBERAL ARTS

RANK	SALARY
1	90,000
2	80,000
3	67,399
4	61,740
5	55,000
AVERAGE ALL	70,828

DEANS (DIRECTORS): LIBRARY SCIENCE

RANK	SALARY
1	70,500
2	69,630
3	62,000
4	54,383
5	52,500
6	46,360
AVERAGE ALL	59,229

DEANS (DIRECTORS): MEDICINE

RANK	SALARY
1	130,000
2	125,000
3	115,000
4	104,352
5	96,768
6	93,600
7	92,500
8	89,000
9	79,693
AVERAGE ALL	104,657

DEANS (DIRECTORS): MUSIC

RANK	SALARY
1	78,000
2	77,000
3	69,380
4	61,780
5	54,101
6	43,000
AVERAGE ALL	63,874

DEANS (DIRECTORS): NURSING

RANK	SALARY
1	92,020
2	89,000
3	(82,000)
4	80,000
5	78,027
6	76,000
7	72,000
8	70,320
9	65,150
10	63,020
11	63,150
12	59,760
13	59,980
14	53,000
15	50,000
16	34,400
AVERAGE ALL	67,029

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TABLE II (Continued)
—CHICAGO REGION—

DEANS (DIRECTORS):
PHARMACY

RANK	SALARY
1	91,620
2	(82,000)
3	81,500
4	79,680
5	78,750
6	78,000
7	78,000
8	59,608
AVERAGE ALL	78,645

DEANS (DIRECTORS):
SCIENCE/TECHNOLOGY

RANK	SALARY
1	80,000
2	75,562
3	72,000
4	69,960
5	68,000
6	65,161
7	59,800
8	59,107
9	56,475
10	54,000
11	53,820
12	50,957
13	50,000
AVERAGE ALL	62,680

DEANS (DIRECTORS):
SOCIAL AND BEHAVIORAL
SCIENCES

RANK	SALARY
1	(85,000)
2	73,882
3	72,600
4	50,568
AVERAGE ALL	70,513

DEANS (DIRECTORS):
SOCIAL WORK

RANK	SALARY
1	90,950
2	76,700
3	73,000
4	70,000
5	69,360
6	58,740
7	58,518
AVERAGE ALL	71,038

DEANS (DIRECTORS):
UNIVERSITY COLLEGE/
GENERAL COLLEGE

RANK	SALARY
1	71,500
2	62,040
3	61,900
4	56,150
5	52,342
6	50,572
AVERAGE ALL	59,084

DEANS (DIRECTORS):
VETERINARY MEDICINE

RANK	SALARY
1	94,071
2	81,000
3	80,000
4	80,000
5	77,040
6	72,100
AVERAGE ALL	80,702

TABLE II (Continued)

A RANK-ORDER DISTRIBUTION OF TWELVE-MONTH ADMINISTRATIVE SALARIES PAID AMONG ONE HUNDRED FIFTY-SIX UNIVERSITIES IN FORTY-NINE STATES BY EQUAL EMPLOYMENT OPPORTUNITY REGIONS
-DALLAS REGION-

The Dallas Region as defined by the Equal Employment Opportunity Commission includes the states of Arkansas, Louisiana, Oklahoma, New Mexico, and Texas. The twenty-five participating universities from this region are as follows:

East Texas State University
Lamar University
Louisiana State University
Louisiana Tech University
New Mexico Institute of Mining and Technology
New Mexico State University
North Texas State University
Northeast Louisiana University
Northwest State University of Louisiana
Oklahoma State University
Sam Houston State University
Stephen F. Austin State University
Texas A & I University
Texas A & M University
Texas Southern University
Texas Tech University
University of Arkansas
University of Houston
University of New Mexico
University of Oklahoma
University of Southwestern Louisiana
University of Texas at Arlington
University of Texas at Austin
University of Texas at Dallas
University of Texas at El Paso

TABLE II (Continued)
—DALLAS REGION—

PRESIDENT OF A SYSTEM OF MULTI-CAMPUS INSTITUTIONS

RANK	SALARY
1	106,090
2	92,000
3	84,996
4	84,750
AVERAGE ALL	91,959

PRESIDENT OF A SINGLE UNIT INSTITUTION

RANK	SALARY
1	141,250
2	135,660
3	130,000
4	120,833
5	97,350
6	94,150
7	91,745
8	90,650
9	90,125
10	90,000
11	89,230
12	86,300
13	86,300
14	82,405
15	75,000
16	72,764
17	71,335
18	71,335
19	71,335
20	71,335
21	58,000
AVERAGE ALL	91,291

ACADEMIC OFFICERS: ACADEMIC VICE PRESIDENT/ VICE CHANCELLOR

RANK	SALARY
1	(106,080)
2	(92,700)
3	83,724
4	81,115
5	80,760
6	(80,000)
7	79,500
8	74,000
9	72,100
10	68,000
11	(67,567)
12	66,000
13	64,200
14	63,700
15	63,264
16	63,000
17	61,692
18	60,683
19	55,850
20	55,000
21	49,802
AVERAGE ALL	70,892

ACADEMIC OFFICERS: PROVOST

RANK	SALARY
1	(117,000)
2	(106,080)
3	(92,700)
4	(80,000)
5	79,100
6	70,488
7	(67,567)
AVERAGE ALL	87,562

ACADEMIC OFFICERS: DIRECTOR OF LIBRARIES

RANK	SALARY
1	68,751
2	63,000
3	(62,950)
4	61,500
5	61,000
6	60,192
7	59,844
8	59,225
9	58,440
10	56,484
11	56,200
12	54,050
13	54,000
14	53,400
15	53,148
16	48,125
17	47,592
18	47,021
19	46,452
20	45,376
21	45,168
22	41,000
23	39,655
24	34,376
25	27,416
AVERAGE ALL	52,175

ACADEMIC OFFICERS: DIRECTOR OF AFFIRMATIVE ACTION PROGRAM

RANK	SALARY
1	56,268
2	54,849
3	48,300
4	(43,700)
5	43,020
6	41,820
7	39,917
8	39,850
9	39,600
10	35,543
11	32,700
12	32,000
13	30,207
14	28,000
AVERAGE ALL	40,412

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TABLE II (Continued)
—DALLAS REGION—

ACADEMIC OFFICERS:
DIRECTOR OF COMPUTING SERVICES

RANK	SALARY
1	75,000
2	(62,950)
3	61,936
4	61,068
5	57,000
6	56,512
7	54,204
8	53,615
9	53,071
10	51,000
11	50,923
12	49,500
13	49,500
14	48,597
15	48,534
16	47,436
17	47,353
18	46,620
19	46,285
20	44,373
21	(43,700)
22	42,968
23	39,716
24	38,616
AVERAGE ALL	51,270

BUSINESS OR FISCAL OFFICERS:
VICE PRESIDENT FOR BUSINESS

RANK	SALARY
1	89,129
2	87,550
3	85,488
4	76,950
5	68,604
6	(68,406)
7	67,303
8	67,000
9	66,522
10	64,680
11	64,398
12	63,264
13	(63,200)
14	63,000
15	61,200
16	(60,000)
17	59,580
18	59,568
19	(59,000)
20	57,700
21	56,200
22	54,600
23	53,560
24	48,700
AVERAGE ALL	65,233

BUSINESS OR FISCAL OFFICERS:
CONTROLLER

RANK	SALARY
1	(63,200)
2	60,000
3	(60,000)
4	59,400
5	50,530
6	49,965
7	49,767
8	48,000
9	46,752
10	44,496
11	43,600
12	41,143
13	41,045
14	40,338
15	40,000
16	32,736
17	20,416
AVERAGE ALL	47,140

BUSINESS OR FISCAL OFFICERS:
TREASURER

RANK	SALARY
1	(68,406)
2	56,175
3	41,300
4	40,000
5	37,000
6	36,050
7	35,416
AVERAGE ALL	44,907

BUSINESS OR FISCAL OFFICERS:
BUSINESS MANAGER

RANK	SALARY
1	63,600
2	53,136
3	47,041
4	46,000
5	44,975
6	44,504
7	41,705
8	39,116
9	38,628
10	37,920
11	37,035
12	35,534
AVERAGE ALL	44,100

BUSINESS OR FISCAL OFFICERS:
INTERNAL AUDITOR

RANK	SALARY
1	50,036
2	48,996
3	45,600
4	43,750
5	40,468
6	38,764
7	38,500
8	37,752
9	37,389
10	36,071
11	35,962
12	35,934
13	33,800
14	32,964
15	31,828
16	29,870
17	29,000
18	19,992
AVERAGE ALL	37,039

BUSINESS OR FISCAL OFFICERS:
BUDGET OFFICER

RANK	SALARY
1	59,700
2	55,920
3	54,200
4	53,136
5	52,406
6	48,888
7	44,520
8	42,230
9	40,473
10	39,775
11	39,000
12	37,600
13	37,389
14	35,000
15	33,990
AVERAGE ALL	44,948

UNIVERSITY OF ARKANSAS
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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
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TABLE II (Continued)
—DALLAS REGION—

BUSINESS OR FISCAL OFFICERS:
DIRECTOR OF PERSONNEL

RANK	SALARY
1	50,400
2	48,900
3	48,042
4	46,341
5	45,838
6	45,675
7	45,005
8	45,000
9	43,044
10	42,432
11	40,332
12	39,668
13	39,000
14	38,617
15	37,992
16	37,800
17	37,000
18	36,565
19	36,050
20	35,178
21	32,740
22	31,828
23	31,557
24	29,725
25	26,149
AVERAGE ALL	39,635

STUDENT AFFAIRS OFFICERS:
VICE PRESIDENT FOR STUDENT
AFFAIRS(SERVICES)

RANK	SALARY
1	78,280
2	73,635
3	72,900
4	69,525
5	68,604
6	66,160
7	66,510
8	63,463
9	63,379
10	60,480
11	59,582
12	59,568
13	58,822
14	58,200
15	57,845
16	57,000
17	55,000
18	47,700
19	45,000
20	43,600
AVERAGE ALL	61,363

STUDENT AFFAIRS OFFICERS:
DEAN OF STUDENT AFFAIRS

RANK	SALARY
1	62,818
2	56,676
3	55,680
4	51,996
5	49,440
6	45,114
7	43,350
8	43,000
9	42,697
10	42,168
11	42,111
12	42,000
13	41,000
14	39,551
15	35,919
16	35,808
17	34,008
18	33,800
AVERAGE ALL	44,285

STUDENT AFFAIRS OFFICERS:
DEAN OF INTERNATIONAL
STUDENTS

RANK	SALARY
1	45,500
2	44,566
3	40,868
4	39,000
5	39,000
6	35,930
7	33,564
8	29,733
9	26,302
AVERAGE ALL	37,163

STUDENT AFFAIRS OFFICERS:
DIRECTOR OF ADMISSIONS

RANK	SALARY
1	57,800
2	54,590
3	52,970
4	46,300
5	43,775
6	43,240
7	42,840
8	42,348
9	42,012
10	42,000
11	41,700
12	(41,189)
13	40,033
14	40,000
15	37,700
16	35,601
17	35,592
18	33,234
19	31,720
20	31,200
21	29,916
22	28,149
23	24,387
AVERAGE ALL	39,926

STUDENT AFFAIRS OFFICERS:
REGISTRAR

RANK	SALARY
1	57,361
2	50,000
3	47,401
4	47,379
5	47,133
6	44,004
7	44,000
8	43,801
9	42,610
10	41,796
11	(41,189)
12	39,652
13	39,408
14	38,874
15	38,000
16	37,951
17	37,800
18	37,755
19	36,000
20	35,975
21	34,416
22	34,208
23	27,442
24	25,176
AVERAGE ALL	40,389

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TABLE II (Continued)
—DALLAS REGION—

STUDENT AFFAIRS OFFICERS: DIRECTOR OF FINANCIAL AID

RANK	SALARY
1	47,196
2	46,750
3	45,500
4	45,392
5	42,700
6	41,000
7	40,056
8	40,000
9	39,200
10	38,456
11	37,200
12	37,078
13	36,975
14	33,273
15	32,978
16	32,416
17	32,098
18	31,848
19	31,362
20	31,238
21	31,184
22	30,900
23	29,364
24	27,983
25	26,239
AVERAGE ALL	36,335

STUDENT AFFAIRS OFFICERS: DIRECTOR OF HOUSING

RANK	SALARY
1	57,800
2	49,008
3	(47,412)
4	46,656
5	45,526
6	44,000
7	39,010
8	39,000
9	38,718
10	36,206
11	35,000
12	34,615
13	33,436
14	33,240
15	32,960
16	30,323
17	29,705
18	29,279
19	28,826
20	28,094
21	26,471
22	26,280
23	25,000
AVERAGE ALL	36,372

STUDENT AFFAIRS OFFICERS: DIRECTOR OF STUDENT HEALTH CENTER

RANK	SALARY
1	79,300
2	70,000
3	64,020
4	63,654
5	63,500
6	62,220
7	61,361
8	60,069
9	60,045
10	57,800
11	55,000
12	53,045
13	50,295
14	47,500
15	44,000
16	28,008
17	27,810
18	27,660
19	24,768
AVERAGE ALL	52,634

ADMINISTRATIVE OPERATIONS OFFICERS: EXECUTIVE VICE PRESIDENT

RANK	SALARY
1	(117,000)
2	75,000
3	70,087
4	61,405
5	(59,000)
6	55,454
AVERAGE ALL	72,991

ADMINISTRATIVE OPERATIONS OFFICERS: ADMINISTRATIVE VICE PRESIDENT

RANK	SALARY
1	82,000
2	75,100
3	70,400
4	68,406
5	66,445
6	66,000
7	64,632
8	(59,000)
9	58,995
10	58,200
AVERAGE ALL	66,918

ADMINISTRATIVE OPERATIONS OFFICERS: VICE PRES FOR PLANNING AND BUDGETING

RANK	SALARY
1	(68,810)
2	62,811
3	58,950
4	58,350
AVERAGE ALL	62,230

ADMINISTRATIVE OPERATIONS OFFICERS: LEGAL COUNSEL

RANK	SALARY
1	75,100
2	65,160
3	65,000
4	60,270
5	56,272
6	50,000
7	44,060
8	34,500
AVERAGE ALL	56,545

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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
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TABLE II (Continued)
—DALLAS REGION—

ADMINISTRATIVE OPERATIONS OFFICERS: ASSISTANT TO THE PRESIDENT

RANK	SALARY
1	60,000
2	56,893
3	52,800
4	52,368
5	50,074
6	48,048
7	47,700
8	46,200
9	43,359
10	41,200
11	38,004
12	36,720
13	36,200
14	35,000
AVERAGE ALL	46,183

ADMINISTRATIVE OPERATIONS OFFICERS: DIRECTOR OF FACILITIES PLANNING

RANK	SALARY
1	50,800
2	50,280
3	50,268
4	47,508
5	46,512
6	45,574
7	35,000
8	34,874
9	33,651
AVERAGE ALL	43,830

ADMINISTRATIVE OPERATIONS OFFICERS: DIRECTOR OF PHYSICAL PLANT

RANK	SALARY
1	65,397
2	60,900
3	58,800
4	57,000
5	51,500
6	49,827
7	48,948
8	46,650
9	46,125
10	45,500
11	44,300
12	43,575
13	43,215
14	42,240
15	42,230
16	40,866
17	38,007
18	37,700
19	37,176
20	37,104
21	36,000
22	34,957
23	30,384
24	29,718
AVERAGE ALL	44,505

ADMINISTRATIVE OPERATIONS OFFICERS: DIRECTOR OF PUBLIC SAFETY

RANK	SALARY
1	49,800
2	47,000
3	46,980
4	42,508
5	40,956
6	38,625
7	38,010
8	37,648
9	37,518
10	37,493
11	36,340
12	35,678
13	35,064
14	34,616
15	34,000
16	33,864
17	33,100
18	32,022
19	29,652
20	28,766
AVERAGE ALL	37,482

PUBLIC RELATIONS & DEVELOPMENT: VICE PRESIDENT FOR PUBLIC RELATIONS AND/OR INFORMATION

RANK	SALARY
1	78,696
2	(75,800)
3	62,700
4	58,995
AVERAGE ALL	69,048

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF PUBLIC RELATIONS AND/OR INFORMATION

RANK	SALARY
1	53,795
2	52,560
3	46,823
4	45,360
5	45,000
6	43,728
7	43,250
8	40,751
9	40,560
10	40,368
11	40,188
12	39,000
13	37,349
14	35,500
15	34,000
16	33,964
17	30,960
18	30,576
19	29,800
20	24,416
21	22,850
AVERAGE ALL	38,611

PUBLIC RELATIONS & DEVELOPMENT: VICE PRESIDENT FOR UNIVERSITY RELATIONS

RANK	SALARY
1	(75,800)
2	(72,100)
3	68,406
4	52,092
AVERAGE ALL	67,100

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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
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TABLE II (Continued)
—DALLAS REGION—

PUBLIC RELATIONS & DEVELOPMENT:
VICE PRESIDENT FOR DEVELOPMENT

RANK	SALARY
1	81,428
2	79,161
3	(75,800)
4	(72,100)
5	(68,810)
6	68,400
7	65,760
8	59,568
9	56,650
10	55,000
AVERAGE ALL	68,268

PUBLIC RELATIONS & DEVELOPMENT:
DIRECTOR OF DEVELOPMENT

RANK	SALARY
1	61,000
2	60,400
3	53,040
4	50,470
5	(50,393)
6	(47,880)
7	(47,318)
8	44,216
9	44,116
10	43,436
11	39,120
12	38,883
13	38,500
14	35,800
15	33,475
16	30,979
AVERAGE ALL	44,939

PUBLIC RELATIONS & DEVELOPMENT:
DIRECTOR OF ALUMNI SERVICES

RANK	SALARY
1	(50,393)
2	(47,880)
3	(47,318)
4	45,900
5	43,279
6	43,000
7	38,349
8	35,766
9	33,200
10	32,754
11	32,445
12	29,303
13	28,200
14	26,200
15	24,675
16	21,613
AVERAGE ALL	36,267

PUBLIC RELATIONS & DEVELOPMENT:
DIRECTOR OF AGRICULTURAL EXTENSION

RANK	SALARY
1	83,200
2	70,147
3	65,436
AVERAGE ALL	72,928

RESEARCH OFFICERS:
VICE PRESIDENT FOR RESEARCH (CONTRACTS AND GRANTS)

RANK	SALARY
1	85,825
2	78,248
3	70,380
4	61,800
AVERAGE ALL	74,063

RESEARCH OFFICERS:
VICE PRESIDENT FOR RESEARCH AND GRADUATE DEAN

RANK	SALARY
1	85,280
2	65,000
3	63,300
AVERAGE ALL	71,193

RESEARCH OFFICERS:
DIRECTOR OF RESEARCH (CONTRACTS AND GRANTS)

RANK	SALARY
1	77,700
2	69,000
3	63,800
4	58,697
5	57,400
6	57,000
7	53,694
8	52,961
9	41,600
10	39,600
11	38,000
12	36,400
13	36,225
14	32,500
15	32,368
16	30,846
AVERAGE ALL	48,624

RESEARCH OFFICERS:
DIRECTOR OF INSTITUTIONAL RESEARCH

RANK	SALARY
1	62,811
2	47,028
3	46,669
4	44,780
5	43,680
6	43,200
7	42,966
8	42,798
9	40,700
10	39,668
11	39,000
12	38,602
13	38,200
14	38,000
15	34,158
16	31,932
17	28,973
AVERAGE ALL	41,363

DEANS (DIRECTORS):
AGRICULTURE

RANK	SALARY
1	83,160
2	78,696
3	75,433
4	69,958
5	65,000
6	63,164
7	62,700
8	50,328
AVERAGE ALL	68,555

UNIVERSITY OF ARKANSAS
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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
PAID 1985-86

TABLE II (Continued)
—DALLAS REGION—

DEANS (DIRECTORS):
ARCHITECTURE/ENVIRONMENTAL DESIGN

RANK	SALARY
1	$66,000
2	$65,520
3	$64,800
4	$64,800
5	$64,656
6	$63,000
7	$62,920
8	$57,771
9	$48,200
AVERAGE ALL	$64,185

DEANS (DIRECTORS):
ARTS AND SCIENCES

RANK	SALARY
1	$68,406
2	$68,004
3	$68,000
4	$66,930
5	$65,800
6	$65,000
7	$63,500
8	$60,023
9	$58,383
10	$58,008
11	$57,809
12	$57,608
13	$54,000
14	$49,300
15	$42,111
AVERAGE ALL	$60,192

DEANS (DIRECTORS):
BUSINESS/INDUSTRIAL MANAGEMENT

RANK	SALARY
1	$82,800
2	$82,333
3	$77,250
4	$76,348
5	$75,200
6	$75,000
7	$71,200
8	$71,148
9	$68,406
10	$68,000
11	$65,508
12	$65,000
13	$63,370
14	$63,350
15	$59,960
16	$58,383
17	$58,008
18	$57,609
19	$57,608
20	$55,479
21	$54,000
22	$51,803
23	$51,500
24	$45,200
AVERAGE ALL	$64,778

DEANS (DIRECTORS):
CONTINUING EDUCATION (EXTENSION)

RANK	SALARY
1	$64,680
2	$63,920
3	$63,031
4	$61,000
5	$57,809
6	$52,024
7	$48,960
8	$46,350
9	$41,640
10	$35,020
AVERAGE ALL	$53,443

DEANS (DIRECTORS):
EARTH SCIENCES/ NATURAL RESOURCES

RANK	SALARY
1	($88,000)
2	$75,000
3	$52,201
AVERAGE ALL	$71,734

DEANS (DIRECTORS):
EDUCATION

RANK	SALARY
1	$83,940
2	$78,000
3	$77,000
4	$69,006
5	$68,406
6	$64,000
7	$62,750
8	$62,700
9	$62,000
10	$59,662
11	$59,500
12	$59,426
13	$58,491
14	$58,383
15	$58,008
16	$57,809
17	$53,000
18	$52,772
19	$51,500
20	$50,400
21	$44,533
22	$42,200
AVERAGE ALL	$60,613

DEANS (DIRECTORS):
ENGINEERING

RANK	SALARY
1	$119,800
2	$100,000
3	$94,000
4	$92,700
5	$81,000
6	$76,200
7	$75,026
8	$70,776
9	$70,000
10	$62,600
11	$61,550
12	$61,200
13	$60,181
14	$57,608
15	$55,328
AVERAGE ALL	$75,865

DEANS (DIRECTORS):
FINE ARTS

RANK	SALARY
1	($83,500)
2	$80,000
3	$59,000
4	$58,383
5	$52,350
6	$46,125
7	$45,000
AVERAGE ALL	$60,623

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TABLE II (Continued)
—DALLAS REGION—

DEANS (DIRECTORS): GRADUATE

RANK	SALARY
1	77,700
2	74,160
3	71,200
4	70,000
5	65,700
6	62,920
7	62,100
8	61,627
9	59,969
10	57,809
11	57,200
12	56,400
13	56,239
14	54,707
15	54,197
16	51,000
17	50,664
18	47,267
19	46,203
20	42,111

AVERAGE ALL 58,959

DEANS (DIRECTORS): HOME ECONOMICS

RANK	SALARY
1	69,640
2	65,700
3	51,550
4	50,696
5	48,550
6	34,000

AVERAGE ALL 53,356

DEANS (DIRECTORS): HUMANITIES

RANK	SALARY
1	(83,500)
2	(76,200)
3	51,100

AVERAGE ALL 70,267

DEANS (DIRECTORS): LAW

RANK	SALARY
1	114,500
2	102,000
3	90,000
4	75,000
5	73,725
6	65,920
7	65,500

AVERAGE ALL 83,806

DEANS (DIRECTORS): LIBERAL ARTS

RANK	SALARY
1	99,000
2	83,740
3	72,000
4	58,383
5	57,000
6	52,185

AVERAGE ALL 70,385

DEANS (DIRECTORS): LIBRARY SCIENCE

RANK	SALARY
1	67,000
2	55,618
3	50,700

AVERAGE ALL 57,773

DEANS (DIRECTORS): MEDICINE

RANK	SALARY
1	116,940
2	99,500
3	66,700

AVERAGE ALL 101,047

DEANS (DIRECTORS): MUSIC

RANK	SALARY
1	69,650
2	57,925
3	52,500
4	31,274

AVERAGE ALL 52,837

DEANS (DIRECTORS): NURSING

RANK	SALARY
1	80,000
2	69,482
3	65,200
4	63,020
5	52,800
6	51,472
7	43,111

AVERAGE ALL 60,155

DEANS (DIRECTORS): PHARMACY

RANK	SALARY
1	95,000
2	77,000
3	76,220
4	57,100
5	57,084
6	51,660

AVERAGE ALL 69,011

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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
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TABLE II (Continued)
—DALLAS REGION—

DEANS (DIRECTORS):
SCIENCE/TECHNOLOGY

RANK	SALARY
1	95,000
2	88,140
3	(79,500)
4	74,000
5	69,306
6	66,000
7	63,200
8	54,688
9	52,185
10	51,500
AVERAGE ALL	69,352

DEANS (DIRECTORS):
SOCIAL WORK

RANK	SALARY
1	79,500
2	71,400
3	63,000
4	55,200
AVERAGE ALL	67,275

DEANS (DIRECTORS):
UNIVERSITY COLLEGE/
GENERAL COLLEGE

RANK	SALARY
1	84,000
2	61,000
3	56,936
4	55,000
5	44,350
6	40,190
7	33,442
AVERAGE ALL	53,560

DEANS (DIRECTORS):
VETERINARY MEDICINE

RANK	SALARY
1	80,460
2	75,500
3	73,200
AVERAGE ALL	76,387

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TABLE II (Continued)

A RANK-ORDER DISTRIBUTION OF TWELVE-MONTH ADMINISTRATIVE SALARIES PAID AMONG ONE HUNDRED FIFTY-SIX UNIVERSITIES IN FORTY-NINE STATES BY EQUAL EMPLOYMENT OPPORTUNITY REGIONS
-DENVER REGION-

The Denver Region as defined by the Equal Employment Opportunity Commission includes the states of Colorado, Montana, North Dakota, South Dakota, Utah, and Wyoming. The fifteen participating universities from this region are as follows:

Colorado School of Mines
Colorado State University
Montana State University
North Dakota State University
South Dakota School of Mines and Technology
South Dakota State University
University of Colorado at Boulder
University of Colorado at Denver
University of Montana
University of North Dakota
University of Northern Colorado
University of South Dakota
University of Utah
University of Wyoming
Utah State University

TABLE II (Continued)
—DENVER REGION—

PRESIDENT OF A SINGLE UNIT INSTITUTION

RANK	SALARY
1	101,000
2	99,567
3	90,000
4	89,804
5	85,800
6	83,000
7	79,212
8	78,750
9	75,144
10	75,135
11	70,700
12	70,700
13	68,000
14	64,512
15	62,400
AVERAGE ALL	79,582

ACADEMIC OFFICERS:
ACADEMIC VICE PRESIDENT/ VICE CHANCELLOR

RANK	SALARY
1	85,300
2	83,330
3	80,300
4	74,544
5	70,550
6	68,500
7	68,500
8	67,700
9	67,000
10	62,040
11	61,509
12	54,000
13	52,402
14	50,000
AVERAGE ALL	67,548

ACADEMIC OFFICERS:
DIRECTOR OF LIBRARIES

RANK	SALARY
1	66,000
2	60,000
3	59,400
4	54,500
5	53,527
6	53,000
7	50,059
8	48,300
9	47,800
10	47,000
11	47,000
12	44,153
13	36,662
AVERAGE ALL	51,338

ACADEMIC OFFICERS:
DIRECTOR OF AFFIRMATIVE ACTION PROGRAM

RANK	SALARY
1	47,800
2	36,348
3	34,000
4	34,000
5	33,000
6	30,556
7	30,400
8	28,024
9	27,800
10	21,252
AVERAGE ALL	32,318

ACADEMIC OFFICERS:
DIRECTOR OF COMPUTING SERVICES

RANK	SALARY
1	69,000
2	64,100
3	60,000
4	58,891
5	50,674
6	50,666
7	48,500
8	47,400
9	44,164
10	43,440
11	42,900
12	42,564
13	41,412
14	39,629
AVERAGE ALL	49,953

BUSINESS OR FISCAL OFFICERS:
VICE PRESIDENT FOR BUSINESS

RANK	SALARY
1	71,928
2	66,400
3	66,000
4	65,000
5	65,000
6	62,555
7	62,500
8	61,000
9	60,200
10	51,250
11	46,643
AVERAGE ALL	61,680

BUSINESS OR FISCAL OFFICERS:
CONTROLLER

RANK	SALARY
1	58,350
2	54,075
3	52,055
4	49,700
5	48,700
6	48,312
7	48,272
8	45,550
9	40,090
10	37,248
11	35,991
12	35,931
AVERAGE ALL	46,023

UNIVERSITY OF ARKANSAS
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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
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TABLE II (Continued)
—DENVER REGION—

BUSINESS OR FISCAL OFFICERS:
BUSINESS MANAGER

RANK	SALARY
1	52,500
2	34,400
3	33,500
4	24,499

AVERAGE ALL 36,225

BUSINESS OR FISCAL OFFICERS:
INTERNAL AUDITOR

RANK	SALARY
1	42,200
2	39,500
3	36,000
4	34,968
5	29,500
6	27,102
7	25,800
8	19,100

AVERAGE ALL 31,771

BUSINESS OR FISCAL OFFICERS:
BUDGET OFFICER

RANK	SALARY
1	60,912
2	60,750
3	53,400
4	52,400
5	51,000
6	47,902
7	44,527
8	44,400
9	41,000
10	40,000
11	36,849
12	17,855

AVERAGE ALL 45,916

BUSINESS OR FISCAL OFFICERS:
DIRECTOR OF PERSONNEL

RANK	SALARY
1	51,000
2	49,250
3	48,500
4	47,902
5	47,300
6	44,064
7	43,200
8	36,849
9	35,120
10	33,700
11	33,200
12	31,997
13	26,600
14	26,047

AVERAGE ALL 39,623

STUDENT AFFAIRS OFFICERS:
VICE PRESIDENT FOR STUDENT
AFFAIRS(SERVICES)

RANK	SALARY
1	70,000
2	69,900
3	59,500
4	58,250
5	58,224
6	57,000
7	56,000
8	54,750
9	50,154

AVERAGE ALL 59,309

STUDENT AFFAIRS OFFICERS:
DEAN OF STUDENT AFFAIRS

RANK	SALARY
1	55,000
2	51,000
3	45,658
4	41,316
5	37,500
6	36,500
7	36,375
8	35,000

AVERAGE ALL 42,294

STUDENT AFFAIRS OFFICERS:
DEAN OF INTERNATIONAL
STUDENTS

RANK	SALARY
1	40,650
2	33,000
3	30,000

AVERAGE ALL 34,819

STUDENT AFFAIRS OFFICERS:
DIRECTOR OF ADMISSIONS

RANK	SALARY
1	49,300
2	44,400
3	42,500
4	42,225
5	40,800
6	39,900
7	38,856
8	37,020
9	35,900
10	35,627
11	35,000
12	34,130
13	31,360
14	(28,242)
15	27,813

AVERAGE ALL 37,506

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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
PAID 1985-86

TABLE II (Continued)
—DENVER REGION—

STUDENT AFFAIRS OFFICERS: REGISTRAR

RANK	SALARY
1	47,450
2	45,736
3	43,800
4	43,559
5	41,484
6	41,300
7	40,000
8	39,300
9	39,135
10	37,657
11	35,867
12	35,650
13	30,000
14	(28,242)
15	24,000
AVERAGE ALL	38,212

STUDENT AFFAIRS OFFICERS: DIRECTOR OF FINANCIAL AID

RANK	SALARY
1	44,300
2	44,025
3	40,515
4	38,880
5	38,316
6	36,375
7	36,000
8	35,320
9	34,000
10	32,000
11	31,055
12	30,958
13	26,739
14	20,000
AVERAGE ALL	34,892

STUDENT AFFAIRS OFFICERS: DIRECTOR OF HOUSING

RANK	SALARY
1	59,850
2	48,100
3	44,420
4	44,420
5	42,317
6	40,093
7	39,500
8	38,818
9	36,348
10	34,000
11	32,248
12	32,000
13	30,000
14	29,992
15	17,706
AVERAGE ALL	37,927

STUDENT AFFAIRS OFFICERS: DIRECTOR OF STUDENT HEALTH CENTER

RANK	SALARY
1	82,536
2	74,891
3	66,800
4	59,784
5	59,281
6	56,500
7	53,080
8	49,610
9	42,570
10	34,723
11	28,238
AVERAGE ALL	55,274

ADMINISTRATIVE OPERATIONS OFFICERS: ADMINISTRATIVE VICE PRESIDENT

RANK	SALARY
1	78,650
2	73,500
3	59,000
4	51,460
5	50,000
AVERAGE ALL	62,522

ADMINISTRATIVE OPERATIONS OFFICERS: LEGAL COUNSEL

RANK	SALARY
1	60,012
2	47,000
3	43,434
4	39,781
AVERAGE ALL	48,207

ADMINISTRATIVE OPERATIONS OFFICERS: ASSISTANT TO THE PRESIDENT

RANK	SALARY
1	75,000
2	56,000
3	49,391
4	47,500
5	41,543
6	39,650
7	39,700
8	31,531
9	31,200
10	20,500
AVERAGE ALL	42,802

ADMINISTRATIVE OPERATIONS OFFICERS: DIRECTOR OF FACILITIES PLANNING

RANK	SALARY
1	60,750
2	56,000
3	53,112
4	41,663
5	31,570
AVERAGE ALL	48,619

ADMINISTRATIVE OPERATIONS OFFICERS: DIRECTOR OF PHYSICAL PLANT

RANK	SALARY
1	56,100
2	56,000
3	50,000
4	48,504
5	47,400
6	44,680
7	44,200
8	44,179
9	41,784
10	39,268
11	36,950
12	31,400
AVERAGE ALL	43,039

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TABLE II (Continued)
—DENVER REGION—

ADMINISTRATIVE OPERATIONS OFFICERS: DIRECTOR OF PUBLIC SAFETY

RANK	SALARY
1	51,868
2	49,300
3	39,648
4	31,408
5	27,500
6	24,056
7	23,526
AVERAGE ALL	35,332

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF ALUMNI SERVICES

RANK	SALARY
1	50,723
2	50,350
3	45,100
4	38,060
5	34,524
6	32,000
7	31,989
8	31,516
9	29,596
AVERAGE ALL	38,206

RESEARCH OFFICERS: DIRECTOR OF RESEARCH (CONTRACTS AND GRANTS)

RANK	SALARY
1	54,477
2	49,300
3	48,900
4	48,500
5	48,300
6	46,875
7	44,050
8	32,300
AVERAGE ALL	46,588

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF PUBLIC RELATIONS AND/OR INFORMATION

RANK	SALARY
1	50,668
2	47,000
3	45,500
4	42,500
5	42,276
6	36,000
7	34,500
8	(28,329)
9	27,000
10	23,400
AVERAGE ALL	37,717

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF AGRICULTURAL EXTENSION

RANK	SALARY
1	70,900
2	63,700
3	63,000
4	58,716
5	49,400
AVERAGE ALL	61,143

RESEARCH OFFICERS: DIRECTOR OF INSTITUTIONAL RESEARCH

RANK	SALARY
1	50,000
2	49,300
3	48,100
4	37,860
5	36,729
6	31,568
7	28,657
8	21,100
AVERAGE ALL	37,914

PUBLIC RELATIONS & DEVELOPMENT: VICE PRESIDENT FOR UNIVERSITY RELATIONS

RANK	SALARY
1	80,025
2	64,400
3	58,500
4	52,171
AVERAGE ALL	63,774

RESEARCH OFFICERS: VICE PRESIDENT FOR RESEARCH (CONTRACTS AND GRANTS)

RANK	SALARY
1	80,700
2	72,130
3	66,600
4	60,400
5	50,182
6	44,678
AVERAGE ALL	62,448

DEANS (DIRECTORS): AGRICULTURE

RANK	SALARY
1	70,700
2	68,400
3	67,416
4	64,000
5	59,380
6	53,400
AVERAGE ALL	63,883

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF DEVELOPMENT

RANK	SALARY
1	64,020
2	59,000
3	55,300
4	49,900
5	45,296
6	33,648
AVERAGE ALL	51,120

RESEARCH OFFICERS: VICE PRESIDENT FOR RESEARCH AND GRADUATE DEAN

RANK	SALARY
1	74,944
2	70,000
3	58,000
AVERAGE ALL	67,981

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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
PAID 1985-86

TABLE II (Continued)
—DENVER REGION—

DEANS (DIRECTORS):
ARCHITECTURE/ENVIRONMENTAL DESIGN

RANK	SALARY
1	67,600
2	55,000
3	51,100
4	49,269
AVERAGE ALL	55,742

DEANS (DIRECTORS):
ARTS AND SCIENCES

RANK	SALARY
1	80,000
2	68,700
3	60,000
4	56,384
5	56,200
6	55,091
7	52,526
8	50,155
9	43,690
AVERAGE ALL	58,105

DEANS (DIRECTORS):
BUSINESS/INDUSTRIAL MANAGEMENT

RANK	SALARY
1	77,494
2	72,000
3	68,700
4	67,400
5	64,600
6	63,400
7	57,414
8	57,100
9	54,000
10	52,488
AVERAGE ALL	63,466

DEANS (DIRECTORS):
CONTINUING EDUCATION (EXTENSION)

RANK	SALARY
1	80,000
2	73,124
3	70,000
4	49,422
5	47,400
6	45,000
7	44,554
8	42,123
9	41,942
10	36,975
11	35,572
AVERAGE ALL	47,810

DEANS (DIRECTORS):
EDUCATION

RANK	SALARY
1	74,618
2	68,700
3	65,000
4	62,652
5	62,000
6	57,498
7	55,000
8	54,000
9	52,320
10	51,300
11	50,985
12	44,802
AVERAGE ALL	58,256

DEANS (DIRECTORS):
ENGINEERING

RANK	SALARY
1	90,000
2	85,500
3	81,333
4	71,004
5	67,200
6	63,200
7	62,400
8	60,000
9	59,440
10	58,003
11	52,402
AVERAGE ALL	68,273

DEANS (DIRECTORS):
FINE ARTS

RANK	SALARY
1	63,927
2	51,600
3	48,742
4	45,500
AVERAGE ALL	52,442

DEANS (DIRECTORS):
GRADUATE

RANK	SALARY
1	76,000
2	64,500
3	64,500
4	63,500
5	59,004
6	57,624
7	56,000
8	53,371
9	52,410
10	49,300
11	48,300
12	46,954
AVERAGE ALL	57,639

DEANS (DIRECTORS):
HOME ECONOMICS

RANK	SALARY
1	63,100
2	56,000
3	53,000
4	41,844
AVERAGE ALL	53,933

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TABLE II (Continued)
—DENVER REGION—

DEANS (DIRECTORS): HUMANITIES

RANK	SALARY
1	72,000
2	64,900
3	57,200
4	56,000
AVERAGE ALL	62,525

DEANS (DIRECTORS): LAW

RANK	SALARY
1	111,733
2	89,700
3	71,004
4	70,612
5	61,000
6	57,411
AVERAGE ALL	76,243

DEANS (DIRECTORS): MEDICINE

RANK	SALARY
1	107,968
2	99,139
3	85,300
AVERAGE ALL	96,021

DEANS (DIRECTORS): MUSIC

RANK	SALARY
1	72,300
2	55,000
3	40,666
AVERAGE ALL	55,987

DEANS (DIRECTORS): NURSING

RANK	SALARY
1	69,725
2	64,536
3	56,340
4	(55,491)
5	53,500
AVERAGE ALL	59,918

DEANS (DIRECTORS): PHARMACY

RANK	SALARY
1	61,000
2	62,000
3	59,400
4	51,095
5	43,927
AVERAGE ALL	59,484

TABLE II (Continued)

A RANK-ORDER DISTRIBUTION OF TWELVE-MONTH ADMINISTRATIVE SALARIES PAID AMONG ONE HUNDRED FIFTY-SIX UNIVERSITIES IN FORTY-NINE STATES BY EQUAL EMPLOYMENT OPPORTUNITY REGIONS
-KANSAS CITY REGION-

The Kansas City Region as defined by the Equal Employment Opportunity Commission includes the states of Iowa, Kansas, Missouri, and Nebraska. The thirteen participating universities from this region are as follows:

Central Missouri State University
Iowa State University of Science and Technology
Kansas State University
University of Iowa
University of Kansas
University of Missouri - Columbia
University of Missouri - Kansas City
University of Missouri - Rolla
University of Missouri - St. Louis
University of Nebraska - Lincoln
University of Nebraska at Omaha
University of Northern Iowa
Wichita State University

TABLE II (Continued)
—KANSAS CITY REGION—

PRESIDENT OF A SINGLE UNIT INSTITUTION

RANK	SALARY
1	100,000
2	100,000
3	92,000
4	86,525
5	82,200
6	81,500
7	81,000
8	80,000
9	78,000
10	77,000
11	73,000
12	65,000
AVERAGE ALL	83,019

ACADEMIC OFFICERS: ACADEMIC VICE PRESIDENT/ VICE CHANCELLOR

RANK	SALARY
1	87,200
2	86,700
3	78,200
4	74,700
5	74,200
6	73,800
7	70,350
8	65,800
9	65,750
10	61,987
11	57,000
AVERAGE ALL	72,335

ACADEMIC OFFICERS: DIRECTOR OF LIBRARIES

RANK	SALARY
1	80,600
2	65,280
3	62,500
4	62,500
5	60,312
6	58,400
7	58,320
8	54,000
9	52,500
10	52,200
11	48,250
12	45,216
13	44,656
AVERAGE ALL	56,216

ACADEMIC OFFICERS: DIRECTOR OF AFFIRMATIVE ACTION PROGRAM

RANK	SALARY
1	56,508
2	43,750
3	43,706
4	41,000
5	29,400
6	39,303
7	38,500
8	36,000
9	31,600
10	30,289
AVERAGE ALL	40,006

ACADEMIC OFFICERS: DIRECTOR OF COMPUTING SERVICES

RANK	SALARY
1	63,516
2	61,700
3	61,000
4	61,000
5	55,000
6	55,000
7	53,000
8	49,000
9	43,100
10	42,400
11	41,350
12	38,950
13	37,344
AVERAGE ALL	50,951

BUSINESS OR FISCAL OFFICERS: VICE PRESIDENT FOR BUSINESS

RANK	SALARY
1	83,900
2	76,850
3	76,300
4	73,650
5	73,000
6	70,000
7	67,200
8	63,200
9	61,900
10	60,300
11	58,600
12	58,411
AVERAGE ALL	69,993

BUSINESS OR FISCAL OFFICERS: CONTROLLER

RANK	SALARY
1	56,850
2	54,000
3	52,500
4	51,820
5	50,000
6	49,000
7	46,072
8	39,600
9	38,900
10	38,808
AVERAGE ALL	47,955

BUSINESS OR FISCAL OFFICERS: BUSINESS MANAGER

RANK	SALARY
1	60,000
2	52,000
3	41,100
4	29,744
AVERAGE ALL	45,711

BUSINESS OR FISCAL OFFICERS: INTERNAL AUDITOR

RANK	SALARY
1	48,700
2	37,644
3	37,300
4	32,100
5	30,224
AVERAGE ALL	36,894

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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
PAID 1985-86

TABLE II (Continued)
—KANSAS CITY REGION—

BUSINESS OR FISCAL OFFICERS:
BUDGET OFFICER

RANK	SALARY
1	49,368
2	49,150
3	49,000
4	43,020
5	39,300
6	38,500
7	36,283
8	33,900
9	33,540
10	33,400

AVERAGE ALL 40,546

BUSINESS OR FISCAL OFFICERS:
DIRECTOR OF PERSONNEL

RANK	SALARY
1	51,610
2	48,400
3	44,035
4	43,752
5	43,550
6	41,700
7	39,337
8	36,300
9	36,000
10	36,000
11	34,345

AVERAGE ALL 41,366

STUDENT AFFAIRS OFFICERS:
VICE PRESIDENT FOR STUDENT
AFFAIRS(SERVICES)

RANK	SALARY
1	80,000
2	72,250
3	70,300
4	67,930
5	66,200
6	64,500
7	61,200
8	61,100
9	59,950
10	56,600
11	54,124
12	50,960

AVERAGE ALL 63,614

STUDENT AFFAIRS OFFICERS:
DEAN OF STUDENT AFFAIRS

RANK	SALARY
1	59,700
2	50,000
3	48,800
4	48,700
5	48,500
6	46,321

AVERAGE ALL 50,337

STUDENT AFFAIRS OFFICERS:
DEAN OF INTERNATIONAL
STUDENTS

RANK	SALARY
1	42,525
2	40,900
3	37,100
4	28,199

AVERAGE ALL 37,181

STUDENT AFFAIRS OFFICERS:
DIRECTOR OF ADMISSIONS

RANK	SALARY
1	54,233
2	(52,780)
3	44,500
4	42,024
5	(41,650)
6	41,365
7	38,550
8	38,000
9	35,000
10	33,393
11	33,233

AVERAGE ALL 41,339

STUDENT AFFAIRS OFFICERS:
REGISTRAR

RANK	SALARY
1	(52,780)
2	48,430
3	47,000
4	46,137
5	45,100
6	42,942
7	(41,650)
8	41,463
9	41,150
10	38,868
11	38,232
12	36,200
13	32,300

AVERAGE ALL 42,482

STUDENT AFFAIRS OFFICERS:
DIRECTOR OF FINANCIAL
AID

RANK	SALARY
1	50,100
2	44,900
3	41,300
4	41,244
5	40,075
6	39,556
7	37,589
8	35,875
9	34,800
10	33,650
11	33,200
12	31,880
13	26,724

AVERAGE ALL 37,761

STUDENT AFFAIRS OFFICERS:
DIRECTOR OF HOUSING

RANK	SALARY
1	0,180
2	3,500
3	6,000
4	8,732
5	8,475
6	8,000
7	8,900
8	8,093
9	9,700
10	1,800

AVERAGE ALL 8,038

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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
FIND 1980-81

TABLE II (Continued)
—KANSAS CITY REGION—

STUDENT AFFAIRS OFFICERS: DIRECTOR OF STUDENT HEALTH CENTER

RANK	SALARY
1	83,790
2	81,900
3	74,664
4	73,492
5	68,544
6	58,369
7	49,700
8	29,000
9	22,407
AVERAGE ALL	60,152

ADMINISTRATIVE OPERATIONS OFFICERS: ASSISTANT TO THE PRESIDENT

RANK	SALARY
1	55,656
2	48,648
3	42,330
4	41,894
5	33,750
6	32,658
7	29,150
8	24,100
AVERAGE ALL	38,523

ADMINISTRATIVE OPERATIONS OFFICERS: DIRECTOR OF FACILITIES PLANNING

RANK	SALARY
1	58,000
2	50,290
3	45,150
4	45,000
5	39,600
AVERAGE ALL	47,608

ADMINISTRATIVE OPERATIONS OFFICERS: DIRECTOR OF PHYSICAL PLANT

RANK	SALARY
1	60,800
2	60,588
3	55,000
4	52,430
5	50,880
6	50,800
7	49,500
8	48,750
9	45,760
10	42,000
11	42,000
12	41,705
AVERAGE ALL	50,018

ADMINISTRATIVE OPERATIONS OFFICERS: DIRECTOR OF PUBLIC SAFETY

RANK	SALARY
1	41,500
2	40,710
3	36,163
4	31,647
5	30,660
6	28,656
7	25,300
AVERAGE ALL	33,522

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF PUBLIC RELATIONS AND/OR INFORMATION

RANK	SALARY
1	60,250
2	56,100
3	46,950
4	44,387
5	41,000
6	40,000
7	39,448
8	22,500
AVERAGE ALL	43,829

PUBLIC RELATIONS & DEVELOPMENT: VICE PRESIDENT FOR UNIVERSITY RELATIONS

RANK	SALARY
1	58,000
2	54,500
3	52,750
4	39,000
AVERAGE ALL	51,063

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF UNIVERSITY RELATIONS

RANK	SALARY
1	56,200
2	54,744
3	53,500
4	51,300
5	47,400
AVERAGE ALL	52,629

PUBLIC RELATIONS & DEVELOPMENT: VICE PRESIDENT FOR DEVELOPMENT

RANK	SALARY
1	(75,480)
2	70,000
3	55,000
AVERAGE ALL	66,827

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF DEVELOPMENT

RANK	SALARY
1	74,600
2	56,350
3	51,000
4	51,000
5	47,000
6	42,000
7	35,000
8	26,834
AVERAGE ALL	47,998

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF ALUMNI SERVICES

RANK	SALARY
1	58,498
2	50,338
3	49,500
4	44,000
5	28,500
6	27,950
7	27,300
8	27,300
AVERAGE ALL	38,973

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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
PAID 1985-86

TABLE II (Continued)
—KANSAS CITY REGION—

RESEARCH OFFICERS:
VICE PRESIDENT FOR RESEARCH AND GRADUATE DEAN

RANK	SALARY
1	(84,000)
2	82,110
3	68,500
AVERAGE ALL	78,203

RESEARCH OFFICERS:
DIRECTOR OF RESEARCH (CONTRACTS AND GRANTS)

RANK	SALARY
1	53,000
2	51,030
3	44,580
4	35,976
5	33,318
6	27,021
7	25,200
AVERAGE ALL	38,589

RESEARCH OFFICERS:
DIRECTOR OF INSTITUTIONAL RESEARCH

RANK	SALARY
1	65,616
2	56,825
3	51,475
4	48,600
5	41,900
6	29,220
7	32,801
8	24,650
AVERAGE ALL	45,088

DEANS (DIRECTORS):
AGRICULTURE

RANK	SALARY
1	82,008
2	78,756
3	73,200
4	69,300
AVERAGE ALL	78,113

DEANS (DIRECTORS):
ARCHITECTURE/ENVIRONMENTAL DESIGN

RANK	SALARY
1	70,116
2	68,000
3	62,000
4	61,200
AVERAGE ALL	65,329

DEANS (DIRECTORS):
ARTS AND SCIENCES

RANK	SALARY
1	81,900
2	78,750
3	75,800
4	73,650
5	72,000
6	70,320
7	64,700
8	62,500
9	61,800
10	61,190
11	48,567
AVERAGE ALL	68,289

DEANS (DIRECTORS):
BUSINESS/INDUSTRIAL MANAGEMENT

RANK	SALARY
1	87,000
2	78,729
3	72,000
4	70,400
5	69,048
6	69,010
7	66,147
8	63,340
9	63,330
10	63,200
11	61,020
AVERAGE ALL	69,041

DEANS (DIRECTORS):
CONTINUING EDUCATION (EXTENSION)

RANK	SALARY
1	75,500
2	72,000
3	69,360
4	57,260
5	56,800
6	56,244
7	55,100
8	54,745
9	50,444
10	50,400
11	48,567
12	48,150
13	46,110
AVERAGE ALL	56,975

DEANS (DIRECTORS):
EDUCATION

RANK	SALARY
1	73,500
2	72,000
3	69,048
4	67,650
5	64,000
6	63,109
7	62,430
8	62,000
9	60,500
10	54,223
11	48,567
AVERAGE ALL	63,366

DEANS (DIRECTORS):
ENGINEERING

RANK	SALARY
1	88,600
2	80,900
3	77,000
4	71,364
5	66,200
6	67,000
AVERAGE ALL	79,014

TABLE II (Continued)
—KANSAS CITY REGION—

DEANS (DIRECTORS): FINE ARTS

RANK	SALARY
1	$4,050
2	$1,000
3	$5,550
AVERAGE ALL	$0,200

DEANS (DIRECTORS): GRADUATE

RANK	SALARY
1	$8,400
2	$5,832
3	$3,877
4	$3,840
5	$9,900
6	$9,675
7	$7,800
8	$1,250
9	$8,087
AVERAGE ALL	$9,891

DEANS (DIRECTORS): HOME ECONOMICS

RANK	SALARY
1	$0,900
2	$4,400
3	$2,000
4	$0,700
AVERAGE ALL	$9,792

DEANS (DIRECTORS): JOURNALISM/ COMMUNICATIONS

RANK	SALARY
1	$3,700
2	$0,000
3	$0,000
AVERAGE ALL	$0,007

DEANS (DIRECTORS): LAW

RANK	SALARY
1	$0,350
2	$4,250
3	$1,620
4	$1,500
5	$8,550
AVERAGE ALL	$3,254

DEANS (DIRECTORS): MEDICINE

RANK	SALARY
1	$70,000
2	$0,000
3	$8,169
AVERAGE ALL	$12,730

DEANS (DIRECTORS): NURSING

RANK	SALARY
1	$4,000
2	$3,360
3	$4,422
4	$3,023
AVERAGE ALL	$1,752

DEANS (DIRECTORS): PHARMACY

RANK	SALARY
1	$4,000
2	$0,500
3	$5,089
AVERAGE ALL	$9,090

DEANS (DIRECTORS): VETERINARY MEDICINE

RANK	SALARY
1	$5,450
2	$4,750
3	$3,750
AVERAGE ALL	$4,652

TABLE II (Continued)

A RANK-ORDER DISTRIBUTION OF TWELVE-MONTH ADMINISTRATIVE SALARIES PAID AMONG ONE HUNDRED FIFTY-SIX UNIVERSITIES IN FORTY-NINE STATES BY EQUAL EMPLOYMENT OPPORTUNITY REGIONS
-NEW YORK AND BOSTON REGIONS-

For the purposes of this survey, these regions have been combined into one. The New York and Boston Regions as defined by the Equal Employment Opportunity Commission include the states of Connecticut, Maine, Massachusetts, New Hampshire, New Jersey, New York, Rhode Island, and Vermont. Puerto Rico and the Virgin Islands are also included in these regions but they are not included in this survey. The sixteen participating universities from these combined regions are as follows:

City University of New York
Graduate School and University Center
CUNY - Herbert H. Lehman College
New Jersey Institute of Technology
Rutgers, The State University - Newark
Rutgers, The State University - New Brunswick
State University of New York - Albany
State University of New York - Binghamton
State University of New York - Buffalo
State University of New York - Stony Brook
University of Connecticut
University of Lowell
University of Maine at Orono
University of Massachusetts
University of New Hampshire
University of Rhode Island
University of Vermont

TABLE II (Continued)
—NEW YORK AND BOSTON REGION—

PRESIDENT OF A SINGLE UNIT INSTITUTION

RANK	SALARY
1	95,000
2	95,000
3	93,279
4	83,000
5	82,824
6	80,000
7	79,060
8	79,060
9	79,060
10	79,060
11	78,043
12	75,500
13	74,500
14	74,200

AVERAGE ALL 81,970

ACADEMIC OFFICERS:
ACADEMIC VICE PRESIDENT/
VICE CHANCELLOR

RANK	SALARY
1	89,100
2	82,900
3	77,479
4	77,372
5	75,600
6	(72,100)
7	72,000
8	70,800
9	70,500
10	68,000
11	60,942

AVERAGE ALL 74,181

ACADEMIC OFFICERS:
PROVOST

RANK	SALARY
1	84,284
2	77,479
3	76,001
4	74,524
5	68,503

AVERAGE ALL 76,167

ACADEMIC OFFICERS:
DIRECTOR OF LIBRARIES

RANK	SALARY
1	76,576
2	66,747
3	66,000
4	(65,000)
5	63,738
6	62,944
7	61,662
8	59,827
9	56,000
10	54,726
11	53,615
12	53,404
13	48,041
14	46,500
15	39,000

AVERAGE ALL 58,531

ACADEMIC OFFICERS:
DIRECTOR OF AFFIRMATIVE
ACTION PROGRAM

RANK	SALARY
1	56,850
2	50,175
3	55,640
4	53,332
5	(48,952)
6	48,536
7	48,322
8	46,236
9	42,692
10	42,064
11	41,924
12	38,432
13	29,308
14	28,400

AVERAGE ALL 45,611

ACADEMIC OFFICERS:
DIRECTOR OF COMPUTING
SERVICES

RANK	SALARY
1	71,420
2	68,040
3	69,000
4	64,323
5	(62,011)
6	61,003
7	61,239
8	58,700
9	58,240
10	54,500
11	54,000
12	52,600
13	50,100
14	43,500

AVERAGE ALL 58,724

BUSINESS OR FISCAL OFFICERS:
VICE PRESIDENT FOR
BUSINESS

RANK	SALARY
1	88,000
2	79,644
3	75,600
4	75,600
5	75,542
6	74,107
7	72,000
8	68,503
9	68,000
10	67,100
11	66,400
12	65,000
13	60,700

AVERAGE ALL 72,021

BUSINESS OR FISCAL OFFICERS:
CONTROLLER

RANK	SALARY
1	74,580
2	70,114
3	67,092
4	63,819
5	(59,091)
6	58,800
7	54,600
8	52,296
9	52,000
10	48,500
11	48,000

AVERAGE ALL 58,988

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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
PAID 1985-86

TABLE II (Continued)
—NEW YORK AND BOSTON REGION—

BUSINESS OR FISCAL OFFICERS:
BUSINESS MANAGER

RANK	SALARY
1	67,736
2	59,827
3	52,701
4	48,033
5	45,236
6	44,700
7	39,440

AVERAGE ALL 51,096

BUSINESS OR FISCAL OFFICERS:
INTERNAL AUDITOR

RANK	SALARY
1	48,135
2	47,210
3	(46,791)
4	44,643
5	42,371
6	38,210
7	37,200
8	30,800
9	29,581

AVERAGE ALL 40,571

BUSINESS OR FISCAL OFFICERS:
BUDGET OFFICER

RANK	SALARY
1	(65,626)
2	61,512
3	54,431
4	53,134
5	53,000
6	52,388
7	51,589
8	46,418
9	44,655
10	42,956
11	41,300
12	40,000
13	30,500

AVERAGE ALL 49,041

BUSINESS OR FISCAL OFFICERS:
DIRECTOR OF PERSONNEL

RANK	SALARY
1	62,138
2	55,158
3	54,967
4	53,815
5	53,575
6	53,481
7	53,000
8	50,500
9	48,300
10	48,033
11	47,232
12	43,175
13	42,500
14	41,974
15	32,089
16	(29,940)

AVERAGE ALL 47,867

STUDENT AFFAIRS OFFICERS:
VICE PRESIDENT FOR STUDENT
AFFAIRS(SERVICES)

RANK	SALARY
1	78,999
2	72,800
3	70,766
4	68,200
5	65,537
6	62,370
7	62,250
8	60,900
9	55,400
10	47,908

AVERAGE ALL 64,433

STUDENT AFFAIRS OFFICERS:
DEAN OF STUDENT AFFAIRS

RANK	SALARY
1	66,400
2	63,504
3	55,000
4	54,070
5	54,000
6	53,575
7	45,020
8	38,650
9	36,225

AVERAGE ALL 51,827

STUDENT AFFAIRS OFFICERS:
DEAN OF INTERNATIONAL
STUDENTS

RANK	SALARY
1	74,821
2	57,089
3	42,783

AVERAGE ALL 56,231

STUDENT AFFAIRS OFFICERS:
DIRECTOR OF ADMISSIONS

RANK	SALARY
1	(53,575)
2	53,000
3	52,363
4	52,064
5	51,000
6	50,000
7	49,900
8	49,140
9	48,340
10	47,860
11	45,695
12	45,036
13	43,000
14	41,587
15	30,500

AVERAGE ALL 47,552

STUDENT AFFAIRS OFFICERS:
REGISTRAR

RANK	SALARY
1	55,156
2	(53,575)
3	(49,450)
4	49,000
5	48,300
6	44,985
7	43,475
8	43,457
9	43,345
10	43,000
11	41,191
12	39,016
13	38,622
14	36,463
15	28,000

AVERAGE ALL 43,802

UNIVERSITY OF ARKANSAS
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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
PAID 1985-86

TABLE II (Continued)
—NEW YORK AND BOSTON REGION—

STUDENT AFFAIRS OFFICERS:
DIRECTOR OF FINANCIAL
AID

RANK	SALARY
1	59,827
2	(53,379)
3	47,699
4	46,240
5	43,233
6	43,000
7	42,420
8	41,766
9	40,000
10	39,737
11	34,963
12	37,878
13	37,080
14	36,299
15	21,361
AVERAGE ALL	42,076

STUDENT AFFAIRS OFFICERS:
DIRECTOR OF HOUSING

RANK	SALARY
1	56,283
2	55,300
3	51,019
4	45,129
5	44,299
6	43,767
7	42,734
8	41,287
9	40,868
10	37,711
11	35,469
12	35,441
AVERAGE ALL	44,399

STUDENT AFFAIRS OFFICERS:
DIRECTOR OF STUDENT
HEALTH CENTER

RANK	SALARY
1	92,423
2	79,311
3	69,423
4	65,286
5	(64,423)
6	61,180
7	57,978
8	53,793
9	42,342
10	36,987
11	34,000
AVERAGE ALL	59,332

ADMINISTRATIVE OPERATIONS
OFFICERS: EXECUTIVE
VICE PRESIDENT

RANK	SALARY
1	92,798
2	(83,000)
3	71,960
4	67,897
AVERAGE ALL	78,989

ADMINISTRATIVE OPERATIONS
OFFICERS: ADMINISTRATIVE
VICE PRESIDENT

RANK	SALARY
1	(78,061)
2	75,650
3	73,246
4	53,900
AVERAGE ALL	69,626

ADMINISTRATIVE OPERATIONS
OFFICERS:
LEGAL COUNSEL

RANK	SALARY
1	62,500
2	56,000
3	56,344
4	43,000
5	36,249
AVERAGE ALL	51,079

ADMINISTRATIVE OPERATIONS
OFFICERS: ASSISTANT
TO THE PRESIDENT

RANK	SALARY
1	79,827
2	78,461
3	74,300
4	70,419
5	57,561
6	(55,066)
7	53,000
8	50,678
9	48,312
10	47,063
11	43,603
12	43,400
13	43,000
14	25,440
AVERAGE ALL	49,663

ADMINISTRATIVE OPERATIONS
OFFICERS: DIRECTOR OF
FACILITIES PLANNING

RANK	SALARY
1	63,716
2	(63,593)
3	55,529
4	53,500
5	44,750
6	43,333
7	31,700
AVERAGE ALL	50,054

ADMINISTRATIVE OPERATIONS
OFFICERS: DIRECTOR OF
PHYSICAL PLANT

RANK	SALARY
1	(62,593)
2	60,277
3	59,112
4	55,673
5	55,190
6	54,000
7	53,827
8	52,879
9	49,680
10	48,829
11	47,000
12	46,546
13	43,944
14	40,000
15	37,030
16	25,871
AVERAGE ALL	50,193

ADMINISTRATIVE OPERATIONS
OFFICERS: DIRECTOR OF
PUBLIC SAFETY

RANK	SALARY
1	[illegible]
2	[illegible]
3	[illegible]
4	[illegible]
5	[illegible]
6	[illegible]
7	[illegible]
8	[illegible]
9	[illegible]
10	[illegible]
11	[illegible]
12	[illegible]
13	[illegible]
14	[illegible]
AVERAGE ALL	[illegible]

TABLE II (Continued)
—NEW YORK AND BOSTON REGION—

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF PUBLIC RELATIONS AND/OR INFORMATION

RANK	SALARY
1	$9,827
2	$9,051
3	$8,862
4	$3,842
5	$6,35C
6	$6,699
7	$4,70C
8	$8,709
9	$8,00C
10	$6,45C
11	$3,50C
AVERAGE ALL	$7,181

PUBLIC RELATIONS & DEVELOPMENT: VICE PRESIDENT FOR UNIVERSITY RELATIONS

RANK	SALARY
1	(76,599)
2	73,781
3	$2,349
4	$6,20C
AVERAGE ALL	$7,232

PUBLIC RELATIONS & DEVELOPMENT: VICE PRESIDENT FOR DEVELOPMENT

RANK	SALARY
1	(76,599)
2	76,201
3	75,00C
4	$3,80C
AVERAGE ALL	$7,90C

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF DEVELOPMENT

RANK	SALARY
1	77,500
2	$2,051
3	$0,937
4	47,70C
5	44,294
6	4C,2CC
AVERAGE ALL	$2,114

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF ALUMNI SERVICES

RANK	SALARY
1	47,078
2	45,347
3	44,690
4	41,70C
5	39,69C
6	37,726
7	35,80C
8	35,00C
9	34,112
10	33,00C
11	32,00C
12	22,40C
13	2C,000
AVERAGE ALL	$6,042

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF AGRICULTURAL EXTENSION

RANK	SALARY
1	$2,011
2	$0,337
3	57,249
4	53,30C
5	52,090
AVERAGE ALL	56,997

RESEARCH OFFICERS: VICE PRESIDENT FOR RESEARCH (CONTRACTS AND GRANTS)

RANK	SALARY
1	70,321
2	$9,675
3	$9,50C
4	$8,00C
5	$5,772
6	$3,969
AVERAGE ALL	$7,873

RESEARCH OFFICERS: VICE PRESIDENT FOR RESEARCH AND GRADUATE DEAN

RANK	SALARY
1	85,663
2	$3,93$
3	50,37$
AVERAGE ALL	$6,65$

RESEARCH OFFICERS: DIRECTOR OF RESEARCH (CONTRACTS AND GRANTS)

RANK	SALARY
1	$5,537
2	57,364
3	53,249
4	51,657
5	48,51C
6	47,911
7	47,70C
8	41,40C
9	41,36$
10	41,00C
11	37,157
12	35,34C
AVERAGE ALL	47,349

RESEARCH OFFICERS: DIRECTOR OF INSTITUTIONAL RESEARCH

RANK	SALARY
1	59,00C
2	57,557
3	52,543
4	48,592
5	45,36C
6	45,209
7	44,946
8	42,60C
9	42,180
10	42,00C
11	41,40C
12	36,249
13	34,451
AVERAGE ALL	45,545

DEANS (DIRECTORS): AGRICULTURE

RANK	SALARY
1	$C,00C
2	77,888
3	74,90C
4	$7,651
5	$7,00C
6	55,00C
7	$2,649
AVERAGE ALL	$7,87C

UNIVERSITY OF ARKANSAS
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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
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TABLE II (Continued)
—NEW YORK AND BOSTON REGION—

DEANS (DIRECTORS):
ARTS AND SCIENCES

RANK	SALARY
1	77,200
2	75,600
3	74,242
4	71,595
5	69,000
6	61,525
7	60,700
8	59,125
9	58,664
AVERAGE ALL	67,512

DEANS (DIRECTORS):
BUSINESS/INDUSTRIAL
MANAGEMENT

RANK	SALARY
1	86,325
2	84,263
3	79,500
4	78,216
5	71,668
6	66,500
7	66,210
8	65,000
9	62,370
10	61,610
11	53,894
AVERAGE ALL	70,505

DEANS (DIRECTORS):
CONTINUING EDUCATION
(EXTENSION)

RANK	SALARY
1	64,887
2	62,462
3	62,049
4	58,100
5	53,000
6	51,800
7	50,244
8	48,446
9	44,190
10	28,413
AVERAGE ALL	52,359

DEANS (DIRECTORS):
EDUCATION

RANK	SALARY
1	74,149
2	71,748
3	71,008
4	67,560
5	66,600
6	64,339
7	58,620
8	50,631
AVERAGE ALL	65,574

DEANS (DIRECTORS):
ENGINEERING

RANK	SALARY
1	92,171
2	80,000
3	79,667
4	77,600
5	77,539
6	74,844
7	71,600
8	71,231
9	71,100
10	62,000
11	60,000
12	60,000
AVERAGE ALL	73,146

DEANS (DIRECTORS):
FINE ARTS

RANK	SALARY
1	73,588
2	71,742
3	63,000
4	60,516
5	50,846
AVERAGE ALL	63,938

DEANS (DIRECTORS):
GRADUATE

RANK	SALARY
1	65,772
2	64,729
3	62,900
4	61,830
5	61,500
6	60,215
7	60,000
8	56,661
AVERAGE ALL	61,951

DEANS (DIRECTORS):
HEALTH/PHYS EDUCATION/
RECREATION

RANK	SALARY
1	63,800
2	59,579
3	58,292
4	56,710
5	50,198
AVERAGE ALL	57,716

DEANS (DIRECTORS):
LAW

RANK	SALARY
1	91,400
2	85,233
3	71,800
AVERAGE ALL	82,811

DEANS (DIRECTORS):
LIBERAL ARTS

RANK	SALARY
1	62,500
2	60,540
3	57,557
AVERAGE ALL	60,199

DEANS (DIRECTORS):
MEDICINE

RANK	SALARY
1	132,027
2	114,000
3	104,685
4	85,064
5	77,500
AVERAGE ALL	102,655

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TABLE II (Continued)
—NEW YORK AND BOSTON REGION—

DEANS (DIRECTORS):
NURSING

RANK	SALARY
1	72,182
2	69,468
3	68,162
4	62,280
5	59,400
6	58,972
7	55,650

AVERAGE ALL 63,731

DEANS (DIRECTORS):
PHARMACY

RANK	SALARY
1	75,471
2	69,700
3	67,473
4	64,647

AVERAGE ALL 69,323

DEANS (DIRECTORS):
SCIENCE/TECHNOLOGY

RANK	SALARY
1	76,723
2	71,748
3	57,557
4	53,000

AVERAGE ALL 64,757

DEANS (DIRECTORS):
SOCIAL AND BEHAVIORAL SCIENCES

RANK	SALARY
1	75,904
2	75,516
3	75,100
4	71,746
5	46,846

AVERAGE ALL 69,023

DEANS (DIRECTORS):
SOCIAL WORK

RANK	SALARY
1	71,668
2	70,550
3	69,048
4	68,199
5	66,000

AVERAGE ALL 69,493

DEANS (DIRECTORS):
UNIVERSITY COLLEGE/
GENERAL COLLEGE

RANK	SALARY
1	63,201
2	56,700
3	51,678
4	51,374

AVERAGE ALL 55,738

TABLE II (Continued)

A RANK-ORDER DISTRIBUTION OF TWELVE-MONTH ADMINISTRATIVE SALARIES PAID AMONG ONE HUNDRED FIFTY-SIX UNIVERSITIES IN FORTY-NINE STATES BY EQUAL EMPLOYMENT OPPORTUNITY REGIONS
-PHILADELPHIA REGION-

The Philadelphia Region as defined by the Equal Employment Opportunity Commission includes the states of Delaware, Maryland, Pennsylvania, Virginia, and West Virginia as well as the District of Columbia. For purposes of this survey, the District of Columbia is not included. The thirteen participating universities from this region are as follows:

College of William and Mary
Indiana University of Pennsylvania
Morgan State University
Old Dominion University
Temple University
University of Delaware
University of Maryland-Baltimore
University of Maryland Baltimore County
University of Maryland at College Park
University of Virginia
Virginia Commonwealth University
Virginia Polytechnic Institute and State University
West Virginia University

TABLE II (Continued)
—PHILADELPHIA REGION—

PRESIDENT OF A SINGLE UNIT INSTITUTION

RANK	SALARY
1	144,000
2	118,800
3	110,000
4	101,000
5	92,400
6	92,000
7	87,500
8	78,215
9	75,499
10	73,295
11	72,252
12	58,500

AVERAGE ALL 91,955

ACADEMIC OFFICERS: ACADEMIC VICE PRESIDENT/ VICE CHANCELLOR

RANK	SALARY
1	137,000
2	(91,200)
3	90,000
4	(88,000)
5	80,500
6	77,640
7	77,400
8	74,300
9	65,627
10	(51,534)

AVERAGE ALL 83,320

ACADEMIC OFFICERS: PROVOST

RANK	SALARY
1	91,900
2	(91,200)
3	88,000
4	(88,000)
5	75,350
6	73,500
7	(51,534)

AVERAGE ALL 79,926

ACADEMIC OFFICERS: DIRECTOR OF LIBRARIES

RANK	SALARY
1	69,900
2	66,727
3	65,000
4	63,000
5	56,000
6	55,800
7	55,356
8	53,000
9	49,500
10	48,375
11	43,012
12	38,980

AVERAGE ALL 55,554

ACADEMIC OFFICERS: DIRECTOR OF AFFIRMATIVE ACTION PROGRAM

RANK	SALARY
1	47,500
2	45,384
3	42,500
4	41,200
5	39,250
6	37,361
7	37,000
8	36,400
9	34,500
10	31,900
11	29,897
12	27,951

AVERAGE ALL 37,570

ACADEMIC OFFICERS: DIRECTOR OF COMPUTING SERVICES

RANK	SALARY
1	74,000
2	70,000
3	67,500
4	66,000
5	65,112
6	63,607
7	58,000
8	56,000
9	55,500
10	55,000
11	52,300
12	49,500
13	41,232
14	33,135

AVERAGE ALL 57,635

BUSINESS OR FISCAL OFFICERS: VICE PRESIDENT FOR BUSINESS

RANK	SALARY
1	118,000
2	(90,000)
3	79,000
4	78,000
5	66,500
6	63,552
7	63,000
8	58,700
9	58,200
10	56,978
11	47,783

AVERAGE ALL 71,065

BUSINESS OR FISCAL OFFICERS: CONTROLLER

RANK	SALARY
1	58,874
2	55,000
3	52,500
4	52,464
5	51,360
6	50,004
7	48,465
8	46,800
9	41,533
10	40,633
11	39,058
12	32,716
13	31,883

AVERAGE ALL 46,268

BUSINESS OR FISCAL OFFICERS: TREASURER

RANK	SALARY
1	73,000
2	56,000
3	34,178

AVERAGE ALL 55,059

BUSINESS OR FISCAL OFFICERS: BUSINESS MANAGER

RANK	SALARY
1	44,400
2	35,000
3	28,591

AVERAGE ALL 35,997

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TABLE II (Continued)
—PHILADELPHIA REGION—

BUSINESS OR FISCAL OFFICERS:
INTERNAL AUDITOR

RANK	SALARY
1	56,000
2	53,000
3	44,643
4	39,058
5	37,044
6	36,614
7	35,730
8	33,069
9	31,254
10	19,736
AVERAGE ALL	38,615

BUSINESS OR FISCAL OFFICERS:
BUDGET OFFICER

RANK	SALARY
1	55,590
2	53,000
3	49,159
4	47,830
5	47,050
6	44,900
7	44,303
8	44,000
9	42,000
10	38,500
11	37,361
AVERAGE ALL	45,790

BUSINESS OR FISCAL OFFICERS:
DIRECTOR OF PERSONNEL

RANK	SALARY
1	75,600
2	61,400
3	59,956
4	55,540
5	55,100
6	51,750
7	43,715
8	41,880
9	37,500
10	37,361
11	33,135
12	29,223
AVERAGE ALL	48,513

STUDENT AFFAIRS OFFICERS:
VICE PRESIDENT FOR STUDENT AFFAIRS(SERVICES)

RANK	SALARY
1	70,000
2	66,800
3	67,400
4	62,400
5	62,100
6	62,000
7	60,000
8	58,000
9	53,753
10	53,594
11	52,365
AVERAGE ALL	60,949

STUDENT AFFAIRS OFFICERS:
DEAN OF STUDENT AFFAIRS

RANK	SALARY
1	53,400
2	49,500
3	47,250
4	44,820
5	44,000
6	42,755
7	41,500
8	39,045
AVERAGE ALL	45,264

STUDENT AFFAIRS OFFICERS:
DEAN OF INTERNATIONAL STUDENTS

RANK	SALARY
1	35,950
2	29,760
3	27,969
4	27,800
5	21,000
AVERAGE ALL	32,496

STUDENT AFFAIRS OFFICERS:
DIRECTOR OF ADMISSIONS

RANK	SALARY
1	57,768
2	49,000
3	47,000
4	46,000
5	44,700
6	44,380
7	44,100
8	43,012
9	42,932
10	34,086
11	28,248
AVERAGE ALL	43,748

STUDENT AFFAIRS OFFICERS:
REGISTRAR

RANK	SALARY
1	51,000
2	49,113
3	48,500
4	42,932
5	42,200
6	40,768
7	40,500
8	39,000
9	38,517
10	36,200
11	34,633
12	34,086
AVERAGE ALL	41,454

STUDENT AFFAIRS OFFICERS:
DIRECTOR OF FINANCIAL AID

RANK	SALARY
1	48,000
2	48,000
3	47,200
4	46,004
5	45,100
6	40,490
7	38,591
8	37,980
9	37,100
10	36,091
11	35,782
12	34,086
13	30,400
AVERAGE ALL	40,371

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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
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TABLE II (Continued)
—PHILADELPHIA REGION—

STUDENT AFFAIRS OFFICERS:
DIRECTOR OF HOUSING

RANK	SALARY
1	52,500
2	47,000
3	43,968
4	42,200
5	36,486
6	35,000
7	34,637
8	34,256
9	33,428
10	31,254
11	30,390
12	28,591

AVERAGE ALL 37,473

STUDENT AFFAIRS OFFICERS:
DIRECTOR OF STUDENT
HEALTH CENTER

RANK	SALARY
1	79,000
2	78,251
3	76,750
4	70,270
5	65,100
6	63,760
7	63,581
8	54,695
9	47,420
10	39,598
11	35,420

AVERAGE ALL 61,259

ADMINISTRATIVE OPERATIONS
OFFICERS: ADMINISTRATIVE
VICE PRESIDENT

RANK	SALARY
1	86,500
2	85,000
3	80,500
4	79,300
5	78,566
6	66,588
7	51,155

AVERAGE ALL 75,373

ADMINISTRATIVE OPERATIONS
OFFICERS: VICE PRES FOR
PLANNING AND BUDGETING

RANK	SALARY
1	65,879
2	59,000
3	53,753

AVERAGE ALL 59,544

ADMINISTRATIVE OPERATIONS
OFFICERS:
LEGAL COUNSEL

RANK	SALARY
1	82,500
2	74,200
3	61,000
4	57,300
5	54,936
6	52,000
7	47,300
8	33,984

AVERAGE ALL 57,903

ADMINISTRATIVE OPERATIONS
OFFICERS: ASSISTANT
TO THE PRESIDENT

RANK	SALARY
1	64,000
2	60,000
3	58,500
4	54,000
5	47,500
6	45,000
7	44,700
8	41,600
9	34,875
10	25,916

AVERAGE ALL 47,609

ADMINISTRATIVE OPERATIONS
OFFICERS: DIRECTOR OF
FACILITIES PLANNING

RANK	SALARY
1	57,600
2	55,550
3	50,000
4	49,000
5	48,731
6	44,000
7	43,200
8	35,500
9	34,178
10	33,135

AVERAGE ALL 45,089

ADMINISTRATIVE OPERATIONS
OFFICERS: DIRECTOR OF
PHYSICAL PLANT

RANK	SALARY
1	69,810
2	68,402
3	65,985
4	57,000
5	46,800
6	46,500
7	43,200
8	37,402
9	37,361
10	36,817
11	35,730

AVERAGE ALL 49,546

ADMINISTRATIVE OPERATIONS
OFFICERS: DIRECTOR OF
PUBLIC SAFETY

RANK	SALARY
1	61,000
2	53,200
3	49,740
4	48,044
5	41,040
6	40,545
7	34,150
8	32,200
9	31,638
10	31,254
11	30,108
12	27,352

AVERAGE ALL 40,023

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OFFICE OF INSTITUTIONAL RESEARCH
RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
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TABLE II (Continued)
—PHILADELPHIA REGION—

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF PUBLIC RELATIONS AND/OR INFORMATION

RANK	SALARY
1	(61,218)
2	51,000
3	45,732
4	44,460
5	37,361
6	36,833
7	31,197

AVERAGE ALL 43,972

PUBLIC RELATIONS & DEVELOPMENT: VICE PRESIDENT FOR UNIVERSITY RELATIONS

RANK	SALARY
1	69,120
2	62,200
3	(56,710)

AVERAGE ALL 62,677

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF UNIVERSITY RELATIONS

RANK	SALARY
1	(61,218)
2	54,200
3	(50,600)
4	50,000
5	49,434
6	49,113
7	47,500
8	47,100
9	41,615
10	28,000

AVERAGE ALL 47,878

PUBLIC RELATIONS & DEVELOPMENT: VICE PRESIDENT FOR DEVELOPMENT

RANK	SALARY
1	83,500
2	80,000
3	75,900
4	(56,710)

AVERAGE ALL 74,028

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF DEVELOPMENT

RANK	SALARY
1	(61,218)
2	60,000
3	60,000
4	51,500
5	(50,600)
6	49,500
7	42,600
8	42,500
9	30,751

AVERAGE ALL 49,852

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF ALUMNI SERVICES

RANK	SALARY
1	45,000
2	40,250
3	38,500
4	35,580
5	33,061
6	22,842

AVERAGE ALL 35,872

RESEARCH OFFICERS: DIRECTOR OF RESEARCH (CONTRACTS AND GRANTS)

RANK	SALARY
1	68,400
2	64,000
3	53,002
4	52,300
5	39,960
6	39,570
7	39,056
8	37,111

AVERAGE ALL 49,175

RESEARCH OFFICERS: DIRECTOR OF INSTITUTIONAL RESEARCH

RANK	SALARY
1	66,000
2	49,000
3	48,000
4	47,000
5	43,548
6	40,500
7	40,087
8	35,490

AVERAGE ALL 46,203

DEANS (DIRECTORS): AGRICULTURE

RANK	SALARY
1	80,000
2	69,541
3	65,400
4	63,400

AVERAGE ALL 70,585

DEANS (DIRECTORS): ARCHITECTURE/ENVIRONMENTAL DESIGN

RANK	SALARY
1	82,000
2	72,500
3	69,600

AVERAGE ALL 74,700

DEANS (DIRECTORS): ARTS AND SCIENCES

RANK	SALARY
1	90,000
2	81,000
3	74,700
4	66,501
5	65,900
6	65,600
7	65,400
8	57,696
9	51,500

AVERAGE ALL 68,700

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PAID 1985-86

TABLE II (Continued)
—PHILADELPHIA REGION—

DEANS (DIRECTORS):
BUSINESS/INDUSTRIAL MANAGEMENT

RANK	SALARY
1	$5,100
2	$0,500
3	77,872
4	72,300
5	71,100
6	71,000
7	71,000
8	$5,300
9	$8,600
10	53,757
11	48,781

AVERAGE ALL $8,665

DEANS (DIRECTORS):
CONTINUING EDUCATION (EXTENSION)

RANK	SALARY
1	$4,000
2	$1,000
3	59,844
4	59,100
5	45,769
6	37,500

AVERAGE ALL 54,536

DEANS (DIRECTORS):
DENTISTRY

RANK	SALARY
1	93,120
2	92,000
3	85,000
4	$0,000

AVERAGE ALL 87,530

DEANS (DIRECTORS):
EDUCATION

RANK	SALARY
1	$5,800
2	75,500
3	70,000
4	$9,500
5	$5,000
6	$2,300
7	$6,311
8	52,119
9	48,781
10	47,500

AVERAGE ALL $3,281

DEANS (DIRECTORS):
ENGINEERING

RANK	SALARY
1	91,000
2	91,000
3	$3,000
4	77,868
5	77,500
6	73,000
7	$7,410
8	56,500

AVERAGE ALL 77,160

DEANS (DIRECTORS):
FINE ARTS

RANK	SALARY
1	79,000
2	$4,400
3	58,704
4	48,781

AVERAGE ALL $1,721

DEANS (DIRECTORS):
GRADUATE

RANK	SALARY
1	$5,100
2	$0,442
3	78,000
4	$7,200
5	$5,800
6	$2,000
7	56,421
8	55,600

AVERAGE ALL $8,820

DEANS (DIRECTORS):
HEALTH/PHYS EDUCATION/ RECREATION

RANK	SALARY
1	$8,750
2	$7,000
3	55,691
4	54,500
5	43,012

AVERAGE ALL 57,791

DEANS (DIRECTORS):
HEALTH PROFESSIONS

RANK	SALARY
1	77,000
2	$3,685
3	57,500

AVERAGE ALL $6,062

DEANS (DIRECTORS):
HOME ECONOMICS

RANK	SALARY
1	74,000
2	$7,000
3	56,250
4	43,012

AVERAGE ALL $0,066

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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
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TABLE II (Continued)
—PHILADELPHIA REGION—

DEANS (DIRECTORS): JOURNALISM/ COMMUNICATIONS

RANK	SALARY
1	75,200
2	65,000
3	58,392
AVERAGE ALL	66,197

DEANS (DIRECTORS): NURSING

RANK	SALARY
1	82,000
2	73,000
3	67,555
4	62,700
5	57,132
AVERAGE ALL	68,477

DEANS (DIRECTORS): UNIVERSITY COLLEGE/ GENERAL COLLEGE

RANK	SALARY
1	62,500
2	59,400
3	57,200
AVERAGE ALL	59,700

DEANS (DIRECTORS): LAW

RANK	SALARY
1	107,400
2	87,500
3	85,000
4	81,036
5	77,500
AVERAGE ALL	87,687

DEANS (DIRECTORS): PHARMACY

RANK	SALARY
1	78,000
2	73,000
3	62,628
AVERAGE ALL	71,209

DEANS (DIRECTORS): LIBRARY SCIENCE

RANK	SALARY
1	65,000
2	60,000
3	54,500
AVERAGE ALL	59,833

DEANS (DIRECTORS): PUBLIC AFFAIRS

RANK	SALARY
1	77,900
2	66,800
3	52,000
AVERAGE ALL	65,567

DEANS (DIRECTORS): MEDICINE

RANK	SALARY
1	150,000
2	147,600
3	137,000
4	99,500
AVERAGE ALL	133,525

DEANS (DIRECTORS): SOCIAL WORK

RANK	SALARY
1	79,000
2	62,000
3	60,500
4	54,300
AVERAGE ALL	63,950

UNIVERSITY OF ARKANSAS
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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
PAID 1985-86

TABLE II (Continued)

A RANK-ORDER DISTRIBUTION OF TWELVE-MONTH ADMINISTRATIVE SALARIES PAID AMONG ONE HUNDRED FIFTY-SIX UNIVERSITIES IN FORTY-NINE STATES BY EQUAL EMPLOYMENT OPPORTUNITY REGIONS
-SAN FRANCISCO REGION-

The San Francisco Region as defined by the Equal Employment Opportunity Commission includes the states of Arizona, California, Hawaii, and Nevada as well as Guam and Samoa. For purposes of this survey, Guam and Samoa are not included. The eleven participating universities from this region are as follows:

Arizona State University
California State University, Los Angeles
Northern Arizona University
University of Arizona
University of California
University of California, Davis
University of California, Riverside
University of California, Santa Barbara
University of Hawaii at Manoa
University of Nevada, Las Vegas
University of Nevada, Reno

TABLE II (Continued)
—SAN FRANCISCO REGION—

PRESIDENT OF A SINGLE UNIT INSTITUTION

RANK	SALARY
1	112,800
2	105,450
3	100,000
4	98,500
5	98,500
6	92,911
7	92,000
8	87,000
9	85,000
10	75,048
11	74,500
AVERAGE ALL	92,863

ACADEMIC OFFICERS:
ACADEMIC VICE PRESIDENT/
VICE CHANCELLOR

RANK	SALARY
1	(99,100)
2	(97,000)
3	(93,500)
4	91,000
5	81,648
6	80,500
7	71,100
8	68,500
9	68,500
10	62,400
AVERAGE ALL	81,325

ACADEMIC OFFICERS:
DIRECTOR OF LIBRARIES

RANK	SALARY
1	80,000
2	77,600
3	71,500
4	70,900
5	69,100
6	66,084
7	65,002
8	58,200
9	57,000
10	48,193
11	47,700
AVERAGE ALL	64,662

ACADEMIC OFFICERS:
DIRECTOR OF AFFIRMATIVE ACTION PROGRAM

RANK	SALARY
1	54,600
2	52,600
3	47,628
4	45,000
5	37,668
6	36,516
7	36,000
8	35,520
9	35,000
AVERAGE ALL	42,281

ACADEMIC OFFICERS:
DIRECTOR OF COMPUTING SERVICES

RANK	SALARY
1	71,300
2	71,000
3	62,800
4	59,400
5	58,643
6	56,000
7	51,000
8	46,632
AVERAGE ALL	59,597

BUSINESS OR FISCAL OFFICERS:
VICE PRESIDENT FOR BUSINESS

RANK	SALARY
1	(91,600)
2	86,700
3	(80,300)
4	80,000
5	71,900
6	71,500
7	68,500
8	67,000
9	61,200
AVERAGE ALL	75,411

BUSINESS OR FISCAL OFFICERS:
CONTROLLER

RANK	SALARY
1	69,600
2	62,200
3	57,800
4	55,573
5	55,001
6	55,000
7	51,811
8	51,630
AVERAGE ALL	57,327

BUSINESS OR FISCAL OFFICERS:
BUSINESS MANAGER

RANK	SALARY
1	63,000
2	57,600
3	56,500
4	52,200
AVERAGE ALL	57,325

BUSINESS OR FISCAL OFFICERS:
INTERNAL AUDITOR

RANK	SALARY
1	59,500
2	54,300
3	51,500
4	48,400
AVERAGE ALL	53,425

BUSINESS OR FISCAL OFFICERS:
BUDGET OFFICER

RANK	SALARY
1	63,900
2	63,800
3	60,000
4	60,000
5	59,300
6	58,900
7	50,748
8	47,232
9	45,000
10	33,050
AVERAGE ALL	54,193

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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
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TABLE II (Continued)
—SAN FRANCISCO REGION—

BUSINESS OR FISCAL OFFICERS: DIRECTOR OF PERSONNEL

RANK	SALARY
1	73,700
2	69,552
3	67,100
4	63,200
5	59,200
6	57,500
7	52,841
8	50,400
9	48,588
10	44,000
11	43,320
12	39,024
AVERAGE ALL	55,702

STUDENT AFFAIRS OFFICERS: VICE PRESIDENT FOR STUDENT AFFAIRS(SERVICES)

RANK	SALARY
1	87,900
2	85,000
3	83,700
4	72,000
5	69,800
6	67,473
7	63,750
AVERAGE ALL	75,660

STUDENT AFFAIRS OFFICERS: DEAN OF STUDENT AFFAIRS

RANK	SALARY
1	64,788
2	57,500
3	55,000
4	50,028
5	49,404
6	49,000
7	46,416
8	44,368
9	35,719
AVERAGE ALL	50,247

STUDENT AFFAIRS OFFICERS: DEAN OF INTERNATIONAL STUDENTS

RANK	SALARY
1	63,369
2	45,500
3	41,376
4	39,468
5	39,060
6	38,383
7	37,668
8	27,314
9	22,000
AVERAGE ALL	39,349

STUDENT AFFAIRS OFFICERS: DIRECTOR OF ADMISSIONS

RANK	SALARY
1	61,300
2	(59,398)
3	55,344
4	54,000
5	52,800
6	51,000
7	50,300
8	48,000
9	24,965
AVERAGE ALL	51,901

STUDENT AFFAIRS OFFICERS: REGISTRAR

RANK	SALARY
1	(59,398)
2	58,700
3	56,718
4	55,500
5	54,000
6	48,411
7	43,272
8	40,368
9	36,219
10	30,804
AVERAGE ALL	48,339

STUDENT AFFAIRS OFFICERS: DIRECTOR OF FINANCIAL AID

RANK	SALARY
1	55,700
2	53,200
3	50,700
4	50,028
5	49,553
6	48,768
7	48,240
8	43,870
9	43,752
10	36,400
11	32,500
AVERAGE ALL	46,610

STUDENT AFFAIRS OFFICERS: DIRECTOR OF HOUSING

RANK	SALARY
1	65,100
2	56,200
3	52,600
4	50,900
5	48,180
6	47,119
7	43,806
8	40,176
9	38,199
AVERAGE ALL	49,142

STUDENT AFFAIRS OFFICERS: DIRECTOR OF STUDENT HEALTH CENTER

RANK	SALARY
1	86,688
2	84,809
3	83,200
4	81,504
5	80,652
6	72,473
7	71,900
8	64,557
9	57,228
10	25,722
AVERAGE ALL	70,873

ADMINISTRATIVE OPERATIONS. OFFICERS: EXECUTIVE VICE PRESIDENT

RANK	SALARY
1	(99,100)
2	(99,000)
3	(97,000)
4	81,648
5	80,000
AVERAGE ALL	91,350

UNIVERSITY OF ARKANSAS
OFFICE OF INSTITUTIONAL RESEARCH
RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
PAID 1985-86

TABLE II (Continued)
—SAN FRANCISCO REGION—

ADMINISTRATIVE OPERATIONS OFFICERS: ADMINISTRATIVE VICE PRESIDENT

RANK	SALARY
1	(91,600)
2	80,004
3	77,000
4	69,000
AVERAGE ALL	79,401

ADMINISTRATIVE OPERATIONS OFFICERS: VICE PRES FOR PLANNING AND BUDGETING

RANK	SALARY
1	79,300
2	68,000
3	67,200
AVERAGE ALL	71,500

ADMINISTRATIVE OPERATIONS OFFICERS: LEGAL COUNSEL

RANK	SALARY
1	80,000
2	67,000
3	66,500
4	46,000
AVERAGE ALL	64,875

ADMINISTRATIVE OPERATIONS OFFICERS: ASSISTANT TO THE PRESIDENT

RANK	SALARY
1	68,800
2	66,100
3	64,834
4	62,836
5	62,794
6	61,500
7	56,712
8	35,364
9	34,280
AVERAGE ALL	57,024

ADMINISTRATIVE OPERATIONS OFFICERS: DIRECTOR OF FACILITIES PLANNING

RANK	SALARY
1	72,500
2	69,700
3	60,852
4	51,000
5	48,500
6	45,492
7	40,000
AVERAGE ALL	55,435

ADMINISTRATIVE OPERATIONS OFFICERS: DIRECTOR OF PHYSICAL PLANT

RANK	SALARY
1	75,100
2	69,000
3	65,400
4	64,500
5	63,120
6	60,000
7	51,700
8	47,112
9	47,000
10	46,415
AVERAGE ALL	58,935

ADMINISTRATIVE OPERATIONS OFFICERS: DIRECTOR OF PUBLIC SAFETY

RANK	SALARY
1	64,100
2	53,160
3	51,240
4	50,100
5	46,443
6	38,500
7	34,871
8	(34,500)
9	33,132
AVERAGE ALL	45,116

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF PUBLIC RELATIONS AND/OR INFORMATION

RANK	SALARY
1	65,600
2	54,672
3	47,300
4	45,300
5	42,500
6	40,200
7	36,452
8	33,705
AVERAGE ALL	45,716

PUBLIC RELATIONS & DEVELOPMENT: VICE PRESIDENT FOR UNIVERSITY RELATIONS

RANK	SALARY
1	74,300
2	73,000
3	(67,000)
4	55,622
AVERAGE ALL	67,461

PUBLIC RELATIONS & DEVELOPMENT: VICE PRESIDENT FOR DEVELOPMENT

RANK	SALARY
1	81,600
2	70,500
3	(67,000)
4	63,500
5	59,000
AVERAGE ALL	68,320

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF DEVELOPMENT

RANK	SALARY
1	65,881
2	55,200
3	49,700
4	48,800
5	48,192
6	47,728
7	36,225
AVERAGE ALL	50,247

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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
PAID 1985-86

TABLE II (Continued)
—SAN FRANCISCO REGION—

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF ALUMNI SERVICES

RANK	SALARY
1	51,900
2	51,285
3	50,699
4	45,300
5	42,900
6	36,570
7	35,172
AVERAGE ALL	44,832

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF AGRICULTURAL EXTENSION

RANK	SALARY
1	62,760
2	62,280
3	61,800
AVERAGE ALL	62,280

RESEARCH OFFICERS: VICE PRESIDENT FOR RESEARCH (CONTRACTS AND GRANTS)

RANK	SALARY
1	92,100
2	73,000
3	63,600
AVERAGE ALL	76,233

RESEARCH OFFICERS: DIRECTOR OF RESEARCH (CONTRACTS AND GRANTS)

RANK	SALARY
1	50,400
2	50,200
3	48,600
4	43,037
5	27,000
AVERAGE ALL	43,847

RESEARCH OFFICERS: DIRECTOR OF INSTITUTIONAL RESEARCH

RANK	SALARY
1	57,804
2	51,500
3	48,735
4	45,492
5	41,657
6	33,462
7	33,132
8	30,358
AVERAGE ALL	42,768

DEANS (DIRECTORS): AGRICULTURE

RANK	SALARY
1	94,500
2	(77,500)
3	66,000
4	64,800
5	51,107
AVERAGE ALL	70,781

DEANS (DIRECTORS): ARCHITECTURE/ENVIRONMENTAL DESIGN

RANK	SALARY
1	78,300
2	68,145
3	62,760
AVERAGE ALL	69,735

DEANS (DIRECTORS): ARTS AND SCIENCES

RANK	SALARY
1	(88,000)
2	(87,500)
3	72,100
4	65,412
5	64,000
6	62,000
7	57,720
AVERAGE ALL	70,962

DEANS (DIRECTORS): BUSINESS/INDUSTRIAL MANAGEMENT

RANK	SALARY
1	80,600
2	79,360
3	71,700
4	64,320
5	63,492
6	62,620
7	62,500
8	54,728
AVERAGE ALL	67,418

DEANS (DIRECTORS): CONTINUING EDUCATION (EXTENSION)

RANK	SALARY
1	(80,300)
2	67,800
3	64,000
4	59,244
5	56,967
6	55,000
7	54,594
8	53,280
9	48,645
10	47,400
AVERAGE ALL	58,763

DEANS (DIRECTORS): EDUCATION

RANK	SALARY
1	83,300
2	71,000
3	67,500
4	65,460
5	65,304
6	60,830
7	59,000
8	56,000
9	52,800
AVERAGE ALL	64,577

DEANS (DIRECTORS): ENGINEERING

RANK	SALARY
1	93,400
2	84,800
3	79,700
4	79,245
5	67,392
6	67,200
7	65,000
8	(61,194)
9	61,000
AVERAGE ALL	73,215

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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
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TABLE II (Continued)
—SAN FRANCISCO REGION—

DEANS (DIRECTORS): FINE ARTS

RANK	SALARY
1	(87,500)
2	80,898
3	80,770
AVERAGE ALL	89,723

DEANS (DIRECTORS): GRADUATE

RANK	SALARY
1	86,900
2	83,200
3	72,375
4	71,200
5	67,800
6	62,962
7	62,500
8	47,090
AVERAGE ALL	69,254

DEANS (DIRECTORS): HEALTH/PHYS EDUCATION/ RECREATION

RANK	SALARY
1	65,304
2	52,508
3	50,000
AVERAGE ALL	55,937

DEANS (DIRECTORS): JOURNALISM/ COMMUNICATIONS

RANK	SALARY
1	75,300
2	58,109
3	56,500
AVERAGE ALL	63,302

DEANS (DIRECTORS): LAW

RANK	SALARY
1	108,000
2	97,500
3	89,900
4	87,200
AVERAGE ALL	90,650

DEANS (DIRECTORS): LIBRARY SCIENCE

RANK	SALARY
1	64,500
2	54,000
3	43,988
AVERAGE ALL	54,163

DEANS (DIRECTORS): MEDICINE

RANK	SALARY
1	146,000
2	100,500
3	76,800
4	71,200
AVERAGE ALL	98,625

DEANS (DIRECTORS): NURSING

RANK	SALARY
1	65,240
2	62,400
3	61,500
4	58,429
AVERAGE ALL	61,892

DEANS (DIRECTORS): SOCIAL AND BEHAVIORAL SCIENCES

RANK	SALARY
1	(72,400)
2	66,804
3	60,000
AVERAGE ALL	66,401

DEANS (DIRECTORS): SOCIAL WORK

RANK	SALARY
1	79,300
2	63,715
3	63,600
AVERAGE ALL	68,872

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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
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TABLE II (Continued)

A RANK-ORDER DISTRIBUTION OF TWELVE-MONTH ADMINISTRATIVE SALARIES PAID AMONG ONE HUNDRED FIFTY-SIX UNIVERSITIES IN FORTY-NINE STATES BY EQUAL EMPLOYMENT OPPORTUNITY REGIONS
-SEATTLE REGION-

The Seattle Region as defined by the Equal Employment Opportunity Commission includes the states of Alaska, Idaho, Oregon, and Washington. The six participating universities from this region are as follows:

Idaho State University
Oregon State University
University of Idaho
University of Oregon
University of Washington
Washington State University

TABLE II (Continued)
—SEATTLE REGION—

PRESIDENT OF A SINGLE UNIT INSTITUTION

RANK	SALARY
1	92,280
2	92,000
3	79,800
4	72,528
5	67,442
6	65,000
AVERAGE ALL	78,175

ACADEMIC OFFICERS: DIRECTOR OF COMPUTING SERVICES

RANK	SALARY
1	65,028
2	62,000
3	57,500
4	50,509
5	42,000
6	41,205
AVERAGE ALL	53,040

BUSINESS OR FISCAL OFFICERS: INTERNAL AUDITOR

RANK	SALARY
1	45,084
2	39,401
3	39,396
4	35,500
5	33,996
6	28,059
AVERAGE ALL	36,906

ACADEMIC OFFICERS: ACADEMIC VICE PRESIDENT/ VICE CHANCELLOR

RANK	SALARY
1	74,004
2	68,000
3	65,250
4	60,000
5	59,010
AVERAGE ALL	65,253

BUSINESS OR FISCAL OFFICERS: VICE PRESIDENT FOR BUSINESS

RANK	SALARY
1	84,408
2	78,500
3	67,152
4	65,250
5	65,004
6	59,010
AVERAGE ALL	69,887

BUSINESS OR FISCAL OFFICERS: BUDGET OFFICER

RANK	SALARY
1	58,000
2	48,700
3	46,464
4	45,900
5	41,268
6	36,200
AVERAGE ALL	46,091

ACADEMIC OFFICERS: DIRECTOR OF LIBRARIES

RANK	SALARY
1	76,404
2	60,000
3	60,000
4	55,000
5	51,699
6	42,016
AVERAGE ALL	57,520

BUSINESS OR FISCAL OFFICERS: CONTROLLER

RANK	SALARY
1	60,780
2	53,592
3	52,570
4	46,834
5	38,584
AVERAGE ALL	50,472

BUSINESS OR FISCAL OFFICERS: DIRECTOR OF PERSONNEL

RANK	SALARY
1	57,928
2	45,900
3	39,396
4	39,396
5	32,009
6	31,117
AVERAGE ALL	40,958

ACADEMIC OFFICERS: DIRECTOR OF AFFIRMATIVE ACTION PROGRAM

RANK	SALARY
1	43,764
2	34,234
3	33,634
4	33,360
5	32,694
6	29,203
AVERAGE ALL	34,462

BUSINESS OR FISCAL OFFICERS: BUSINESS MANAGER

RANK	SALARY
1	67,140
2	50,000
3	43,451
4	43,056
AVERAGE ALL	50,912

STUDENT AFFAIRS OFFICERS: VICE PRESIDENT FOR STUDENT AFFAIRS(SERVICES)

RANK	SALARY
1	67,140
2	56,230
3	56,160
4	55,000
AVERAGE ALL	58,633

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TABLE II (Continued)
—SEATTLE REGION—

STUDENT AFFAIRS OFFICERS: DEAN OF STUDENT AFFAIRS

RANK	SALARY
1	57,466
2	55,572
3	50,003
4	34,265
AVERAGE ALL	49,332

STUDENT AFFAIRS OFFICERS: DEAN OF INTERNATIONAL STUDENTS

RANK	SALARY
1	59,274
2	48,600
3	34,624
AVERAGE ALL	47,566

STUDENT AFFAIRS OFFICERS: DIRECTOR OF ADMISSIONS

RANK	SALARY
1	(55,032)
2	(50,784)
3	(46,103)
4	45,289
5	44,000
6	28,517
AVERAGE ALL	44,954

STUDENT AFFAIRS OFFICERS: REGISTRAR

RANK	SALARY
1	(55,032)
2	(50,784)
3	46,832
4	(46,103)
5	40,040
6	40,000
AVERAGE ALL	46,465

STUDENT AFFAIRS OFFICERS: DIRECTOR OF FINANCIAL AID

RANK	SALARY
1	49,812
2	47,664
3	41,368
4	40,142
5	34,341
6	34,285
AVERAGE ALL	41,269

STUDENT AFFAIRS OFFICERS: DIRECTOR OF HOUSING

RANK	SALARY
1	(51,324)
2	47,800
3	46,080
4	40,400
5	39,296
6	34,136
AVERAGE ALL	43,173

STUDENT AFFAIRS OFFICERS: DIRECTOR OF STUDENT HEALTH CENTER

RANK	SALARY
1	69,876
2	63,000
3	59,299
4	59,010
5	56,456
6	54,804
AVERAGE ALL	60,408

ADMINISTRATIVE OPERATIONS OFFICERS: ASSISTANT TO THE PRESIDENT

RANK	SALARY
1	50,000
2	45,526
3	35,076
AVERAGE ALL	43,535

ADMINISTRATIVE OPERATIONS OFFICERS: LEGAL COUNSEL

RANK	SALARY
1	66,012
2	53,119
3	36,546
4	30,540
AVERAGE ALL	46,554

ADMINISTRATIVE OPERATIONS OFFICERS: DIRECTOR OF FACILITIES PLANNING

RANK	SALARY
1	53,952
2	46,000
3	(42,900)
4	37,313
AVERAGE ALL	45,041

ADMINISTRATIVE OPERATIONS OFFICERS: DIRECTOR OF PHYSICAL PLANT

RANK	SALARY
1	55,380
2	52,356
3	48,000
4	47,904
5	44,391
AVERAGE ALL	49,606

ADMINISTRATIVE OPERATIONS OFFICERS: DIRECTOR OF PUBLIC SAFETY

RANK	SALARY
1	49,812
2	40,900
3	38,768
4	31,299
AVERAGE ALL	40,195

UNIVERSITY OF ARKANSAS
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TABLE II (Continued)
—SEATTLE REGION—

PUBLIC RELATIONS & DEVELOPMENT: VICE PRESIDENT FOR PUBLIC RELATIONS AND/OR INFORMATION

RANK	SALARY
1	75,000
2	(74,916)
3	58,000

AVERAGE ALL 69,305

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF PUBLIC RELATIONS AND/OR INFORMATION

RANK	SALARY
1	40,152
2	37,502
3	33,036

AVERAGE ALL 36,897

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF DEVELOPMENT

RANK	SALARY
1	59,050
2	53,412
3	52,008
4	39,624

AVERAGE ALL 51,024

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF ALUMNI SERVICES

RANK	SALARY
1	52,356
2	47,200
3	41,864
4	38,748
5	37,000

AVERAGE ALL 43,434

PUBLIC RELATIONS & DEVELOPMENT: DIRECTOR OF AGRICULTURAL EXTENSION

RANK	SALARY
1	71,916
2	68,440
3	55,331

AVERAGE ALL 65,229

RESEARCH OFFICERS: DIRECTOR OF RESEARCH (CONTRACTS AND GRANTS)

RANK	SALARY
1	46,677
2	39,396
3	36,684
4	30,014

AVERAGE ALL 38,193

RESEARCH OFFICERS: DIRECTOR OF INSTITUTIONAL RESEARCH

RANK	SALARY
1	49,812
2	(42,900)
3	42,198
4	39,950
5	35,256

AVERAGE ALL 42,023

DEANS (DIRECTORS): AGRICULTURE

RANK	SALARY
1	77,000
2	73,032
3	59,738

AVERAGE ALL 69,923

DEANS (DIRECTORS): ARCHITECTURE/ENVIRONMENTAL DESIGN

RANK	SALARY
1	68,856
2	57,000
3	50,196

AVERAGE ALL 58,684

DEANS (DIRECTORS): ARTS AND SCIENCES

RANK	SALARY
1	86,556
2	75,000
3	66,000
4	64,500
5	56,230
6	46,036

AVERAGE ALL 66,049

DEANS (DIRECTORS): BUSINESS/INDUSTRIAL MANAGEMENT

RANK	SALARY
1	85,320
2	72,324
3	71,000
4	64,200
5	60,239
6	52,000

AVERAGE ALL 67,514

DEANS (DIRECTORS): CONTINUING EDUCATION (EXTENSION)

RANK	SALARY
1	56,404
2	56,244
3	54,792
4	38,002
5	32,128

AVERAGE ALL 47,514

DEANS (DIRECTORS): EDUCATION

RANK	SALARY
1	80,580
2	67,031
3	64,680
4	61,000
5	56,021
6	49,067

AVERAGE ALL 63,063

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TABLE II (Continued)
—SEATTLE REGION—

DEANS (DIRECTORS): ENGINEERING

RANK	SALARY
1	80,580
2	76,380
3	70,000
4	62,744
5	48,298
AVERAGE ALL	67,600

DEANS (DIRECTORS): FORESTRY

RANK	SALARY
1	72,912
2	71,172
3	64,999
AVERAGE ALL	69,694

DEANS (DIRECTORS): GRADUATE

RANK	SALARY
1	65,448
2	58,339
3	55,000
4	46,155
AVERAGE ALL	56,236

DEANS (DIRECTORS): LAW

RANK	SALARY
1	90,384
2	67,852
3	64,791
AVERAGE ALL	74,342

DEANS (DIRECTORS): PHARMACY

RANK	SALARY
1	78,636
2	75,000
3	66,000
4	52,021
AVERAGE ALL	67,914

TABLE III

A RANK-ORDER DISTRIBUTION OF TWELVE-MONTH ADMINISTRATIVE SALARIES PAID AMONG THIRTY-THREE UNIVERSITY SYSTEMS IN TWENTY-SEVEN STATES

This table summarizes the data for thirty-three university systems in twenty-seven states. For making these data available, the University of Arkansas is grateful to the following university systems:

California State Universities and Colleges
Indiana University
Louisiana State University System
Montana University System
Oregon State System of Higher Education
Southern Illinois University
State University and Community College System of Tennessee
State University of New York System
State University System of Florida
Texas A & M University System
University of Alabama System
University of Alaska Statewide System of Higher Education
University of Arkansas System
University of California System
University of Colorado
University of Hawaii System
University of Houston System
University of Illinois System
University of Kansas
University of Maine
University of Maryland
University of Massachusetts
University of Minnesota
University of Missouri
University of Nebraska Central Administration
University of Nevada System
University of North Carolina
University of South Carolina
University of Tennessee
University of Texas System
University of Wisconsin System
University System of New Hampshire
University System of South Texas

TABLE III (Continued)
—UNIVERSITY SYSTEMS—

CHIEF EXECUTIVE OFFICER:
PRESIDENT/CHANCELLOR

RANK	SALARY
1	178,200
2	156,000
3	154,500
4	139,200
5	131,000
6	125,000
7	120,000
8	115,000
9	112,170
10	110,000
11	108,000
12	101,148
13	101,000
14	100,200
15	100,006
16	100,000
17	97,790
18	96,000
19	95,400
20	95,000
21	92,000
22	91,445
23	90,000
24	87,000
25	86,996
26	85,020
27	85,000
28	85,000
29	81,053
30	78,840
31	77,040
32	71,700
33	61,800

AVERAGE ALL 103,288

ACADEMIC OFFICERS:
VICE PRESIDENT/VICE CHANCELLOR

RANK	SALARY
1	134,000
2	110,700
3	102,000
4	101,460
5	99,600
6	97,956
7	92,181
8	90,000
9	88,290
10	86,902
11	84,000
12	84,000
13	84,000
14	83,265
15	(83,000)
16	79,192
17	71,500
18	70,445
19	70,000
20	68,100
21	66,744
22	66,500
23	65,208
24	65,040
25	63,277
26	63,030
27	62,460
28	58,000

AVERAGE ALL 81,818

ACADEMIC OFFICERS:
ASSOCIATE VICE PRESIDENT/
VICE CHANCELLOR

RANK	SALARY
1	81,818
2	80,000
3	71,000
4	71,443
5	71,000
6	70,000
7	69,984
8	66,305
9	65,208
10	65,000
11	(58,700)
12	54,700

AVERAGE ALL 68,818

ACADEMIC OFFICERS:
ASSISTANT VICE PRESIDENT/
VICE CHANCELLOR

RANK	SALARY
1	89,500
2	80,000
3	74,592
4	68,550
5	68,247
6	60,225
7	58,512
8	58,151
9	57,500
10	54,000
11	51,825
12	46,750
13	46,000
14	42,500
15	40,855
16	40,000

AVERAGE ALL 58,575

ACADEMIC OFFICERS:
DIRECTOR

RANK	SALARY
1	87,104
2	81,119
3	53,500
4	45,700
5	45,620
6	33,000

AVERAGE ALL 51,007

OPERATIONS OFFICERS:
EXECUTIVE VICE PRESIDENT/
VICE CHANCELLOR

RANK	SALARY
1	144,200
2	110,700
3	108,000
4	95,908
5	92,833
6	92,436
7	87,512
8	84,445
9	(83,000)
10	79,500
11	77,625
12	75,888
13	75,336
14	72,000
15	64,500

AVERAGE ALL 89,459

OPERATIONS OFFICERS:
ADMINISTRATIVE VICE PRES/
VICE CHANCELLOR

RANK	SALARY
1	96,000
2	89,400
3	(84,000)
4	66,930
5	66,000
6	65,604
7	63,277
8	54,192

AVERAGE ALL 73,175

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TABLE III (Continued)
—UNIVERSITY SYSTEMS—

OPERATIONS OFFICERS:
ASSOCIATE VICE PRESIDENT/
VICE CHANCELLOR

RANK	SALARY
1	77,500
2	(62,000)
3	53,000
4	51,495
5	47,000

AVERAGE ALL 58,199

OPERATIONS OFFICERS:
EXECUTIVE ASSISTANT/ASST
TO THE PRES/CHANCELLOR

RANK	SALARY
1	72,615
2	(72,500)
3	(72,000)
4	70,000
5	64,596
6	60,000
7	56,500
8	(56,700)
9	56,700
10	55,500
11	55,056
12	53,844
13	53,448
14	53,445
15	52,360
16	52,000
17	47,000
18	46,416
19	40,435
20	40,000
21	35,368

AVERAGE ALL 55,785

OPERATIONS OFFICERS:
LEGAL COUNSEL

RANK	SALARY
1	124,200
2	98,576
3	94,800
4	89,500
5	79,400
6	75,000
7	74,000
8	72,400
9	(71,850)
10	71,660
11	68,500
12	66,900
13	64,500
14	63,000
15	62,800
16	61,850
17	60,624
18	60,000
19	58,770
20	56,268
21	55,000
22	54,557
23	54,000
24	51,200
25	50,000
26	48,520
27	40,000

AVERAGE ALL 67,625

OPERATIONS OFFICERS:
DIRECTOR OF INSTITUTIONAL
RESEARCH

RANK	SALARY
1	(70,209)
2	63,545
3	63,478
4	59,700
5	56,000
6	(53,795)
7	53,248
8	49,700
9	47,880
10	43,260
11	39,800
12	36,100
13	35,628
14	32,905
15	32,500
16	32,479

AVERAGE ALL 48,139

OPERATIONS OFFICERS:
SECRETARY TO THE BOARD

RANK	SALARY
1	92,700
2	81,900
3	74,263
4	73,250
5	(72,000)
6	(71,850)
7	71,000
8	(60,300)
9	51,200
10	50,530
11	50,000
12	49,091
13	40,000
14	38,000
15	37,747
16	35,856
17	34,500
18	32,097
19	29,220
20	26,000
21	22,075

AVERAGE ALL 52,085

FINANCE AND BUSINESS
OFFICERS: VICE PRES/
VICE CHANCELLOR

RANK	SALARY
1	100,450
2	96,570
3	(95,000)
4	89,400
5	88,000
6	87,400
7	(84,000)
8	80,000
9	79,500
10	78,950
11	76,859
12	76,576
13	73,122
14	73,000
15	72,200
16	71,400
17	69,500
18	68,445
19	67,100
20	65,268
21	65,000
22	64,720
23	63,000
24	61,752
25	52,880

AVERAGE ALL 76,001

FINANCE AND BUSINESS
OFFICERS: ASSOC VICE
PRES/VICE CHANCELLOR

RANK	SALARY
1	78,000
2	73,500
3	71,579
4	66,000
5	58,500
6	58,000
7	56,928
8	53,400
9	49,035

AVERAGE ALL 62,771

UNIVERSITY OF ARKANSAS
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RANK-ORDER DISTRIBUTION OF ADMINISTRATIVE SALARIES
PAID 1985-86

TABLE III (Continued)
—UNIVERSITY SYSTEMS—

FINANCE AND BUSINESS OFFICERS: ASST VICE PRES/VICE CHANCELLOR

RANK	SALARY
1	84,800
2	79,624
3	70,484
4	60,579
5	60,300
6	59,000
7	53,915
8	48,495
9	46,176
10	43,329
11	43,080
AVERAGE ALL	58,707

FINANCE AND BUSINESS OFFICERS: BUDGET OFFICER

RANK	SALARY
1	85,500
2	70,000
3	68,918
4	65,208
5	64,480
6	57,500
7	57,108
8	50,000
9	49,120
10	46,600
11	46,452
12	43,410
13	43,000
14	42,900
15	39,239
16	36,480
17	35,542
18	31,312
AVERAGE ALL	51,821

FINANCE AND BUSINESS OFFICERS: BUSINESS MANAGER

RANK	SALARY
1	66,000
2	57,200
3	49,200
4	46,000
5	42,845
6	40,320
7	28,660
8	25,400
AVERAGE ALL	44,453

FINANCE AND BUSINESS OFFICERS: CONTROLLER

RANK	SALARY
1	(95,000)
2	76,200
3	(72,500)
4	(70,521)
5	58,500
6	58,240
7	58,240
8	55,800
9	55,020
10	53,805
11	53,000
12	51,089
13	50,156
14	50,000
15	49,445
16	45,850
17	41,000
18	33,000
AVERAGE ALL	57,076

FINANCE AND BUSINESS OFFICERS: AUDITOR

RANK	SALARY
1	78,240
2	68,800
3	64,000
4	64,000
5	59,000
6	54,392
7	(53,799)
8	53,616
9	52,000
10	52,000
11	47,821
12	47,000
13	45,600
14	45,320
15	44,184
16	43,500
17	42,787
18	42,500
19	40,000
20	39,000
21	37,775
22	37,180
23	35,570
24	23,254
AVERAGE ALL	48,808

FINANCE AND BUSINESS OFFICERS: TREASURER

RANK	SALARY
1	(70,521)
2	63,000
3	58,500
4	58,240
5	57,905
6	54,375
7	51,395
8	50,250
9	44,620
AVERAGE ALL	56,534

FINANCE AND BUSINESS OFFICERS: DIRECTOR OF PERSONNEL

RANK	SALARY
1	66,570
2	62,000
3	72,695
4	(70,209)
5	68,000
6	65,208
7	64,792
8	(62,000)
9	61,600
10	52,100
11	52,000
12	50,000
13	48,264
14	46,350
15	43,930
16	38,649
17	(36,750)
18	36,000
19	35,149
AVERAGE ALL	56,993

PUBLIC RELATIONS OFFICERS-INFORMATION SERVICES: VICE PRES/VICE CHANCELLOR

RANK	SALARY
1	77,500
2	76,300
3	68,247
4	65,208
5	60,000
6	59,400
7	58,000
AVERAGE ALL	66,379

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TABLE III (Continued)
—UNIVERSITY SYSTEMS—

PUBLIC RELATIONS OFFICERS-
INFORMATION SERVICES:
DIRECTOR

RANK	SALARY
1	73,500
2	71,734
3	(64,000)
4	63,900
5	57,996
6	53,795
7	52,300
8	51,251
9	50,000
10	49,500
11	47,250
12	46,500
13	46,400
14	46,319
15	38,842
16	36,000
17	34,760
18	29,040
AVERAGE ALL	50,727

PUBLIC RELATIONS OFFICERS-
LEGISLATIVE RELATIONS:
VICE PRES/VICE CHANCELLOR

RANK	SALARY
1	95,000
2	82,400
3	80,340
4	80,000
5	74,263
6	69,346
7	66,960
8	64,600
9	63,000
10	(60,500)
11	58,820
12	53,300
AVERAGE ALL	70,711

PUBLIC RELATIONS OFFICERS-
LEGISLATIVE RELATIONS:
DIRECTOR

RANK	SALARY
1	84,888
2	78,600
3	70,387
4	(64,000)
5	57,400
6	57,000
7	55,600
8	51,980
9	48,228
10	48,007
11	48,000
12	47,000
13	44,928
14	30,600
AVERAGE ALL	56,187

PUBLIC RELATIONS OFFICERS-
DEVELOPMENT:
VICE PRES/VICE CHANCELLOR

RANK	SALARY
1	98,800
2	66,500
3	65,569
4	61,328
5	56,600
AVERAGE ALL	69,759

PUBLIC RELATIONS OFFICERS-
DEVELOPMENT:
DIRECTOR

RANK	SALARY
1	84,800
2	71,550
3	71,500
4	68,224
5	55,105
6	51,187
7	44,500
8	44,400
9	38,883
AVERAGE ALL	58,965

FACILITIES OFFICERS:
VICE PRESIDENT/
VICE CHANCELLOR

RANK	SALARY
1	78,000
2	75,445
3	71,982
4	69,208
5	58,000
6	55,102
7	53,500
AVERAGE ALL	65,320

FACILITIES OFFICERS;
ASSOC VICE PRESIDENT/
VICE CHANCELLOR

RANK	SALARY
1	71,867
2	69,000
3	59,535
4	53,100
5	50,390
AVERAGE ALL	60,778

FACILITIES OFFICERS;
ASST VICE PRESIDENT/
VICE CHANCELLOR

RANK	SALARY
1	70,536
2	70,500
3	56,970
4	55,007
5	53,236
6	51,400
AVERAGE ALL	59,608

FACILITIES OFFICERS;
DIRECTOR

RANK	SALARY
1	60,995
2	59,000
3	61,000
4	60,045
5	56,841
6	51,401
7	51,000
8	50,200
9	42,300
10	39,300
11	39,000
12	36,770
13	36,434
14	36,360
AVERAGE ALL	50,760

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